	TOTAL MONTH SALES POUNDS	DOLLARS	Y-T-D SALES POUNDS	DOLLARS	TOTAL LAST YEAR SALES POUNDS	DOLLARS	TOTAL YEAR GOAL LBS	CUST ID MAJR-GRD-GP
.INTL PAPER CO NYC NY								00044504
INTL PAP JAY ME							AR 365674	10041465
1637 INERTEEN 70-30			2,022	394				1050-210-16
.								00154040
INTL RECTIFIER CORP ELSEG CAL							AR 366075	00154040
1635 TRANSFORM PYRANOL A13838					1,755	602	3,000	1050-300-16
.								00126004
IONICS INC WATERTOW MA							AR 367560	00126004
1637 INERTEEN PPO					1,034	200		1050-200-16
.								00228516
IRC-BURLINGTON BURLINGTON IA							AR 368028	00228516
1635 TRANSFORM PYRANOL A13838			260	77				1050-300-16
.ITE CIRCUIT BREAKER PHIL PA								10042054
ITE IMPERIAL SPARTANSBURG SC							AR 369820	00235555
1637 INERTEEN PPO			360	75				1050-200-16
ITE CIRCUIT BREAKER PHIL PA							AR 369820	10042054
1637 INERTEEN 70-30	105,100	17,363	406,700	67,379				1050-210-16
1637 INERTEEN PPO			1,908,140	307,425	1,886,070	296,232	1,960,000	1050-200-16
TOTAL CUSTOMER	105,100	17,363	2,314,840	374,804	1,886,070	296,232	1,960,000	10042054
ITE CIRCUIT BREAKE HOUSTON TX							AR 369820	00126128
1635 INERTEEN PPO					5,392	1,035	5,390	1050-200-16
I-T-E IMPERIAL SCHOOLCRAFT MI							AR 369820	00183970
1637 INERTEEN PPO			674	132				1050-200-16
ITE IMPERIAL PLEASANTVILLE NJ							AR 369820	00241369
1637 INERTEEN 70-30			2,696	545				1050-210-16
ITE IMPERIAL SPARROWS PT MD							AR 369820	00222232
1637 INERTEEN PPO			2,382	471				1050-200-16
TOT PAR ITE CIRCUIT BREAKER PHIL PA	105,100	17,363	2,320,952	376,027	1,891,462	297,267	1,965,390	10042054
.INTL TELEPHONE AND TEL NYC NY								00044512
ITT BLACKBURN CO ST LOUIS MO							AR 999999	00206245
1635 INERTEEN PPO					65	19	100	1050-200-16
ITT FED SUPPORT RICHLAND WA							AR 369882	10042151
1635 TRANSFORM PYRANOL A13838			3,375	678				1050-300-16
TOT PAR INTL TELEPHONE AND TEL NYC			3,375	678	65	19	100	00044512

WATER_PCB-00042700