LIAC8629

WHITE LEAD PROMOTION PROGRAM

LEAD INDUSTRIES ASSOCIATION
Graybar Building, 420 Lexington Avenue
New York, N. Y.

January 28, 1942

Bulletin No. 42

Subject: Survey of Painting Practices of Municipalities, Counties and States and Miscellaneous Institutions.

To Members Supporting the White Lead Promotion Program:

Enclosed please find a summary of the visits our field representative, Mr. Belden B. Brown, has made in his interviews with city, county and state officials on paint since those reported in Bulletin No. 40 dated October 2, 1941. In addition, we are also attaching a summary of the visits Mr. Brown made in his interviews with miscellaneous institutions.

Very truly yours,

F. E. Downes
Secretary.

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Report of DeCon B. Brown

SURVEY OF PAINTING PRACTICES OF MUNICIPALITIES, COUNTIES AND STATES

NEW JERSEY

Place, Date and Person Interviewed	Buy on Spec.	Paint Now Used Ext.	Int.	Steel	Remarks
Atlantic City Mr. Alfred C. Patterson City Purchasing Agent City Hall October 17, 1941	No	WL MP	WL MP	WL MP	Majority of work by contract, no paint specified and contractor held responsible.

NEW YORK

New York (State) Mr. George H. Brohm Ass't. Director Div. of Standards & Purchase State Capitol, Albany December 18 and 23, 1941 (follow-up)	Yes	-	-	-	Mr. Brohm was on the point of changing the "Specification for Mixed Concrete and Cement Paint - Flat Finish" from a maximum of 70% WL to a maximum of 40% WL. At our suggestion he withheld the change and indicated that he would adopt our slightly revised specification for the above. This suggested specification keeps WL at the same percentage (60-70%). Also suggested the use of a pure WL specification for the above as an alternate. It is not known at present whether this suggestion will be adopted.
Mr. James J. Welch Business Manager Albany Schools Adm. Bldg. Albany December 23, 1941 (follow-up)	No	-	-	-	Same set-up only more now by contract with no paint specified. Contractor responsible.
Mr. J. W. Sussex (Chief Spec. Writer) Div. of Architecture Dept. of Public Works State Office Bldg. Albany December 18, 1941 (follow-up)	Yes	WL	WL	RL	WL & RL still in the favorable position here as noted in report, Oct., 1940. Recently have been testing a flaked metallic lead paint for radiators with fair success.

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Place, Date and Person Interviewed	Buy on Spec.	Paint Now Used Ext.	Int.	Steel	Remarks
Auburn Mr. Clarence E. May Custodian of Bldgs. Board of Education City Hall December 16, 1941 (follow-up)	No	WL	WL	-	Mr. May replaces Mr. Hall who died recently. The use of WL as a standard policy still remains unchanged with little likelihood that they will be influenced against it.
Binghamton Mr. Lambert, P.A. City Hall December 10, 1941	-	-	-	-	The purchasing dept. here has a high degree of control over type of paint bought for the various depts. However, Mr. Lambert's policies will be of little further avail as he is out January 1 on a change of administration.
Mr. C. W. Morse Supt. of School Bldgs. 98 Oak St. December 10, 1941	No	MP	MP	-	An ex-WL man who has been converted to MP by continuous pressure by MP salesmen and lack of modern information about WL. Our presentation has helped to reestablish WL in the picture.
Mr. J. R. Knoibler % Dept. of Education December 10, 1941	-	-	-	-	Mr. Knoibler is one of Mr. Morse's assistants who joined the conversation and asked some questions about WL peeling on his home (vapor condensation)
Elmira Mr. Charles S. Sterling Supt. of Bldgs. December 11, 1941	No	-	-	RL	Our talk centered mainly around bridge painting because there is a bridge job coming up next Spring and his building painting is very minor. RL will be used on bridge and possibly finish coats of WL.
Mr. Edgar L. Seefield Maintenance Foreman Board of Education 717 Lake St. December 11, 1941	No	MP	MP	-	Will be interested in WL if it actually proves to be cheaper in cost than MP. Many MP salesmen see him but never any WL salesmen.

