Monsanto

FROM (NAME & LOCATION) B2SK C. Paton

DATE : May 10, 1976

CC:

SUBJECT : IEC-10B

File IEC

REFERENCE :

TO : D. Wood

PERSONAL & CONFIDENTIAL

I called Bill McAdams of G.E. regarding Monsanto's financial support of IEC 10-B. The conversation was cordial and he accepts our position that we cannot support IEC-10B any further. This is a summary of what I told him:

1. Monsanto was terminating its program to develop a PCB replacement for transformers. Our candidates were not sufficiently fire resistant. This seemed to leave the PCB replacement market open to Hooker (TCB), Dow Corning and possibly G.E.

2. In capacitor fluids, the industry was opting for phthalates on a cost/performance basis instead of MIC's specialty products. As a result our program would be wound down and our products put on the shelf with no further work unless industry changed its mind. Potential non-PCB fluid suppliers could be Grace, Exxon and Dow.

3. Monsanto's future role in dielectrics would at best be minor.

4. The industry and EPA would be informed of the status of MIC as a fluid supplier next week but it would come as no great surprise to the industry.

5. As a result of MIC's decision a substantial redeployment of personnel would take place. In such a climate I was not in a position -- nor would I want -- to recommend to management that we continue to financially support IEC-10B.

Bill McAdams first asked for support for the Fall, 1976 meeting but then backed off when I said I couldn't even go that far. He seems to want to keep IEC-10B going and hopes to keep the secretariat in the U.S. to prevent French take-overs. He will probably move to have the Fall meeting cancelled and gain time to work out the options. In any event we are off the hook.

C. Paton

cs

DSW 323812

IN - 10 REV. 1/72

STLCOPCB4075296