CHEMICAL DIVISION CHRYSLER CORPORATION

May 26, 1972

CALIDRIA ASBESTOS
Union Carbide Corporation
4625 Royal Avenue
Post Office Box 579
Niagara Falls, New York 14302

Attention: Mr. T. P. Norris, Sales Manager, Midwest Region

Gentlemen:

I am in receipt of your letter of May 22, 1972, wherein you increased the price of your RG-244.

In-as-much as this increase exceeds 2½% and $500.00 annually, would you please complete the attached forms.

Upon satisfactory completion, I will proceed with the necessary approvals for your increase.

Very truly yours,

CHRYSLER CORPORATION

H. A. York, Buyer
Chemical Purchases

lma

cc: Mr. K. M. Hayes
File F-1423

5437 W. JEFFERSON, TRENTON, MICHIGAN 48183

CHRYSLER CORPORATION

REQUEST FOR PRICE ADJUSTMENT
INCREASE/(DECREASE)

DATE OF SUBMISSION _____

SUPPLIER NAME _____

PROPOSED EFF. DATE _____

SUPPLIER CODE _____

MATERIAL ECONOMICS:
Type of Material _____
Old Price (U/M) _____
New Price (U/M) _____
Incr./(Decr.) (U/M) _____

LABOR ECONOMICS:
Old Labor Cost/Hr. $ _____
New Labor Cost/Hr. _____
Incr. Labor Cost/Hr. _____
Contractual _____
Other _____
Date of Incr. _____

1. Material weight X incr./(decr.) per U/M.
2. Labor mins./hrs. factored by incr. labor cost per hour.
3. Supplier task for annual productivity (3% per year).
4. Material increase plus net labor increase per part.
5. Annual volume X total incr./(decr.) per part.
6. This column for Chrysler use only.
7. Totals are all to be cumulative at annual volumes indicated.

				MATERIAL		LABOR								
PART NO.	PART DESCRIPTION	ANNUAL VOLUME	CURRENT PRICE	GROSS WT.	(1) INCR./ (DECR.)	MINS./ HRS.	(2) INCR./ (DECR.)	(3) LESS 3% PROD.	NET LABOR	(4) TOTAL INC/ (DECR.)	% INCR/ (DECR)	NEW PRICE	(5) CHRYSLER PENALTY/ (SAVINGS)	(6) COMP. REV1&W
TOTALS (7)				$	$		$	$		$		$	$	$

SUPPLIER ASSURES THAT THIS REQUEST:

☐ Is not in violation of Government regulations pertinent to executive order #'s.

☐ Has been approved by Government administration (Category I companies).
(Please indicate) Level of approval _____%.

(Signed) _____

Title _____

Form No. 84-806-1715

UCC 004623

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			MATERIAL		LABOR								
				(1)		(2)	(3)		(4)			(5)	
PART NO.	PART DESCRIPTION	ANNUAL VOLUME	CURRENT PRICE	GROSS WT.	INCR./ (DECR.)	MINS./ HRS.	INCR./ (DECR.)	LESS 3% PROD.	NET LABOR	TOTAL INC/ (DECR.)	% INCR/ (DECR)	NEW PRICE	CHRYSLER PENALTY/ (SAVINGS)	(6) COMP. REVIEW

JLM → ~~[illegible]~~
CJB/FILE

THE DISCOVERY COMPANY

Calidria ASBESTOS

RESEARCH AND DEVELOPMENT DEPARTMENT

UNION CARBIDE CORPORATION

4625 ROYAL AVE., P. O. BOX 579, NIAGARA FALLS, NEW YORK 14302

Mr. H. A. York, P. A.
Chrysler Corp.
Chemical Division
5437 W. Jefferson Ave.
Trenton, Mich. 48183

313-676-3200

May 22, 1972

YOUR PART # F-1423

Dear Mr. York;

It was a pleasure meeting with you on May 11, and I appreciate the time you spent with me even though I was hours ahead of my scheduled appointment.

As we discussed with you the Calidria Asbestos Dept. intends to lower the cost of C/L (18,200 lbs.) purchases of our RG-244, and to raise the T/L (5,950 lbs.) cost to better reflect true freight rates from our King City, Calif. plant to our various warehouses, Livonia, Mich. included.

9.1 NT

Therefore effective 7-1-72 new T/L prices from the Livonia warehouse will be, net prices, cents per lb.

1/31/70
60. 6.12 frt .02 whse
65.0

Present Price	Effective 7-1-72
65.0	69.0

7.13 frt 1.87 whse
60.
9. frt & warehouse
69.

C/L price showing current freight rates to Trenton, Mich.

Present Price	Effective 7-1-72
60.0 plant	57.0
7.13 Freight	7.13 Freight
67.13	64.13

By purchasing in C/L quantities you will be saving almost 0.01/lb. over the current T/L price, and almost 0.05/lb. over the proposed new T/L price. We are now accepting C/L orders at the new price delivered to Trenton, Mich. @ 64.13 cents per lb.

Very truly yours
T. P. Norris
Sales Manager, Midwest Region

3.T April
12.5T Jan-Apr
J. E. Nimz
33.T - 1971

Jn Byrne

T. P. Norris