Monsanto

CALL REPORT

MONSANTO INDUSTRIAL CHEMICALS CO'

DICTATE IN SEQUENCE:
1. HEADING INFORMATION
2. NAMES OF ADDRESSEES
3. NAMES OF CARBONEES
4. IMMEDIATE ACTION NEEDED
5. REPORT ON CALL

REPORT CAPTIONS:
1. OBJECTIVE
2. PERSONS CONTACTED
3. RESULTS
4. ACTION REQUIRED

CUSTOMER NAME		DATE OF CALL
Kaiser Aluminum & Chemical Corp.		9/12/73
CITY AND STATE	DATE RECEIVED	DATE TYPED
Trentwood, WA		10/1/73

CUSTOMER MAILING LIST CHANGES – SERVICE CENTER USE ONLY

NAME AND TITLE	PUT ON	TAKE OFF	MP	MAG	CATEGORY CODES

Date Rec'd: 10/2

REGION	SERVICE CENTER	SALESMAN
Western	Santa Clara	Erik Treffner:sl

TO Cumming Paton - St. Louis CC W.R. Richard - St. Louis
Cliff Boutin - Santa Clara

CONTACTS: Bob Hood - Buyer

OBJECTIVE: Introductory call.
Check Pydraul status.

RESULTS:

They have had very little co-operation from Yale to convert the seals and hoses to Viton and other elastomers that will stand up to fire-resistant hyd fluids. Consequently, they have dropped Yale and both Jeff Burgess and Lee Zimmer were at Tow Motor in Cleveland to discuss their supply of fork lift trucks which they could use at this location. Bob Hood said that there were no problems with our fluid and suggested I contact Burgess on my next trip.

0468995

S-331 (REV. 10-72)

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