

Writes Entertainingly of His European Tour

don a week ago for Paris. What struck one most were for clean buildings, the squares and the beautiful

Of the men interviewed forty-four were commercial travelers; thirty, bank clerks; twenty-four, real estate agents, trustees and collectors; twenty-six were municipal employees; twenty-five were school teachers; twenty-one, establishments; eighteen were purchasing or distributing agents for retail establishments; fourteen were in the employ of the postoffice; four were reporters or city editors; and three were in the employ of the city. The only ones pursuing a calling for which special duties were prescribed. Now it will be seen that these employments are strictly "business" engagements. There is not a professional man among them. We avoided the lawyers, the doctors, the judges, the avoided ministers and physicians, knowing that for their preparation

Men of more or less prominence in my community are frequently called upon to advise the boys of acquaintance as to their future. Of course, there is no use of giving a \$2,000 education to a \$2 boy. But if the boy has the possibilities that may be developed, they will be developed more rapidly and symmetrically by any good course of schooling than by the routine of the office, the store or the shop. Many a boy has lost a chance to earn \$50 a week by haste to get a job. Many a college-bred man has a failure just as a common-school boy may be one, but if he will use the "chance" given him he cannot, for things being equal, but pass as an eager competitor if you will select statistics carefully and with- out prejudice. I have known a well-educated man hold the best posi- tion in the business world in proportion many times beyond that which he held in the community at large. "Doctors" may "disagree," but the young men who hold these positions will have but one testimony



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