

MARINE SALES DEPARTMENT

REPRESENTATIVES' CONFIDENTIAL PRICE-LIST



B-55 c

N10787

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MARINE VARNISHES

Put up in 1 and 5-gallon cans

SPECIAL MARINE

A varnish for general purposes, and is made for both outside and inside use. It is remarkably easy-working and it is very durable and elastic. It is excellent for outside doors, boats and other work where a good, tough varnish is necessary. Dries dust-free in 8 to 10 hours, hard in from 36 to 48 hours.

Per gallon.....\$2 50

DURABLE SPAR

Intended for use on steamships, yachts, boats, canoes, outside doors, bath-rooms, kitchens, etc. It will stand severe exposure to salt spray or other moisture longer than any varnish made. Dries dust-free in from 8 to 10 hours and hard in from 36 to 48 hours.

Per gallon.....\$3 25

No. 1 FURNITURE

A reliable varnish for furniture and general inside use.

Per gallon.....\$1 10

MARINE DURABLE FLOOR

A perfect floor finish. It is tough, elastic, and under foot-wear will not scratch or mar. It is also suitable for linoleum, oilcloth, etc. It works well, flows out evenly under the brush and dries with a tough, wear-resisting gloss. It dries dust-free in about 8 hours and can be walked on the next day, although for best results two days should be given.

Per gallon.....\$2 00

MARINE INTERIOR FINISHING

The most durable interior finish that can be produced. It is not affected by steam or water and will wear with perfect satisfaction. It is very transparent and gives to the finest woods a desirable depth and richness of finish. It is exceedingly free-working. Dries dust-free in about 6 hours with a rich lustre, and can be rubbed down in 48 hours and hand polished the next day. To get the best results do not use over Shellac or Liquid Filler, but use the varnish itself, thinned slightly with pure spirits turpentine, for first coat.

Per gallon.....\$1 85

MARINE DRIER

A strong, reliable, economical and uniform drier which will mix readily with oil and will not curdle or separate. Only 1 part to 20 parts raw linseed oil is required to secure perfect drying.

Per gallon.....\$1 00

MARINE PAINTS

MARINE PAINT FOR HULLS

Cat. No.	Put up in 1 and 5-gallon cans and barrels	bbls.	5s	gals.
2800	White	.....	.....	1 55
*2801	Black	.....	.....	1 00
2802	.....	.....	.....	1 60
2803	.....	.....	.....	1 60
2804	.....	.....	.....	1 50
2805	.....	.....	.....	1 50
2808	.....	.....	.....	1 50
†2812	.....	.....	.....	85
†2813	.....	.....	.....	85
2891	.....	.....	.....	1 50
	D. and C. Green	.....	.....	1 45
	Yacht White, Finish	.....	.....	2 00
	Red Lead Color	1 45	1 50	1 55

*No. 2801 (Black) is made heavy enough in consistency to admit of thinning, by the addition of one gallon of pure boiled linseed oil to each gallon of paint.

†Nos. 2812 and 2813 are semi-liquid and should be thinned for first coat by the addition of 3 gallons of pure boiled linseed oil to each gallon of paint. For second and third coats with from 1½ to 2 gallons pure boiled linseed oil to each gallon.

We recommend for first coat the addition of about ¼ pint of pure spirits turpentine to the paints as thinned above. When one coat only is required, omit the turpentine. The economy in the use of these goods can readily be seen, and for durability and beauty of finish they cannot be excelled.

MARINE PAINT FOR CABINS

For outside or inside work, of very high grade and of great body and covering power—far superior to any other on the market. Put up in 1 and 5-gallon cans and barrels.

Can be scrubbed repeatedly without injury.

		per gal.
2806	.....	.....
2814	.....	.....
2816	.....	.....
2817	.....	.....
2821	.....	.....
2825	.....	.....
2826	.....	.....
2827	.....	.....
2830	.....	.....
2834	Black	1 50
2837	.....	.....
2841	.....	.....
2865	.....	.....
2869	.....	.....
2870	.....	.....
2894	.....	.....
2895	.....	.....
2896	.....	.....
2897	.....	.....
2836	Flat White	1 60
2840	Inside Varnish White	2 25
2835	Gloss White	1 55

U. S. NAVY STANDARD MAST PAINT

Price	Put up in 1 and 5-gallon cans and barrels	per gal.
.....		1 50

YACHT WHITE FINISH

Put up in gallon cans

We offer Yacht White Finish as the most durable and beautiful paint for yachts that can be produced. Used according to directions, it dries quickly and hard with a glossy, durable and very white surface which cannot fail to meet the highest favor.

