

01/14/71

	TOTAL MONTH SALES POUNDS DOLLARS	Y-T-D POUNDS	SALES DOLLARS	TOTAL LAST YEAR SALES POUNDS DOLLARS	TOTAL YEAR GOAL LBS	CUST ID MAJR-GRD-GP
DIP SEAL PLASTICS ROCKFORD IL 1049 THERMINOL FR-1				1,310 428	AR 209455	00180238 00180238 1040-245-10
DIVERSIFIED PLACTIC LEBANON PA 1052 THERMINOL 55		390	55		AR 209984	00230456 00230456 8418-055-10
DOCK RESINS LINDEN NJ 1052 THERMINOL FR-1					AR 212255 200	00150932 00150932 1040-245-10
DOLLY MADISON CAKES LOS ANG CA 1036 THERMINOL FR-1		220	99		AR 213016	10022630 10022630 1040-245-10
1036 THERMINOL FR-2		1,800	666	1,200 420	2,000	1040-265-10
1036 THERMINOL 66	460 184	2,420	952			8419-066-10
TOTAL CUSTOMER	460 184	4,440	1,717	1,200 420	2,000	10022630
DONJE CAL THEMES CERITAS CAL 1036 THERMINOL FR-2		330	149	340 147	AR 214180 1,000	10022657 10022657 1040-265-10
DOUBLEDAY - CO GARDEN CTY NY DOUBLEDAY HANOVER PA					AR 215631	10022746 10022762
1052 THERMINOL FR-2		1,575	442	3,000 924	1,200	1040-265-10
DOUGLAS UTD NUCLEAR RICHLND 1036 THERMINOL FR-1		600	222		AR 215883	00238694 00238694 1040-245-10
DOVER CORP ELK GROVE VILLGE IL 1049 THERMINOL FR-1				1,200 384	AR 215934	00181579 00181579 1040-245-10
DOW BADISCHE CHEM FREEPORT TX DOW BADISCHE COMPA LEE HALL VA					AR 216128	10022800 00116580
1052 THERMINOL FR-0					200	6145-000-10
DOW CHEM MIDLAND MICH DOW CHEM MIDLAND MICH					AR 216150	10022908 10022908
1053 THERMINOL FR-1		1,200	384	2,400 768		1040-245-10
1053 THERMINOL FR-2		600	192			1040-265-10
TOTAL CUSTOMER		1,800	576	2,400 768		10022908
DOW CHEM CO CLEVELAND OHIO 1031 THERMINOL FR-1	3,000 1,050	7,800	2,586	5,400 1,512	AR 216169 7,000	10022967 1040-245-10