PLAINTIFF'S EXHIBIT FOS-194

HERCULES INCORPORATED

[illegible] DELAWARE 19899

August 13, 1971

Foseco, Incorporated
P. O. Box 8728
Cleveland, Ohio 44135

Attention: Mr. Frank S. Bilton
Director of Purchases

Dear Mr. Bilton:

This letter is in reply to yours of June 25, 1971 relative to our products, CMC-7HXF and Klucel H, and the Occupational Safety and Health Act of 1970. As you probably know, for many employments and places of employment the effective date of the requirements of "Subpart H - Hazardous Materials" of the Occupational Safety and Health Standards, promulgated in the May 29, 1971, Federal Register, has been delayed until February 15, 1972.

The Act prescribes "the use of labels or other appropriate forms of warning as are necessary" but this is the legal obligation of the employer, not the supplier of the materials. As a service, to help our customers comply with this obligation, we plan to provide appropriate information within the prescribed time limit about those products that may present hazards. While CMC (sodium carboxymethylcellulose) and Klucel (hydroxypropyl cellulose) are not considered hazardous, we will nevertheless forward pertinent information on properties and handling procedures in the form of Material Safety Data Sheets. This will provide more spaces for information and directions than is available on a product label and will prevent the opportunity for information to be destroyed in handling as may be the case with information on a package.

We sincerely trust this program will be acceptable to you. If you should have any further question, please contact me.

Sincerely,

J. B. Batdorf
Manager
Market Development

JBB:RMH:pac