Price per gallon.....\$2 00

MARINE ENAMELS

Put up in $\frac{1}{4}$, $\frac{1}{2}$ and gallon cans

The whitest and best enamel white on the market.

Samples shown are especially selected for marine use. They are suitable for both exterior and interior application and represent a line of goods that is thoroughly satisfactory in every respect.

	per gal.
Black	\$3 00
Carmine	3 00
Dark Coral	3 00
Emerald Green	3 00
Fawn	3 00
Forest Green	3 00
Golden Brown	3 00
Ground	3 00
Ivory White	3 00
Light Blue	3 00
Light Sage	3 00
Light Yellow	3 00
Pearl Gray	3 00
Shell Pink	3 00
Snow White	2 50
Vermilion	3 00
Willow Green	3 00

OLD DUTCH ENAMEL

Put up in $\frac{1}{4}$, $\frac{1}{2}$ and gallon cans

The finest White Enamel that has ever been produced.

Price per gallon..... \$3 00

MARINE PAINT FOR INTERIORS—ENAMELOID

Put up in $\frac{1}{4}$, $\frac{1}{2}$ and gallon cans

A varnish paint for ceilings and inside use, where a high-gloss finish is desired. Is the best paint of its kind at anywhere near the price.

Works and cleans easily. Dries free from dust and tack in from 6 to 8 hours and can be rubbed in 48 hours.

Regular Colors..... per gal. \$1 75

BARGE AND LIGHTER PAINTS

Put up in 1 and 5-gallon cans and barrels

Especially adapted for use on barges, lighters, etc. It is not affected by salt water and is one of the most economical paints on the market.

It is also suitable for use on any other building material, such as iron, brick, etc.

Cat. No.		per gal.
2910	Red.....	\$ 95
2911	Brown.....	95
2912	Green.....	95
2913	Light Green.....	1 30
2914	Gray.....	1 10
2915	Black.....	95

FLAXOAP

An absolutely pure linseed oil soap, especially adapted for cleaning of all kinds. Contains no animal fat or free alkali.

	bbls.	$\frac{1}{2}$ bbls.	50-lb. cans
.....	5	5 $\frac{1}{2}$	6

MARINE PAINT FOR SIDE LIGHTS

Put up in $\frac{1}{2}$ -pint self-sealing cans

These are bright, handsome colors. Ground in varnish and dry with a high-gloss finish, which is easily wiped and kept clean. Half-pint package contains sufficient for painting the brackets that hold the side lights.

	per pkg.
Signal Red.....	\$ 20
Signal Green.....	20

MARINE PAINT FOR DECKS

A superior quality of paint made expressly for the purpose indicated. It dries very quickly with a hard, elastic surface that is absolutely free from tack. It has great covering capacity and is low in price. Put up in 1 and 5-gallon cans.

Cat.		5s	1s
No.			
2877		1 10	1 15
2877 Spec.		90	
2878		1 10	1 15
2879		1 10	1 15
2881		1 10	1 15
2882		1 10	1 15
2883		85	85
2887		1 40	1 45

TAXITE (SEMI-LIQUID)

Put up in gallon cans

Saves time, labor and money. Will remain and act on upright surfaces and ceilings. Does not raise the grain, nor stain or injure in any way wood surfaces on which it is applied. Brush on thick coat; let stand 10 to 20 minutes, scrape and clean with benzine, gasoline or wood-alcohol; apply a second coat before scraping, if necessary on account of thickness of old paint and varnish.

Per gallon.....\$1 42½

COMPOSITION FOR STEEL BOTTOMS THE S-W CO. ANTI-FOULING PAINT

Put up in 1 and 5-gallon cans

No. 1, first coat, should be applied over the bare iron or over a coat of red lead or good paint. It is an anti-rust paint, and is intended to preserve the iron or steel from rusting, and at the same time form a perfect under-coat for the No. 2, which contains the poison and anti-fouling properties. Both Nos. 1 and 2 are ready to use, easy of application, and work very freely under the brush. No. 2, or finishing-coat, is a handsome red in color, and is in every way the best anti-fouling paint on the market.

No. 1 first coat (Brown), anti-corrosive.....	per gal.
No. 2 second-coat (Red), anti-fouling.....	2 50
	3 50

COPPER PAINT

Put up in ¼, ½ and gallon cans

Are prepared especially for preserving wooden vessel bottoms from adhesive worms, barnacles, seaweeds, etc. Numerous tests made, prove our Copper Paints to contain a larger percentage of copper, and to be the best on the market. Regularly made in the three colors named. Finely ground, work easily and brush out well.

