

letter sent to all members as per attached list.

Lead Industries Association

60 EAST 42ND STREET
NEW YORK 17, N.Y.

ANDREW FLETCHER, President
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J. H. MARTIN, Treasurer
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ROBERT L. LEE, Director
JOSEPH J. VIGOR, Director

January 12, 1959

SUBJECT: PURCHASING OF
LEAD PRODUCTS

Dear Mr. Costello;

The Industry Development Committee of this Association feels that all personnel who influence purchasing by member companies should receive all literature and other data issued by L.I.A. relating to the use of lead products. Naturally, it is good policy for members of the lead industry themselves to use to the fullest possible extent those lead products which are competitive in performance and cost with products of other industries. A partial list of such products is attached.

Won't you be good enough to provide us with the names and addresses of your engineering, purchasing or other personnel who influence purchasing by your Company so that they may be added to our mailing list? We, in turn, will see that they receive engineering and other data about lead products which will be helpful to them and permit them to make the fairest and most informed appraisal of lead products.

We want them also to know that we are in a position to lend them personal assistance of a technical nature and to help them find technical information about lead products that may not be readily available.

Sincerely yours,

Secretary



LIA22341

Partial List of Industrial Lead Products

<u>Use</u>	<u>Product</u>
Automobile body repairs	Body solder
Brass, free machining	Leaded brass
Building exteriors and interiors	Porcelain enameled aluminum Glazed tile Glazed brick
Cans	Terne plate
Chemical processing	Lead pipe Sheet lead tank linings Bonded lead linings Lead-brick linings Lead and lead-lined fittings and pumps Lead floors and troughs Lead flues
Communication lines	Lead sheathed cable
Fastening to masonry	Lead anchor bolts
Industrial trucks	Lead-acid batteries
Laboratories	Lead pipe Lead traps and bends Lead sinks and plugs Lead table tops
Metal joints	Solder
Metal roofing	Lead-headed nails
Mine locomotives	Lead-acid batteries
Nuclear laboratories	Lead shielding Lead shipping containers Lead glass
Paint, all coats, wood	White lead paint
Paint, intermediate and top coats, steel or galvanized iron	Lead chromate paint Lead silico-chromate paint White lead paint
Paint primer, galvanized iron or steel	Red lead paint
Paint primer, steel	Red lead paint Lead chromate paint

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<u>Use</u>	<u>Product</u>
Plumbing, drainage and vent systems	Lead pipe Lead traps and bends Solder Calking lead Vent pipe roof flashings Sheet lead shower pans
Power lines	Lead sheathed cable
Printing	Letter-press process from lead type
Roofing and flashing	Hard lead sheet
Roofing and siding, low cost	Terne plate
Sewers, cast iron	Calking lead Lead-glazed tile pipe
Stand-by power	Lead-acid batteries
Steel, free machining	Leaded steels
Vibration isolation, buildings and machinery	Lead-asbestos pads
Water mains, cast iron	Calking lead
Water services	Lead pipe Solder