St. Louis - General Offices

April 2, 1970

H. S. Bergen
C. J. Smith

AROCLORS - U.K.
Min. of Ag., Fish & Food

MR. J. E. SPRINGGATE

~~Both Photographs~~
2/ HSBergen 1/12/5 - PJ
Aroclor Toxicity

All of us have given considerable thought to the U.K. Ministry of Agriculture, Fisheries and Food's request for a list of major uses of Aroclor in the United Kingdom - particularly the NCR position. While I can understand your reluctance to disclose the NCR application, I am now convinced that it will be in the overall interests of Monsanto to go along with the Ministry's request and disclose the necessary information.

I think we should handle this as follows:

1. HND should obtain from NCR-U.K. a letter which clearly authorizes us to disclose that they are major users of Aroclors in the paper coating application. This letter should be signed by an NCR-U.K. board member.

2. Prior to any disclosure to the Ministry, HND should indicate clearly that NCR's usage is highly confidential and the information we disclose to be extremely valuable to their competitors or their potential competitors both in the U.K. and elsewhere in the world. He should aim at obtaining from the Ministry an agreement to treat this matter as highly confidential and an assurance that they will not publish such information unless their investigations prove that a serious problem exists, in which case they should obtain NCR's and Monsanto's approval prior to issuing any publications.

Subject to obtaining these authorizations and assurances, I think that HND should go ahead and provide the Ministry with the information they have requested insisting that we maintain a close liaison with them during their investigations and that we are fully aware of any actions they propose to take.

If you feel that this decision will create problems with NCR in the U.S., please let me know and if necessary I will be

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prepared to visit them with you or your delegate if you think this will help to clarify the situation.

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