

## COLONIAL WORKS

223-231 Norman Ave.  
BROOKLYN, N. Y.

TRADE NAME: WAGON PAINT  
CATEGORY: WAGON PAINT  
COLOR: Red  
NUMBER: 607  
QUALITY: First

|                         | LB. | YIELD IN GALLONS | UNIT COST | TOTAL COST |
|-------------------------|-----|------------------|-----------|------------|
| Calcium Linoleate Paste | 3   | .3750            | .085      | \$ .26     |
| Medium Toner            | 36  | 2.9016           | .75       | 27.00      |
| 1215 E F                | 474 | 63.990           | .097      | 45.98      |

|                                       |     |         |          |
|---------------------------------------|-----|---------|----------|
| CALCULATED YIELD                      | 513 | 67.2666 | \$ 73.24 |
| MANUFACTURING LOSS 2- $\frac{1}{2}$ % |     | 1.6817  |          |
| ACTUAL YIELD                          |     | 65.5849 |          |

COST ANALYSIS:

|                                                                                |           |
|--------------------------------------------------------------------------------|-----------|
| MATERIAL COST PER GALLON OR POUND (TOTAL COST DIVIDED BY ACTUAL YIELD).....    | \$ 1.1167 |
| DIRECT LABOR COST PER GALLON, OR POUND .....                                   | .08       |
| FACTORY OVERHEAD PER GALLON, OR POUND .....                                    | .12       |
| BULK COST PER GALLON, OR POUND .....                                           | \$ 1.3167 |
| COMPLETE PACKAGE COST PER GALLON, OR POUND (CONTAINER PLUS FILLING EXPENSE)... | .20       |
| FACTORY COST IN PACKAGE PER GALLON, OR POUND .....                             | \$ 1.52   |

PRICES

SHOW THE HIGHEST NET UNIT PRICE WHICH WAS CHARGED OR WHICH COULD HAVE BEEN CHARGED IN MARCH 1942, TO EACH OF THE FOLLOWING TYPES OF BUYERS OR TRANSFEREES:

- (A) TO A COMPANY OWNED OR CONTROLLED OUTLET \_\_\_\_\_ \$  
(B) TO AN INDEPENDENT WHOLESALER \_\_\_\_\_  
(C) BY COMPANY OWNED OR CONTROLLED OUTLET TO RETAIL CUSTOMER \_\_\_\_\_  
(D) TO AN INDEPENDENT RETAILER (DEALER) \_\_\_\_\_ 2.72  
(E) TO OTHER (SPECIFY) \_\_\_\_\_