

1 you have got to realize you are experimenting with
2 thousands of dollars of things.

3 Everything that comes along you test and
4 check it, see whether it is better or worse or
5 whatever.

6 Q But as a company, that was a procedure that
7 you thought was an appropriate procedure for a company
8 to follow?

9 That is, you test something before you sell
10 it?

11 A Yes.

12 Q Now, in the 1940s, am I correct that the
13 asbestos workers that you were selling the fiberglass
14 pipecovering to were also using asbestos-containing
15 pipecovering and block?

16 A I think only as a competitive material.

17 Q So the asbestos pipecovering and block was a
18 competitive product to the fiberglass that you were
19 selling?

20 A Right, a high temperature material. I mean,
21 there is lots of other insulations sold that are made