	¼ gal.	½ gal.	gal.
Brown.....	1 60	1 55	1 50
Green.....	1 85	1 80	1 75
Red.....	1 70	1 65	1 60

CANVAS PRESERVATIVE

Put up in 1 and 5-gallon cans

For water-proofing sail-covers, tarpaulins, etc. Is transparent and does not discolor the fabric.

White, per gallon.....\$ 75

METALASTIC (SEMI-PASTE)

Put up in 1 and 5-gallon cans and barrels

Made especially for use on iron and steel surfaces. It is furnished in semi-paste form and should be thinned with one gallon of pure boiled linseed oil to each gallon of paint.

Black.....	per gal.
Brown.....	1 15
	1 15

STANDARD PAINT P. M. No. 5 (SEMI-PASTE)

Put up in 1 and 5-gallon cans and barrels

Furnished in semi-paste form and should be thinned as directed for Metalastic (Semi-Paste)

	per gal.
Gray.....	\$1 25
Green.....	1 25
Olive Green.....	1 25
Red.....	1 25

MARINE WHITE LEAD AND MARINE WHITE ZINC

Put up in 12½, 25, 50, 100 and 250-pound kegs

Marine White Lead and Marine White Zinc are especially prepared for marine use, and are in all respects the best Lead and the best Zinc on the market for that purpose. They will be found to be very white, of good body and very durable. They are more finely ground than other leads and zincs, and consequently will be found to be much more economical to use by reason of their better working and covering qualities and the increased surface they will cover. They are also especially prepared to resist the destructive action of water.

	per lb.
Marine Lead.....	7
Marine Zinc.....	9½

MARINE PAINT FOR SMOKE-STACKS

Put up in 1 and 5-gallon cans and barrels

A high-grade heat-resisting paint, and far more durable over superheated surfaces than any others on the market.

	per gal.
Smoke-Stack Black.....	\$ 90
Smoke-Stack Blue.....	1 50
Smoke-Stack Red.....	1 50
Smoke-Stack U. S. Navy Standard.....	1 50
Smoke-Stack Yellow, L., M. and D.....	1 50

MARINE LUSTRAL ENAMELS

Put up in 1 and 5-gallon cans

A varnish paint of exceptional, free-working quality, especially adapted for finishing engines, machinery, etc., where a rich, elastic gloss finish is desired. Has large covering capacity. Dries in 6 to 8 hours.

	per gal.
Black.....	\$1 50
Brown.....	1 50
Green, light.....	1 50
Green, dark.....	1 50
Maroon, dark.....	1 60
Medium Blue.....	1 50
U. S. Navy Standard.....	2 00
Vermilion.....	2 00

MARINE VARNISH STAINS

Put up in ¼, ½ and gallon cans

Imitates the color of the woods named. Can be used over light-colored raw wood or painted surfaces. Stains and varnishes at one operation. For best results use Ground Color before applying the Stain.

	per gal.
Cherry.....	\$2 00
Dark Oak.....	2 00
Ebony.....	2 00
Extra Light Oak.....	2 00
Green.....	2 00
Ground.....	2 00
Light Oak.....	2 00
Mahogany.....	2 00
Rosewood.....	2 00
Walnut.....	2 00

ALUMINUM PAINT

For engines, radiators, steam-pipes, etc.

Is unaffected by moisture or extreme heat, cold, or lubricating oil—is absolutely inert, anti-corrosive—is easily applied and dries quickly.

Price per package.....	$\frac{1}{4}$ pt. 15	$\frac{1}{2}$ pt. 30	pt. 50	qt. 95	gal. 3 60
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BUOY RED

Put up in 1 and 5-gallon cans and barrels

The most permanent red on the market for painting buoys. It will hold its color longer than any other red known.

Per gallon.....	1 75
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RED LEAD COLOR

Put up in 1 and 5-gallon cans and barrels

Made on a red lead base to meet the demand for goods of this character. It is our opinion that, though confessedly a substitute for red lead, it does unquestionably give better results, as it has not so high an oxidizing power. It has greater spreading power than red lead alone because it is of lighter specific gravity and of equal, if not greater opacity. The lighter specific gravity prevents the rapid settling and hardening in the can and counteracts the tendency to crawl and run, as in red lead.

bbls.	5s	1s
1 45	1 50	1 55

LIQUID RED LEAD

Put up in 1 and 5-gallon cans and barrels

This is a strictly pure lead ground and mixed in strictly pure linseed oil, so handled as to improve working quality and partly overcome the tendency to settle. It will show economy over dry lead mixed on the job on account of its better working and spreading qualities resulting from the finer pigment particles and the more intimate incorporation with the oil.

Cat.

