FORM NO. 7760
REV. 3/67

SALES SUMMARY

ORGANIC #2	#1 SALESMEN'S SALES BY CUSTOMER	#2 PRODUCT SALES BY CUSTOMER	#3 DISTRICT PRODUCT SALES BY CUSTOMER	#4 CUSTOMER SALES BY PRODUCTS	MONTH	YEAR	PAGE NO.
					DEC.	1968	643

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		SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
		POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
19 50 G 790247	WESTERN ELE SCHREVE LA			1,255	351		
13 33 G 792315	WESTINGHOUSE VICKSBUR			4,200	1,176		
15 30 A 792459	WESTRECO INC	55	21	55	21	165	57
13 52 J 792910	WHALITE MFG CO					275-	104-
15 31 A 798998	E L WIEGAND COMPANY					1,800	504
13 52 J 817430	WILLIAM E YOUNG & CO					600	168
06 21 G 827828	CLAIM ACCOUNT				21	-	
06 21 J 829078	CLAIM ACCOUNT			-	179	-	
19 36 998020	BOEING AIRCRAFT AUBURN 10						
19 36 998033	TERTRONICS 10						
POTENTIAL 3761	PRODUCT GRADE TOTAL	67,670	17,625	1,089,140	284,795	820,420	208,838

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13 38 A 003684	ACME VISIBLE RECORD INC			1,800	365		
13 33 A 036637	ARIZONA CHEMICAL CO					600	168
13 41 A 069615	BELRAY CO INC 35			36,000	6,390	31,800	5,645
15 31 A 070246	BENDIX BALZERS VACUUM IN 1					600	116
15 34 G 130000	CENTRAL DIECASTING CHGO			11,400	1,161		
13 37 A 139900	CHESAPEAK&OHIO RR CLVLND					1,200	231
15 34 G 142080	CHICAGO WHITE METAL PROD			1,200	231		
19 50 J 144359	CHRYSLER CORPORATION					120	41
13 37 A 176901	CONT CAN READING PA					600	116
15 31 A 188353	CRUCIBLE STEEL SYRACUSE					1,200	231
15 34 J 198869	OCA FOOD CANTONSV MD			1,200-	231-	1,200	231
15 53 A 216150	DOW CHEM MIDLAND MICH			1,200	231		
13 37 J 218206	DRIVER-HARRIS CO			600	122	600	116
13 52 A 222200	E I DUPONT WILMINGTON DE	7,200	1,350	21,600	4,050	6,000	1,125
19 32 J 258049	FINDETT SERVICE CO 12			6,000	915	6,600	1,271
15 31 A 259300	FIRESTONE AKRON					240	82
13 52 J 262200	FLEUROMA INC					1,200	243
15 30 A 264687	FMC CORP NITRO W VA			32,688	5,312		
15 49 A 273520	FRITO LAY CHGO ILL					1,800	347
15 31 G 297400	GOODYEAR T & R AKRON			60	21		
15 30 A 297416	GOODYEAR PT PLSNT W VA 129			160,440	24,467	123,880	18,891
15 31 A 323850	HARSHAW CHEMICAL CO			60	21	120	42
13 52 A 333347	HEXAGON LABORATORIES INC					600	116

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