

To Be Made Effective:

Sales Bulletin

61.1-76

TO ALL POWER PRODUCTS AND
INDUSTRIAL SALESMEN

General Headquarters
April 6, 1937

AMERICAN TELEPHONE & TELEGRAPH COMPANY
AND ASSOCIATED COMPANIES
TRANSITE CONDUIT AND KORDUCT APPROVAL

We are finally able to announce that subject organization have finally given their approval for the use of Transite Conduit and Transite Korduct. This approval was sent to Chief Engineers of all associated companies as P.E.M. (Plant Engineering Memorandum) #913, which is a part of P.E.L. (Plant Engineering Letter) #2693.

This approval is in no way an instruction to use our ducts. It merely gives permission therfor. It states that due to improved methods of manufacture we have decreased the alkali content so that the material will not be dangerous to lead sheathed cables, provided ducts are well drained. This reference to drainage is in no way a restriction because all power company engineers, as well as telephone company engineers, recognize that all ducts should be drained.

These companies use large quantities of steel conduit, both underground and exposed, pump log (creosoted wood duct) and single clay tile. We will get our start on jobs where these materials are now being used. You will find it easiest to sell our material where steel is now being used. The pump log and single clay tile fall about in the same category. Both of these materials are slightly lower in price than our Conduit but the pump log is uncertain of life, makes up a poor joint, and is hard to handle, whereas the clay tile is furnished in short lengths, makes a very unsatisfactory joint, and the cost of handling and breakage is relatively high.

These interests also use some special armored cables. Here we have the same argument that we have on street lighting and fire alarm jobs, namely, that our duct frequently is no more expensive, if as expensive, as the special cable.

Do not expect to get their main duct line business because multiple clay tile is perfectly satisfactory for telephone cable service and can be installed at a much lower cost than either of our ducts.

In the above mentioned memorandum certain prices of our duct are set forth. Actually, these are for C quantities in Zone 3. Therefore it is absolutely essential that you give a copy of our Price Schedule to the key-men whom you contact and explain to them that the price of our material depends primarily on the quantity involved and location of the job.

You should receive instructions from your district managers as to whom to see and how to proceed in this new field of business that is now open to us. If we, in the field, do as good a job as Metropolitan District has done here in Headquarters in getting the approval of our duct, we will reap very fine rewards for our efforts.

GUY A. BARKER

FILE 425 AC pipe

FORM X-140A PRINTED IN U.S.A.

CRMC-SBGAB-ConduitPipe-000030

SC-GRAY-0110

AFFIDAVIT

STATE OF COLORADO)
) ss.
COUNTY OF ADAMS)

I, Margaret J. Baumgardner, being of full age and first duly sworn do hereby state:

1. I am not a party to this action. I have personal knowledge of the facts set forth in this affidavit, and if called as a witness, I could and would competently testify as to the truth of the matters set forth herein.

2. I am the Research Coordinator for the Claims Resolution Management Corporation ("CRMC"), a wholly owned subsidiary of the Manville Personal Injury Settlement Trust ("Trust"). The CRMC was created in December 1998 and is staffed by former Trust employees. On January 1, 1999, CRMC began providing claims resolution facility services to the Trust.

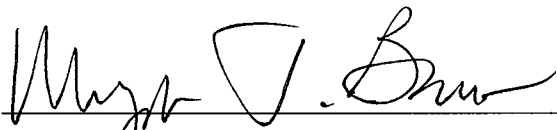
3. In this position, I manage the Asbestos Claims Research Facility ("Facility"), a document and records repository located at 3390 Peoria Street, Suite 304, Aurora, Colorado. The Facility contains the business records including but not limited to correspondence, memoranda, reports, records and data compilations ("record") of Manville Corporation or related entities ("Manville"), generally, as well as Manville records relevant to litigation of asbestos liability. The Trust has managed and operated the Facility from November 28, 1988, the date on which the Manville bankruptcy plan was consummated.

4. My experience and familiarity with the documents at the Facility began in 1983 while working for Manville. In my work as a paralegal for Manville, I assisted in locating, indexing and packing many of the records which became the foundation documents for the Facility. I continued to work for Manville until September 1987. From March 1988 to September 1988, I was hired to supervise and assist in the indexing of the first 20,000 boxes which were turned over to the Trust in November 1988. From September 1988 to January 1989, I assisted in the privilege review of documents to be given to the Trust. From November 1988 to April 1994, I worked for Freeborn & Peters and was put in charge of the Facility, managing all productions and "new" acquisitions. In September 1995, I was hired by the Trust to manage the Facility. In December 1998, I was hired by

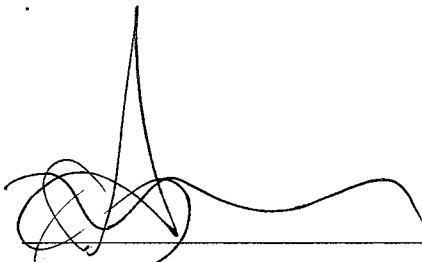
the CRMC to manage the Facility for the Trust. Accordingly, I am personally familiar with many of the records stored at the Facility, as well as how the records have been gathered.

5. To the best of my knowledge, information and belief, I certify that these records were made at or near the time by, or from information transmitted by, a person with knowledge, were kept in the course of the regularly conducted business activity of Manville, and it was the regular practice and the business activity of Manville to make the records.

6. Attached are documents found among the file and microfilm box collections at the Facility. These documents, bates labeled CRMC-SBGAB-ConduitPipe-000001 through CRMC-SBGAB-ConduitPipe-000092, are true and correct copies of documents found at the Facility.


Margaret J. Baumgardner

Subscribed and sworn to before
me this 16th day of May, 2014.


Notary Public

AMY W BENHAM
NOTARY PUBLIC
STATE OF COLORADO
MY COMMISSION EXPIRES 05-23-2016