No.

2849 (Pigment is strictly pure red lead).....	5s 1 75	1s 1 80
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PERFECT METHOD RED LEAD No. 1, IN OIL (SEMI-PASTE)

Put up in 1 and 5-gallon cans and $\frac{1}{2}$ barrels

Made of pure Red Lead pigment ground in pure Linseed Oil. Will keep absolutely in suspension; to be thinned by addition of linseed oil.

$\frac{1}{2}$ bbls.	5s	1s
2 25	2 30	2 35

PERFECT METHOD RED LEAD No. 2, IN OIL (SEMI-PASTE)

Put up in 1 and 5-gallon cans and $\frac{1}{4}$ barrels

Ground in pure vegetable oils, to be reduced by addition of $\frac{1}{2}$ gallon to a gallon of thinner. Will produce splendid results and stay absolutely in suspension.

$\frac{1}{2}$ bbls.	5s	1s
1 50	1 55	1 60

PERFECT METHOD RED LEAD (PASTE)

Put up in 1 and 5-gallon cans and $\frac{1}{2}$ barrels

For ordinary work thin with $\frac{1}{4}$ gal. Raw oil to one gallon of paint.

Per gal.....	2 50
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FLAT-TONE

Put up in $\frac{1}{4}$, $\frac{1}{2}$ and 1-gallon cans

Especially suited for use on interiors of cabins, staterooms, etc. Will produce the rich, velvety effects so much desired.

Bright Sage.....	per gal 1 40
Buff Stone.....	1 40
Buff.....	1 40
Caen Stone.....	1 40
Cocoonut Brown.....	1 40
Cream.....	1 40
Forest Green.....	1 40
French Gray.....	1 40

FLAT-TONE—Continued

	per gal.
Fresco Green.....	1 40
Golden Brown.....	1 40
Holland Blue.....	1 40
Ivory.....	1 40
Lichen Gray.....	1 40
Maple Green.....	1 40
Old Gold.....	1 40
Old Rose.....	1 40
Pale Azure.....	1 40
Pale Olive.....	1 40
Pearl Gray.....	1 40
Pompeian Red.....	1 40
Rich Maroon.....	1 40
Shell Pink.....	1 40
Silver Gray.....	1 40
Tan.....	1 40
Terra Cotta.....	1 40
White.....	1 40

BRAS-BRITE

Put up in quart, $\frac{1}{2}$ gallon and gallon lithographed packages

An excellent liquid polish for brass, copper, nickel, silver, etc.

qts.	$\frac{1}{2}$ gal.	1 gal.
30	40	70

DECOTINT WALL FINISH

Ready for use when mixed with cold water

The goods are sanitary, absolutely non-poisonous and contain no alkali, acid or anything which may be injurious to the health. They possess splendid covering capacity (one pound covers from 60 to 100 square feet, according to the nature of the surface to be coated), and cover well with one coat. Should it be necessary to apply a second coat, this can be safely done as soon as the first coat has become thoroughly hard. For colors and more information, see color-card.

	5-lb. pkgs.	100-lb. kegs	bbls.
Tints, No. 1 to 16.....	7	5 $\frac{1}{2}$	5
White.....	6	4 $\frac{1}{2}$	4

Net prices per pound

PERMENTO

Cold-water paint for outside use

Permento is especially suited for use on the exterior of buildings. Five pounds of Permento, when mixed with cold water to the proper consistency, will make one gallon of paint which will cover about 200 square feet of an average surface. For colors and more information, see color-card.

	5-lb. pkgs.	50-lb. kegs	100-lb. kegs	200-lb. bbls.	400-lb. bbls.
White.....	7	6 $\frac{1}{2}$	6	5 $\frac{1}{2}$	5
Color Nos. 2, 3, 4, 5, 6, 7, 9, 10, 11, 12, 13, 15, 17, 18, 19, 20, 21.....	8	7 $\frac{1}{2}$	7	6 $\frac{1}{2}$	6
1, 8, 14, 22.....	9	8 $\frac{1}{2}$	8	7 $\frac{1}{2}$	7
16.....	10	9 $\frac{1}{2}$	9	8 $\frac{1}{2}$	8
Black.....	10	9 $\frac{1}{2}$	9	8 $\frac{1}{2}$	8
23.....	12	11 $\frac{1}{2}$	11	10 $\frac{1}{2}$	10

Net prices per pound

FACTORY COATING

Cold-water paint for inside use

Especially made for the inside coating of warehouses, freight-sheds, etc. Five pounds of powder will make a gallon of paint which will cover about 200 square feet. For more information, see card.

Barrels.....	3
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Net price per pound