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Per Air Mail.

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SYDNEY, 14th January, 44.

The Secretary,
Australian Blue Asbestos Ltd.,
18 William Street,
PERTH.

Dear Sir,

ACCOUNTING. Selling, etc., Agreement between C.S.R. Co. Ltd. and Australian Blue Asbestos Ltd. A copy of this agreement is enclosed and another copy has been forwarded to the C.S.R. Co. Ltd., Perth, for their immediate adoption.

Please arrange to obtain from the mine a four-weekly report on production. A model form for this return will be forwarded shortly.

The records of the C.S.R. Co. Ltd., Perth, in respect to blue asbestos transactions, will be available for your inspection. We suggest the following as a simple system of recording the transactions in your books:-

1. C.S.R. Co., Perth, will supply a monthly summary of deliveries from the mine to customers direct and to each C.S.R. Co. Branch Warehouse.
2. C.S.R. Co., Perth, will also supply monthly -
 - (a) Summary of Sales from mine and from Perth (giving values and weights of different grades).
 - (b) Summary of A.B.A. Sundry Debtors Account.
 - (c) Statement of Warehouse Stocks.
 - (d) Expenditure in connection with Sales and Warehousing.
 - (e) Commission on receipts.
3. Other C.S.R. Co. Branches, including Sydney, will supply monthly -

- (a) Summary of Sales from Warehouse Stocks.
- (b) Summary of Sundry Debtors Account.
- (c) Statement of Warehouse Stocks.
- (d) Expenditure in connection with Sales and Warehousing.

4. C.S.R. Co., Sydney, will supply monthly a copy of Australian Blue Asbestos Sales Account in their Head Office ledger.

These figures will enable you to keep ledger accounts for

Sales
Sundry Debtors
C.S.R. Co.
Commission.

ASBESTOS SHIPMENTS, SYDNEY. (Your No.-82). From the costs supplied in your letter, it is noted that the rates per ton vary considerably, as under:-

Vessel	Freight	to Cartage	Wharfage	Agency Charge
"Merella"	3. 0. 0	5s. 1d.	7s. 1d.	
"Momba"		4. 3	4. 9	
"Merella"	2. 15. 11	3. 6	4. 9	

With a view to ascertaining the nearest approximate cost of shipping from Point Samson, will you please let us have the following information:-

(1) Freight. Does the above freight cover the cost from Point Samson to Sydney?

What is the freight-rate from

- (a) Point Samson to Fremantle?
- (b) Fremantle to Sydney?
- (c) Point Samson to Sydney if shipped on a through bill of lading?

showing in each case any war surcharge separately. Is the freight rate calculated on weight or measurement? Would it be the practice to ship asbestos fibre from Point Samson to Sydney on a through bill in each case and will freight be paid by you, presumably in Perth?

Is there a higher freight charge on small quantities?

(2) Cartage: What is the rate of cartage and is it calculated on weight or measurement?

Is the rate likely to alter on the various shipments and what is the cartage involved?

(3) Wharfage: Presumably outward wharfage only is payable at Fremantle, and is it calculated on weight or measurement?

(4) Agency Charge: What does this charge represent and when is this expense incurred? We note that in the above costs no charge is shown against one of the shipments. On what basis is this cost calculated, as there seems to be a good deal of discrepancy in the above charges?

(5) Are any other charges than the above likely to be incurred at your end in shipping asbestos fibre to Sydney?

Yours very truly,



Managing Director.