

HBR.
File with contract

April 18, 1960

Mr. M. E. Elmore
Division Salesmanager
The Banker Hill Company
660 Market Street
San Francisco 4, California

Dear Ed:

As per previous correspondence, Mr. Wyman of our Coffeyville plant called to my attention that the brochure on Oxide Zinc Oxide for Rubber, copy of which was sent to you, showed on page three under Physical Properties of Oxide 10-2 a residue on 325 mesh screen which is in error. We thought this page had been corrected and replaced in all brochures which we distributed but evidently some brochures got out without this correction being made.

At any rate, last Friday Mr. Wyman showed me the contract with Banker Hill in which they specified for residue on 325 mesh .023%. This value should be 0.10% maximum.

Will you please correct this figure if you still have it in your brochure? We would also appreciate it very much if you would send a letter to Mr. George Wyman indicating the change from the value in the contract to the 0.10% value, as shown above. He can then attach this to the contract showing that you recognize the correction.

I am sending you a revised copy of this page three for insertion in your book. You will note that the page is not actually numbered but the new mimeographed copy is in purple ink; whereas, the original brochure itself was in blue ink.

I am sure you recognize that residue on a 325 mesh screen of .023% is unusual in pigments. Most pigments will show a residue even higher than .1% and most specifications on rubber will show .1% with some of them running as high as .5%. The change, therefore, from the erroneous value given in the original sheet of .023 to the .1% is not out of line in regard to fineness. We are sorry that your particular brochure got out without having this value corrected. As soon as we caught it we re-did the sheet but evidently you had received your copy before that time.

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Mr. M. R. Elmore

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Shortly we expect to have some particle size analyses of Oxide zinc oxides as well as several other brands. You will be interested to know that the particle size, based on the compound microscope for the lineal diameter, is 0.291 micron but a few of the primary and secondary are very close to this figure, some slightly above and some slightly below.

Best regards.

Very truly yours,

THE SHERWIN-WILLIAMS COMPANY



C. E. Adams, Director
Technical Service and
Development Division

CHA:ff

Encl.

cc: George F. Myman
S. B. Coolidge, Jr.

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