

MATERIALS AND LOGISTICS DEPARTMENT

cc: F. A. Facciani

August 3, 1983

File: TD-D 6

TO: G. B. KRERPAHNE
FROM: E. W. LEWANDOWSKI

*File
A Titanium
Drop*

TITANIUM DIOXIDE - BX & H/C'S
BROWNSVILLE, TX TO EDGEMOOR, DE

Your request dated 7/28/83 for estimate on shipments of T10² in box and hopper cars from Brownsville to Edgemoor, our findings are as follows:

<u>Miles</u>	<u>R/B</u>	<u>Class</u> <u>100</u>	<u>Present</u> <u>Rates</u>	<u>% -</u> <u>100</u>	<u>Proposed Rate</u> <u>Range</u>
2135	1937	\$32.64cwt	\$7.44cwt/180M H/C 7.44cwt/ 40M BX	38.4 38.4	\$3.26to3.85/190M 3.26to3.85/100M

The low end of the proposed rate range is based on volume, incentive loading and long haul which reflects 10% of Class 100. Many products that come out of the annual volume tariff reflect this percentage. The high end of the rate range reflects 11.8% of Class 100 based on shipments of T10² ore from Titan, FL to Brownsville, TX in 100 lb box and 140M hopper cars.

I have measured rates from Tampico to Brownsville which reflect 5% of Class 100. I also measured rates in the Transcontinental tariff which reflected 13.4% of Class 100 in box cars and 12.3% of Class 100 in hopper cars on T10². A review of other rates from Southwest to the East show low minimums and high rates in this territory.

I feel the rates should fall somewhere between the proposed rate range of \$3.26 to 3.85cwt.

EWL/km