

01/09/73

	TOTAL MONTH SALES POUNDS DOLLARS	Y-T-D POUNDS DOLLARS	TOTAL LAST YEAR SALES POUNDS DOLLARS	TOTAL YEAR GOAL LBS	CUST ID MAJR-GRD-GP
HOT SPRING BR & FD HOT SPRING A					00211052
1974 DISC PCB PCT			1,000	292	AR 346905 00211052
1974 PYDRAUL 312-A		3,000	2,500	729	9998-000-17
TOTAL CUSTOMER		3,000	3,500	1,021	6761-313-17 00211052
HOUDAILLE BUFFALO N Y					10038987
HOUDAILLE IND LANCASTER OH					AR 346967 00249750
1138 THERMINOL FR-1			6,000	1,980	1040-245-17
E F HOUGHTON PHILADELPHIA PA					10039010
E F HOUGHTON PHILADELPHIA PA					AR 347100 10039010
1230 PYDRAUL 312-A			500	146	6761-313-17
HOWMET CORP NEW YORK CTY NY					00046469
EAST ALCO ALU FREDERICK MD					AR 228550 00219703
1252 THERMINOL FR-1			40,800	13,464	1040-245-17
HOWMET CORP PLYMOUTH MI					AR 348428 00183040
1153 PYDRAUL F-9 A			552	216	250 4550-009-17
HOWMET CORP WHITEHALL MI					AR 348420 10039193
1153 SANTOVAC 2			1,320	1,530	6776-002-17
HOWMET CORP DOVER NJ					AR 348430 00251976
1230 DISC PCB PCT			3,600	3,600	9998-000-17
1230 SANTOVAC 2			4,600	6,930	6776-002-17
TOTAL CUSTOMER			10,200	10,530	00251976
INTALCO ALUM FERNDAL WA					AR 364097 10040612
1836 THERMINOL FR-1			28,800	10,224	1040-245-17
TOT PAR HOWMET CORP NEW YORK CTY NY			81,672	35,964	250 00046469
HUBBELL LIGHTING DV BURBANK CA					10072077
1839 DISC PCB PCT			2,000	616	AR 348924 10072077
1839 PYDRAUL 312-A		1,000	7,000	2,042	9998-000-17
TOTAL CUSTOMER		1,000	9,000	2,658	720 6761-313-17 10072077
J M HUBER HUBER GA					10039223
J M HUBER EDISON NJ					AR 349309 00124907
1252 THERMINOL FR-1			1,800	630	1040-245-17
HUFFAKER PLUMBING TROY OH					00261572
1138 PYDRAUL F-9 A			1,090	432	AR 350244 00261572
					4550-009-17