GEORGIA-PACIFIC CORPORATION

Interdepartmental Communication

DATE: November 18, 1966

TO: Mr. G. B. Wilson — LOCATION: Paoli

FROM: K. W. Brown — LOCATION: Acme

PLAINTIFF'S EXHIBIT
GP-860

SUBJECT: 1966 COMMITMENTS

cc: E. B. Hollingsworth - Paoli
T. W. Richards - Paoli

Complying with your request that you be kept up to date on the progress of the 1966 cost reduction program, Acme submits the following report.

	Commitment	9 Month Estimated Savings	9 Month Gain or (Loss)
1.	Board Perfects up to 96% We are falling short of our goal: perfects 95.45% on 10-1-66.	$ 11,898.00	$ (503.00)
2. (a)	Board weight reduction	27,383.00	70,384.65
(b)	10% Reduction of Overtime Poor business conditions have inflated this figure.	5,922.00	13,375.00
3. (a)	Installation of Entoleter Demand for this product has been very low.	3,321.00	1,486.00
(d)	Reduction of man on Firestop runs Started on July 26, 1966.	900.00	271.00
(f)	Paper hauling with G-P Trucks This commitment was improperly classified. It should read: Hauling of all products with G-P Trucks.	37,500.00	33,040.00
4.	Joint System Department		
(a)	Reduce freight rate No action was taken due to inability to find local vendors.	473.00	---
(b)	Increase production by 9% High volume and an increase of over 9% accounts for this figure.	779.00	4,141.02
(c)	Pack all textures in department Packing still being done in packing department.	297.00	
5.	General Plant - Yard		
(a)	Eliminate one yard truck & driver and minimize janitor requirements.	8,709.00	2,860.00

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Commitment	9 Month Estimated Saving	9 Month Gain or (Loss)
7. Quarry		
(a) Reduce prill usage	$ 440.00	$ 481.00
8. Board Warehouse		
(a) Fiber corner protectors Reduced shipments causing us to run below projected estimate.	1,125.00	758.00
(c) Crew Utilization	6,520.00	6,280.00
9. Office		
(a) Reduce Overtime	360.00	326.00
(b) Reduce phone bill TWX charges were not considered when commitment was taken.	720.00	(1,997.00)
10. Board Manufacturing		
(a) Reduce unloading labor and pulp costs	3,258.00	(147.00)
(b) Fuel	752.00	(4,938.00)
(c) Electric	1,203.00	(2,382.00)
(d) Reduce Talc	50.00	1.00
11. Maintenance		
(a) Reduce repair labor & material 5% Projects planned for second half of this period will offset some of the gain shown.	6,099.00	19,021.00
(b) Reduce maintenance delays 5%	237.00	161.00
12. Packing Department		
(a) Reduce manpower requirements	614.00	305.00
(b) Efficient use of electric power	65.00	46.00

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Commitment	9 Months Estimated Savings	9 Months Gain or (Loss)
13. Quality Department		
(b) Reduce starch usage Higher reduction than estimated was possible.	$ 2,025.00	$ 9,671.75
(c) Reduction of complaint cost A new quality program will reverse the first 6 month trend, however commitment cannot be obtained.	975.00	(3,489.00)

	Proposed	Actual
9 MONTHS TOTAL PROPOSED SAVINGS PROGRAM	$ 121,725.00	$ 149,152.42
% of Goal Attained		123%

K. W. B.

KWB:om

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