

SALES SUMMARY — POUNDS BY MONTH (THOUSANDS)

DIRECT #2		#1 SALESMEN'S SALES BY CUSTOMER		#2 PRODUCT SALES BY CUSTOMER		#3 DISTRICT PRODUCT SALES BY CUSTOMER		#4 CUSTOMER SALES BY PRODUCTS					MONTH		YEAR		PAGE NO.				
		A. GENERAL DISTRICT		B. RUBBER ACCOUNTS		A. TOTAL ORGANIC SALES B. RUBBER ACCOUNTS ONLY		A. GENERAL DISTRICT		B. RUBBER ACCOUNTS			A. ALL ORGANIC ACCOUNTS B. RUBBER ACCOUNTS ONLY					DECEMBER		1964	
DIST.	SALES MAN	PROD. GRP.	NAME OF CUSTOMER OR PRODUCT		LAST YEAR SALES	SALES FORECAST FOR CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.		
			10 6258 000 PYDRAUL-AC																		
2309	J633299		ROUNDS AND STEWART NTL GAS		1	1															
1106	G637700		RUSTY PLUMBING CO																		
2309	A641160		ST LOUIS DIE CASTING CO		2	1	1				1				1						
0301	A642132		ST PAUL AMMONIA PROD INC		9		4							4							
4444	J647631		SANTA FE SPRINGS MFG CO																		
4302	J653926		SEHUCKL AND CO INC																		
0849	A663260		SHAMROCK OIL AND GAS		7	10	7	1		1	1	1		1	1		1	1	1		
0849	J665099		SHELL OIL SHERIDAN TEXAS				1														
0849	J665400		SHELL OIL CO HOUSTON TEXAS																		
2346	J671272		SIGNAL OIL & GAS L A																		
4444	J671272		SIGNAL OIL & GAS L A																		
2346	J671273		SIGNAL OIL P GAS HUNTINGTN																		
4444	J671273		SIGNAL OIL P GAS HUNTINGTN																		
0849	G673208		SINCLAIR OIL & GAS CO OKLA					1													
2346	A673208		SINCLAIR OIL & GAS TULSA		3	6	2	1	-	-	-	-		-	1	-	-	1			
1106	A673398		SINCLAIR REF CO ATLANTA GA		2	4															
1041	A673400		SINCLAIR REFINING CO NY NY				1					1									
1545	A673400		SINCLAIR REFINING CO NY NY		1	1															
0343	A673405		SNCLR REF CHICAGO																		
2309	A673501		SINCLAIR REFINING K CITY M		1	2	24								14		1		9		
0849	A673503		SINCLAIR REF FT WORTH TX		1	5	2			1	1					1					
1041	J673503		SINCLAIR REF FT WORTH TX		1																
2309	J673503		SINCLAIR REF FT WORTH TX																		
4444	J673504		SINCLAIR REF DENVER COLO																		
2346	G673541		SINCLAIR RESEARCH INC.				1									1					
0849	J674552		SKELLY OIL CO TULSA OKLA																		
2309	G679402		SMITH & LOVELESS INC																		
4405	A686628		SOUTHERN CALIF EDISON LA		1																
0849	A691300		SOUTHWESTERN OIL & REF CO		4	2	4			1				2	1-		1				
2309	J692810		SPEAROW CO INC KAN		1	1	1										1				
0803	J693514		SPENCER CHEM VICKSBURG		4	1															
4344	J699036		STD OIL CO OF RICHMOND CAL		1	3															
2743	A699040		STANDARD OIL OF KENTUCKY		3	2	20			2		1	2	12			1	1	2		
4344	A699043		STD OIL OF SEATTLE WASH																		
4444	A699130		STD OIL CO OF CAL LOS ANG		19	20	25	-	4	1	1	2	1	2	2	2	4	4	2		
4101	A699150		STD OIL OF CALIF SAN FRAN			1															
4344	A699150		STD OIL OF CALIF SAN FRAN		2	3	11	-	-	-	-	-	1	-	-	-	-	-	10		
4444	A699150		STD OIL OF CALIF SAN FRAN		17	16	18	-	1	-	2	1	2	1	3	2	2	1	3		
0849	A699212		STD OIL OF TEXAS EL PASO			6															
2806	A699600		STD OIL OF OHIO CLEVELAND		3	5	3						1	1				1			
4444	J704615		STEARNS ROGER MFG CO																		