NEW YORK (continued)

Place, Date and Person Interviewed	Buy on Spec.	Paint Now Used Ext.	Int.	Steel	Remarks
Schenectady					
Mr. L. C. Purdy City Engineer City Hall December 17, 1941 (follow-up)	Yes	WL	WL MP	-	The painting policy of using WL for everything but the finish coat on interior walls remains unchanged. Expect little painting this coming year.
Mr. T. W. Townsend Business Manager Board of Education Union St. December 17, 1941 (follow-up)	Yes	WL RL	WL MP		All WL. No change in policy and well satisfied with results.
Syracuse					
Mr. J. P. Listman Divisional Engineer City Hall December 16, 1941 (follow-up)	Yes	WL	WL	RL	All city buildings including schools are under the control of Mr. Listman who sometimes to specify WL for all work, exteriors and interiors.
Utica					
Mr. G. P. Hodges, Comm. Dept. of Public Works City Hall December 17, 1941 (follow-up)	No	-	-	-	The situation here is virtually the same as on the last call, April, 1940. Practically no paint other than Traffic paint is bought. Large jobs are contracted with no specifications. Contractor held responsible.
Mr. Joseph Shaw City Engineer City Hall December 17, 1941 (follow-up)	No	-	-	RL WL	Still has several small bridges unpainted as noted in report here of April, 1940. Few plans RL-WL instead of RL-ALUMINUM original specs. and will look to LIA for specs May be painted in Spring.
Mr. John C. Dillon Supt. of Bldgs. & Grnds. Board of Education December 17, 1941 (follow-up)	Yes	WL	WL	-	A strong supporter of WL for all work as noted before, April, 1940

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PENNSYLVANIA

Report of Belden B. Brown.

Place, Date and Person Interviewed	Buy on Spec.	Paint Now Used Ext.	Int.	Steel	Remarks
Allentown					
Mr. Earl Mackley City Engineer City Hall December 8, 1941 (follow-up)	No	-	-	-	Paint needs are very small now. He has our literature and specs. and is favorable to WL if and when he has to use paint.
Mr. George O. Stump Supt. of Bldgs. Allentown School Adm. Bldg. 31 South Penn. December 8, 1941 (follow-up)	No	Mainly MP Some WL	MP	-	Mr. Stump claims that they are practically forced to write specs. that favor the local paint factory, Allentown Paint Co. WL used on under $300 work (exteriors) done by own maintenance crew. A slight improvement over previous call, Jan., 1940.
Bethlehem					
Mr. A. Kear, Director Dept. of Parks & Public Property City Hall December 8, 1941 (follow-up)	No	WL	-	-	Was sold on MP before our call in Jan., 1940. Now relies on WL for small amount of painting which he has.
Mr. T. H. Cone Building Engineer Broughal High School Packer & Broadhead Aves. December 8, 1941 (follow-up)	No	MP	MP	-	Cone is new man since June, 1940. Considered using WL then but passed it up in favor of MP. Will now reconsider it in light of our data before Spring painting.
Scranton					
Mr. Willard Manta, Director Dept. of Supplies City Hall December 9, 1941	No	MP WL	MP WL	-	No control in this Dept. over the kind of paint bought. Each Dept. specifies type it desires. There is no paint on the 1942 budget and there is a complete administration change in January, 1942.
Mr. B. J. Harding Supt. of Bldgs. & Sup. Scranton Public Schools 428 N. Washington December 8, 1941	No	WL	MP	-	WL not used on interiors because of tinting difficulties with WPA labor used for all work. If had own maintenance crew would be immediately favorable to WL for interiors.

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PENNSYLVANIA (continued)

Place, Date and Person Interviewed	Buy on Spec.	Paint Now Used Ext.	Int.	Steel	Remarks
Wilkes-Barre					
Mr. C. F. Shoemaker Supt. of Bldgs. & Grnds. Board of Education 81 N. Washington December 9, 1941	No	WL	Mainly MP Some WL	-	Particularly impressed with our data as concerned with the application performance of interior WL.

MISCELLANEOUS INSTITUTIONS

NEW JERSEY

Atlantic City					
National Association of Public School Business Officials Convention Ambassador Hotel, Oct. 12-16, 1941 New Jersey State League of Municipalities Convention Traymore Hotel, Nov. 13-14, 1941	-	-	-	-	Attended these two conventions in order to meet the officials of these two Associations and find out if it might be possible to get the LIA on their future programs. A number of the officials showed interest in a suggested talk on paint standardization and expressed the opinion that it might be worked into their program. However, no plans have been made as yet for next year by either of the convention committees and no commitments were made as to what might be allowed on their programs. A number of good contacts were made at these conventions.

NEW YORK

Ithaca					
Mr. P. J. Krebs Ass't. Mgr. of Purchases Cornell University December 11, 1941	No	Mainly LP Some WL	MP	-	Our data has convinced Mr. Krebs that WL should be tested against their present MP. Definite gains here that should be followed up.