R 26 (REV. 3/55)

PROGRESS REPORT

ORGANIC CHEMICALS DIVISION

ST. LOUIS RESEARCH DEPT.

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REPORTED BY	JOB NO.	REPORT NO.	CODE
*A. M. Ellenburg	2-02-750.01- 2910	(1)	IND
	FOR March 31, 1955		

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TITLE

ASSISTANCE TO SALES AND DEVELOPMENT ON AROCLORS AND BIPHENYL DERIVATIVES

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PROBLEM

To assist in the problems arising in the sale and promotion of these products.

SUMMARY

A. Contacts were made in conjunction with the Sales Department with four prospective capacitor manufacturers: Allis-Chalmers Company, Milwaukee, Wisconsin; Delco Products Division of General Motors Corporation, Dayton, Ohio; Wells Manufacturing Company of Fond du Lac, Wisconsin; and Sangamo Electric Company of Marion, Illinois. Assistance in the design of equipment and proper handling of Aroclor was given to these concerns.

B. General Electric Company requested that Monsanto supply them with an Aroclor 5460 - Aroclor 1260 mixture. Research was asked to make preliminary mixes for submission to General Electric by Sales.

C. National Cash Register Company of Dayton, Ohio was visited with Sales to discuss their proposed increased consumption of Aroclor 1242 for their new carbonless reproducing paper. Tank car quantities are expected to be required by May 1, 1955.

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Future Plans

Assistance to Sales will continue to be given as requested.

A. M. Ellenburg

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