

SCHEDULE 1
GRADE SPECIFICATIONS

COST AND SELLING PRICES AS OF MARCH 31, 1942

TRADE NAME: Superlastic
 CATEGORY: Cement & Stucco Coating
 COLOR: White
 NUMBER:
 QUALITY: First

PIGMENT:	LB.	YIELD IN GALS.	UNIT COST	TOTAL C.
Titanium Pigment				
Magnesium Silicate	140	5.32	.0580	8
35% leaded Zinc	105	2.1	.0732	7

VEHICLE:

Raw Linseed Oil	119	15.25	.90	13
2109 Drier	5.24	.75	.84	
Mineral Spirits	13.25	2.	.1239	

CALCULATED YIELD	382.49	25.42		30.4
MANUFACTURING LOSS 2-1/2%		.63		
ACTUAL YIELD		24.79		

COST ANALYSIS:

Material Cost Per Gallon or Pound	\$ 1.23 ¹² /136
Direct Labor Cost Per Gallon, or Pound	.04
Factory Overhead Per Gallon, or Pound	.07
Bulk Cost Per Gallon, or Pound	\$ 1.34
Complete Package Cost Per Gallon, or Pound	.18

Factory Cost in Package Per Gallon, or Pound	\$ 1.52
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PRICES

Show the highest net unit price which was charged or which would have been charged in March 1942, to each of the following types of buyers or transferees:

(A) To a Company owned or controlled outlet	\$ 2.52
(B) To an Independent Wholesaler	
(C) By Company owned or controlled outlet to Retail Customer	18 3.35
(D) To an Independent Retailer (Dealer)	21 2.52
(E) To Other (Specify) Painters & Maintenance	21 2.95