-IN THOUSANDS OF POUNDS AND DOLLARS-

		NAME OF PRODUCT/CUSTOMER	POTENTIAL	LAST YEAR SALES	SALES GOAL FOR CURR YEAR	SALES CURR Y.T.D.	JAN.	FEB.	MAR	APR.	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	CUST ID / MAJR GRD GP
		SANTOSAFE 300															00781A		7900-300-11
		40 TOT MAJOR MISCELLANEOUS LB	193	380	193	226	41.4	17.7	30.0	29.1	3.7	19.9	28.0	50.7		5.1		1.0	
		$$	40.1	88.0	40.1	51.8	9.8	3.9	6.8	5.4	.9	4.8	6.8	11.6		1.4		.3	
		21 TOT SUB-CL SECOND GEN PYOR AR	17956	8386	10672	8450	917	695	741	843	467	666	840	761	792	569	659	520	
		$$	4177	2153	2446	2172	232	181	190	216	124	177	226	160	202	175	149	139	
																	00531A		6124-000-11
		TURBINE-153																	
1178		.COLUMBIA GULF TRANS STANTON KY		23.0		21.2								6.1	42.4			27.2	00236438
1968		COLUMBIA GULF TRANS ALEXAND LA				15.1									16.9	15.1	16.9		00265144
1968		COLUMBIA GULF TRANS DELHI LA				24.2									33.9	9.7			00265152
1968		COLUMBIA GULF TRANS IVERNES MS				35.1									33.9	6.1		4.8	00265160
1968		COLUMBIA GULF TRANS HOUSTON TX	108		20.0														00221864
		PARENT CUST. TOT-COLUMBIA GAS NY	108	23.0	20.0	95.6								6	127	11	17	32	00047406
1133		.GARDNER DENVER CO QUINCY IL				.605									.605				00227730
1230		.PUB SERV ELEC - GAS LINDEN NJ	1.50	1.21	1.50	1.20												1.20	10065046
1968		.TEXAS EAST TRANS HOUSTON TX	100	25.2	100														00048186
1932		TEXAS EASTERN TUSCAMBIA ALA	18.0	12.7	18.0														00165506
1968		TEXAS EASTERN TRAN DANVILLE KY	20.0	33.7	20.0	22.9	16.8								6.1				10079195
1968		TEXAS EAST TRA OWINGSVILLE KY	30.0	18.2	30.0														00206830
1968		TEXAS EASTN TRANSM LA ROSA LA	40.0	31.3	40.0	48.4							12.1			12.1		24.2	00197017
1968		TEXAS EASTERN TRAN WHITE CA LA	35.0	46.4	35.0	12.1												12.1	00140333
1968		TEXAS EAST TRAN KOSCIUSKO MS	20.0	25.3	20.0	24.2				12.1								12.1	10079217
1968		TX EASTRN TRANSMISSI YAZOO MS	20.0	18.2	20.0	21.6	7.2	14.4											00151831
1968		TEXAS EASTERN FLORHAM PARK NJ	10.0	7.20	10.0														00225061
1968		TEXAS EASTERN TRANS ARMAGH PA				29.3									29.3				00264393
1968		TEXAS EAS TR BECHTELSVILLE PA				10.5									10.5				10079233
1131		TEXAS EAST TR EAST MAIERFORD P				10.3												10.3	10079241
1968		TEXAS EAST TRANS GREENSBURG PA				6.00	6.00												00155381
1968		TEXAS EAST TRAN GRANTVILLE PA				3.03		3.03											10079268
1968		TEXAS EASTERN SHERMAN S DALEPA				31.8												31.8	00155403
1968		TEXAS EASTRN TRNSMSN LEBNON TN	10.0	12.0	10.0	12.1						12.1							00181951
1968		TEXAS EASTERN TRANS CONROE TX		7.20															00243116
1968		TEXAS EAST TRAN NEW WAVERLY TX	40.0	38.3	40.0	12.1												12.1	00233587
		PARENT CUST. TOT-TEXAS EAST TRAN	343	276	343	244	30	17		12		12	12		46	12		103	00048186
1968		.TRANSWESTERN PIPE CORONA NM	20.0	32.6	20.0														00096811
1932		.TENN VALLEY AUTHOR CHATTANO TN	300		15.0														00140279
1968		.W-K-M VALVE MISSOURI CITY TX		.050															00205494
		TOTAL PRODUCT LB	773	333	400	342	30	17		12		12	12	6	173	24	17	72	6124-000-11
		00531A $$	256	112	132	116	10.4	6.0		4.2		4.2	4.2	2.1	58.5	8.1	5.8	24.7	

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