

ANACONDA LEAD PRODUCTS COMPANY

ESTIMATED NET PROFIT - TWO MONTHS ENDED FEBRUARY 29TH 1936

DIRECTORS' MEETING - MARCH 17TH 1936

	<u>Pounds</u>	<u>Amount</u>	
<u>SALES:</u>			
Sales of White Lead	783,360	\$46,068.18	
Sales of White Lead in Oil	275,969	20,392.37	
Sales of Basic Lead Sulphate	<u>70,905</u>	<u>4,006.13</u>	\$70,466.68
<u>COST OF SALES:</u>			
Cost of White Lead		\$39,394.69	
Cost of White Lead in Oil		17,626.37	
Cost of Basic Lead Sulphate		<u>2,777.49</u>	60,800.55
<u>GROSS PROFIT FROM SALES</u>			\$ 9,666.13
<u>DEDUCT:</u>			
Selling Expenses		\$ 2,974.47	
Agency Stock Expenses		741.74	
General Expenses - East Chicago		200.00	
Cash Discounts		507.48	
Capital Stock Tax		<u>100.00</u>	4,523.69
Profit for Month of January 1936 before charging Depreciation and Federal Income Tax			\$ 5,142.44
Profit for Month of February 1936 before charging Depreciation and Federal Income Tax			2,570.00
Depreciation (Estimated)			\$ 7,712.44
Federal Income Tax			4,125.45
			\$ 3,586.99
			493.21
<u>ESTIMATED NET PROFIT FOR TWO MONTHS ENDED FEBRUARY 29, 1936</u>			<u>\$ 3,093.78</u>

AVERAGE PER POUND

	<u>Sales</u>	<u>Cost of Sales</u>	<u>Gross Profit from Sales</u>
White Lead	5.877¢	5.028¢	.851¢
White Lead in Oil	7.589¢	6.388¢	1.001¢
Basic Lead Sulphate	5.649¢	5.327¢	.322¢

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ANACONDA LEAD PRODUCTS COMPANY

INCOME ACCOUNT - NINE MONTHS ENDED SEPTEMBER 30TH 1936

	<u>Pounds</u>	<u>Amount</u>	
<u>SALES:</u>			
Sales of White Lead	10,351,917	\$609,215.78	
Sales of White Lead in Oil	4,590,023.5	352,285.59	
Sales of Basic Lead Sulphate	1,143,410	65,606.15	\$1,027,107.52
<u>COST OF SALES:</u>			
Cost of White Lead		\$524,603.62	
Cost of White Lead in Oil		292,606.60	
Cost of Basic Lead Sulphate		62,083.26	879,293.48
<u>GROSS PROFIT ON SALES</u>			\$ 147,814.04
<u>DEDUCT:</u>			
Selling Expenses		\$ 45,819.89	
Agency Stock Expense		4,143.03	
General Expenses - East Chicago		1,925.00	
Cash Discounts		9,070.84	
Capital Stock Tax		342.50	
Miscellaneous		832.53	62,133.79
			\$ 85,680.25
<u>OTHER INCOME:</u>			
Interest		\$ 22.28	
Miscellaneous		3.50	25.78
Profit for Nine Months ended September 30th 1936 before charging depreciation and Federal Income Tax			\$ 85,706.03
Depreciation			31,101.69
			\$ 54,604.34
Federal Income Tax			7,510.00
<u>NET INCOME FOR NINE MONTHS ENDED SEPT. 30TH 1936</u>			<u>\$ 47,094.34</u>

AVERAGE PER POUND

	<u>Sales</u>	<u>Cost of Sales</u>	<u>Gross Profit from Sales</u>
White Lead	5.885¢	5.068¢	.817¢
White Lead in Oil	7.675¢	6.375¢	1.300¢
Basic Lead Sulphate	5.738¢	5.430¢	.308¢

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