

MONTHLY REPORT OF OPERATING EXPENSES

SHEET NO.

MONTH ENDING

AUGUST 1st., 1935

BRANCH WINSTON SALEM

OPERATING EXPENSES			OPERATING EXPENSES		
NAME	THIS YEAR	LAST YEAR	NAME	THIS YEAR	LAST YEAR
OFFICE AND WAREHOUSE SERVICE			TOTALS FORWARD		
Office Salaries	0.3	90.00	STATIONERY	1.1	369.24
Warehouse Salaries			STAMPS	0.4	129.17
General Administration					
Branch Factory Debit					
TOTAL	0.3	90.00	CARTAGE EXPENSE		
DETROIT DIRECT CHARGES			Cartage Outside Service	0.6	188.30
Office Managers' Salaries			Cartage Distribution Account		
Branch Sales Managers' Salaries			Cartage Salaries		
Dist. Sales Managers' Salaries			Depreciation	0.2	72.90
Dist. Sales Managers' Expense			Repairs Cartage Equipment	0.1	30.04
TOTAL			Cartage Miscellaneous	0.5	174.63
TRAVELING EXPENSE AND SERVICE			TOTAL	1.4	465.92
Salesmen's Expenses	0.1		MERCHANDISE CASH DISCOUNT		
Salesmen's Salaries	12.1		Cash Discount Allowed	0.6	192.36
TOTAL	12.2				
Advertising Materials Used	0.9		SUSPENSE		
ADVERTISING National			Bad and Doubtful Debts		
Advertising Regular	3.1	992.77	INTEREST ON PAST DUE ACCOUNTS		
TOTAL	4.0	1,295.67	Interest Miscellaneous		
GENERAL EXPENSES			SALES PROPORTION OF ADMIN.		
Branch Auditing	0.2	49.93	Administration Dr. to Branches	4.4	1,448.05
Charities and Donations			Administration Distribution		
Commercial Agencies	0.1	41.35	Administration Dist. Miscellaneous		
Employees Welfare			Cleveland Directs		
Heat, Light and Power	1.0	327.96	Branch Directs		
Insurance	0.2	50.68	Branch Directs Distribution		
Janitors' Supplies	0.3	90.31	TOTAL	4.4	1,448.05
Parcel Post		4.83			
Rent	5.1	1,681.67	TRANSPORTATION		
Repairs N. O. R.	0.2	77.19			
Salesmen's Outfits					
Store and Warehouse Supplies	0.1	18.97			
Sundry Expenses	0.3	89.29			
Taxes Local	0.4	137.50			
Telegrams		7.34			
Telephone Long Distance	0.3	82.95			
Telephone Regular	0.3	95.87			
Warehouse Expense					
TOTAL	8.5	2,755.84			
COLLECTIONS AND ALLOWANCES					
Legal Expense Collections					
Policy Allowance		3.49			
Sample and Gratis					
TOTAL		3.49			
TOTALS FORWARD			GRAND TOTAL EXPENSES	32.9	10,745.06

MONTHLY REPORT OF SALESMEN'S SALES BONUS SALARY AND EXPENSE

MONTH ENDING			AUGUST 31866.			19 22			BRANCH			FIBBON SALES			LAST YEAR			TOTAL		
NO.	SALESMEN	TERM.	SALES	BONUS	SALARY	EXPENSE	%	TOTAL SAL. & EXP.	SALES	BONUS	SALARY	EXPENSE	%	TOTAL SAL. & EXP.	NO.					
1	Cash Sales		7,037												1					
2	George Sales		21,852					1,649 04							2					
3	George Howell	D 7 A			1,605	44									3					
4	R. C. Watson	D 7 B			792	1		792 44							4					
5	W. S. Edwards	D 7 C			555			555 00							5					
6	W. B. Merritt	D 7 D			527			527 83							6					
7	R. D. Golding Mat. A/C	D 7 E	3,815		438			438 83							7					
8	Extra Labor				33			33 18							8					
9															9					
10															10					
11															11					
12															12					
13															13					
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29															29					
30															30					
31	TOTAL		22,701		1,018	45	12 2	1,002 12							31					

MONTHLY REPORT OF OFFICE AND WAREHOUSE SALARIES

[illegible]

MONTH ENDING		NAME		TOTAL		GROSS		CHARGE		R. D. GOLDING	
CLASSIFICATION		TERR.		NO.		LAST YEAR		THIS YEAR		LAST YEAR	
Class				10	57				57		
Paint				13	17,465				17,465		3,219
Business				16	146				146		142
Lead, Oil, Turps. (Not Our Mfg.)				17	6,095				5,448		647
Misc. Jobbing Goods (N. O. S.)				18	658				699		19
Wallpaper				21	2,265				2,206		60
Art				25	131				130		1
Contract Labor				30							
Contract P. and L.				31							
Cash Sales					7,263				7,263		
GROSS SALES					34,440				23,198		3,988
Freight				60	2				2		
Merchandise Returned				61	1,175				1,063		97
Invoice Corrections				62	319				231		76
TOTAL DEDUCTIONS					1,606				1,296		173
TOTAL NET SALES					32,704				21,892		3,815