Monsanto

Copy for J. Smith

FROM (NAME & LOCATION) H. L. Williams, Anniston, Ala.

DATE February 26, 1969

CC: C. K. Eastman
W. B. Papageorge
R. A. Haydel

SUBJECT MECHANICAL COST ASSOCIATED WITH PRODUCING SOLID AROCLORS IN THE LIQUID DEPARTMENT

REFERENCE

TO : W. A. Kuhn
St. Louis G.O.

→ LR

Aroclor – Anniston

PJ

Jim Kennedy has developed some cost estimates for producing solids in the liquid equipment based on approximately six weeks' operation. His figures show that the price is apt to be quite high. I have attached his analysis for your consideration.

Admittedly, these figures are somewhat rough but indicate that production of 5460 in the liquid system for the balance of 1969 is apt to add about 1.0 to 1.5 ¢/lb. to the manufacturing cost. Since the cost standard recently submitted was based on budgeted mechanical expense it does not reflect this latest information.

At the moment it does not appear that we have any choice, but I believe everyone should be appraised of the potential cost penalty. The principal problem area is the chlorinator off-gas system which was not part of the liquid system during previous periods (pre-1965) when solids were produced in the liquid system. Hence we are just now beginning to appreciate the magnitude of the problem.

H. L. Williams

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:md
Att.

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