R1131-A DIRECT =2
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ORGANIC DIVIS.) FUNCTIO..L FLUIDS
PRODUCT/CUSTOMER SALES REPORT

FOR L] 1969

-IN THOUSANDS OF POUNDS AND DOLLARS-

MGR	SLS REP	NAME OF PRODUCT/CUSTOMER	POTENTIAL	LAST YEAR SALES	SALES GOAL FOR CURR. YEAR	SALES CURR. Y-T-D.	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	CUST. I.D. / MAJR.-GRD.-GP.
		HYDRAUL AC																	6758-000-11
1136		UNION OIL SAN LUIS CA		.610		.610										.610			00142034
1136		UNION OIL SANTA MARIA CALIF		1.83		1.83	.610						.610				.610		10082161
1136		UNION OIL WILMINGTON, CALIF	50.0	19.6	36.0	24.4		3.05		3.05	3.05			3.05	3.05	3.05	6.10		10082188
1132		UNION OIL CO OF DENVER		.170		.113						.113							10082315
1132		UNION OIL CO ANDREWS TX		1.22															00141941
1132		UNION OIL LOVELADY TEXAS		.226															10082056
1136		UNION OIL OF CALIF MOAB UT		.339															00135470
1153		UNION OIL COMPANY DAWES WV		.113															00141968
1136		UNION OIL CO SANTA PAULA CALIF				.610											.610		00218286
		PARENT CUST. TOT-UNION OIL CO LO	60.0	35.5	42.0	39.5	5.49	4.27	1.22	3.05	3.05	.11	1.83	3.05	4.27	5.60	7.32	.23	00047155
1130		.UNT AIRCRAFT CORP E HARTFRD CT		3.05															00152005
1153		.UNITED FUEL GAS CO WARCO KY				.610												.610	10083435
1153		UNITED FUEL GAS HANOVER W VA				.113			.113										00165298
1153		UNITED FUEL GAS ST ALBANS WV				.170				.170									00177962
		PARENT CUST. TOT-UNITED FUEL GAS				.893			.113	.170								.610	00048240
1132		.UNITED GAS PIPE EFFIE LA		.283															10083486
1132		UNITED GAS PIPE REFUGIO TX		.283															10083508
1131		.U S STEEL LORAIN OH	5.00	3.66	5.00	1.22	.610					.610							10057027
1131		U S STEEL HOMESTEAD PA		3.05		12.2	3.05										3.05	6.10	10085349
1131		U S STEEL RANKIN PA	50.0	7.32	25.0														10085403
		PARENT CUST. TOT-UNITED STATES S	55.0	14.0	30.0	13.4	3.66					.61					3.05	6.10	00047724
1153		.UNITED FUEL GAS CO CEREDO WV	2.00	.610	2.00														00142344
1153		UNITED FUEL GAS CO CHARLEST WV		.226		.112	.112												00142352
1153		UNITED FUEL GAS CO CLENDENN WV		.226															00142360
		PARENT CUST. TOT-UNITED FUEL GAS	2.00	1.06	2.00	.112	.112												00048240
1132		.UNITED GAS PIPE LI CENTERVI LA		.283															00142379
1132		UNITED GAS PIPE LI RUNGE TX		.113															00142387
1132		.CHARLES E UNSWORTH SHREVEPO LA		.056															00143502
0623		.TOOELE ARMY DEPOT TOOELE UTAH		.610		.610	.610												00156140
1153		U S A F WRIGHT PATTERSON OHIO		.610															10083907
1132		.USS AGRI-CHEM CRYSTAL CITY MO				20.7							6.10	6.10	6.10	2.44			00208361
1132		.VELSICOL CHEM CHATTANOOGA TN	1.00	.610	1.00	.610								.610					10086450
1131		.WESTVACO CORP WELLSBURG WV		.394		.113										.113			00158194
1130		.AMERICAN CHICLE LONG ISL CTY N				11.0	11.0												00157325
1132		.WARREN PET KENEDY MONUMENT NM		.610															00144320
1132		.WARREN PET KENEDY CRANE TX		1.22															00144347

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