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PLAINTIFF'S EXHIBIT
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NATIONAL INSULATION MANUFACTURERS ASSOCIATION

MINUTES

1958

MINUTES OF THE ORGANIZATION MEETING

of the

NATIONAL INSULATION MANUFACTURERS ASSOCIATION
Hotel Biltmore New York, NY
December 17, 1958

The meeting was called to order at 10:00 A.M. December 17, 1958 by Mr. Malcolm I. Ruddock of Cadwalader, Wickersham & Taft, Legal Counsel, who had been designated as Temporary Chairman of the meeting, with the following in attendance:

Baldwin-Hill Company Trenton, N. J.	Wm. H. Hill M. M. Wilson
M. H. Detrick Company Chicago, Ill.	H. E. Lewis
The Eagle-Picher Company Cincinnati, Ohio	G. J. Christner
Ehret Magnesia Manufacturing Company Valley Forge, Pa.	A. M. Ehret Samuel Carre, Jr.
Fibreboard Paper Products Corp. San Francisco, Calif.	J. C. Voiles J. W. Cordrey
Forty-Eight Insulations Inc. Aurora, Ill.	Victor von Schlegall, Jr. Ike Keith
Gustin-Bacon Manufacturing Co. Kansas City, Mo.	G. P. Oldham
Johns-Manville Sales Corp. New York, N. Y.	J. B. Jobe M. W. Burleson L. R. Hoff
Keasbey & Mattison Company Ambler, Pa.	R. R. Porter D. W. Widmayer
LOF Glass Fibers Company Toledo, Ohio	C. F. Hegg
N. L. Morell Bethlehem, Pa.	N. L. Morell

Mundet Cork Corp. North Bergen, N. J.	E. H. Luchs L. T. Choate
Owens-Corning Fiberglas Corp. Toledo, Ohio	H. T. Williams
The Philip Carey Manufacturing Co. Lockland, Cincinnati, Ohio	P. D. Japp D. L. Bigelow E. C. Meisner
Pittsburgh Corning Corp. Pittsburgh, Pa.	R. E. Buckley
Pittsburgh Plate Glass Company Pittsburgh, Pa.	R. A. McLaughlin P. D. Kaley
Refractory & Insulation Corp. New York, N. Y.	Frank Christenson F. T. Christenson
Ruberoid Company New York, N. Y.	T. J. Walters
Union Asbestos & Rubber Company Bloomington, Ill.	E. T. Johnson
Cadwalader, Wickersham & Taft New York, N. Y.	M. I. Ruddock B. M. Walls
Industrial Mineral Insulation Manufacturers Institute, Inc. New York, N. Y.	J. M. Barnhart

ADOPTION OF CONSTITUTION AND BY-LAWS

It was moved by Mr. G. P. Oldham, seconded by Mr. E. H. Luchs and unanimously carried:

> That the Constitution and By-Laws as circulated by the November 14, 1958 letter of the Organizing Committee of the National Insulation Manufacturers Association be adopted.

ENROLLMENT OF CHARTER MEMBERS

In response to the Chairman's poll of all companies represented at the meeting, the following companies stated that they wished to be enrolled as Charter Members of the National Insulation Manufacturers Association:

Baldwin-Hill Company
M. H. Detrick Company
The Eagle-Picher Company
Ehret Magnesia Manufacturing Company
Fibreboard Paper Products Corporation
Forty-Eight Insulations, Inc.
Gustin-Bacon Manufacturing Company
Johns-Manville Sales Corporation
Keasbey & Mattison Company
N. L. Morell
Mundet Cork Corporation
Owens-Corning Fiberglas Corporation
Pittsburgh Corning Corporation
Pittsburgh Plate Glass Company
Refractory & Insulation Corporation
The Ruberoid Company
Union Asbestos & Rubber Company

CREATION OF BOARD OF DIRECTORS

It was moved, seconded and unanimously passed

That the following individuals as designated by their respective companies serve on the Board of Directors:

Baldwin-Hill Company	M. M. Wilson
M. H. Detrick Co.	H. E. Lewis
The Eagle-Picher Co.	G. J. Christner
Ehret Magnesia Mfg. Co.	A. M. Ehret
Fibreboard Paper Products Corp.	J. C. Voiles
Forty-Eight Insulations, Inc.	Ike Keith
Gustin-Bacon Mfg. Co.	G. P. Oldham
Johns-Manville Sales Corp.	J. B. Jobe
Keasbey & Mattison Co.	R. R. Porter
N. L. Morell	N. L. Morell
Mundet Cork Corp.	E. H. Luchs
Owens-Corning Fiberglas Corp.	H. T. Williams
Pittsburgh Corning Corp.	R. E. Buckley
Pittsburgh Plate Glass Co.	R. A. McLaughlin
Refractory & Insulation Corp.	Frank Christenson
The Ruberoid Company	T. J. Walters
Union Asbestos & Rubber Co.	E. T. Johnson

ELECTION OF OFFICERS

The Chairman called upon Mr. J. B. Jobe to report for the Organizing Committee acting as Nominating Committee. Mr. Jobe submitted the following names in nomination for election to the offices set forth before their names:

President - E. H. Luchs
Vice-President - R. A. McLaughlin
Treasurer - F. T. Christenson
Executive Committee - E. H. Luchs
R. A. McLaughlin
J. B. Jobe
H. T. Williams
M. M. Wilson

A motion was made, seconded and unanimously carried

That the slate of officers as proposed by the Nominating Committee be elected.

Mr. Ruddock thereupon relinquished the Chair to Mr. Luchs who proceeded to undertake the duties of his office.

SELECTION OF EXECUTIVE SECRETARY

A motion was made by Mr. J. B. Jobe, seconded by Mr. H. T. Williams and unanimously carried

That Mr. J. M. Barnhart be Executive Secretary.

DUES ASSESSMENT

Following discussion on the proposed method of dues assessment a motion was made by Mr. G. J. Christner, seconded by Mr. J. C. Voiles and unanimously passed

That the following method of dues assessment be adopted:

DUES ASSESSMENT BASIS

Annual Dues - 1/5 of 1% of the actual dollar sales price of all industrial or commercial insulation products included in membership requirement.

Maximum Annual Dues. For assessment purposes the products of the industry are divided into two product groups.

No member company will pay dues in any year in excess of $4,000 based on its dollar sales of products in a particular product group. These product groups are:

Product Group A: Moldedpipe and block heat insulations composed in principal part of magnesia, diatomaceous silica, calcium silicate or expanded silica.

Product Group B: All industrial or commercila insulation products included in the Association's membership requirement other than those included in Product Group A.

Effect of Maximum Dues Limitation

If all the products reported to the Association by a particular member company fall within a single Product Group, the dues of that member company will not exceed $4,000. a year.

If a member company reports to the Association on products in both product groups, the dues of that member company will not exceed $8,000. a year.

In either case, of course, the dues will not exceed 1/5 of 1% of actual dollar sales and, therefore, may be below the maximum figures.

Minimum Annual Dues - the minimum dues for regular members will be $500.00 per year.

Associate Member Dues - The dues for associate members will be $250.00 per year.

Collection of Statistics for Assessments

In response to a question from the floor, it was stated that an independent outside agency, preferably a bank or an accounting firm, will be retained to collect dollar sales figures from members on a confidential basis for assessment purposes.

Dues forthe fiscal year of 1959 will be based on the individual company's sales for 1958.

It was reported that with the formation of the National Insulation Manufacturers Association the Industrial Mineral Insulation Manufacturers Institute, Inc. and the Magnesia-Silica Insulation Manufacturers Association will be dissolved and that all physical assets of these associations will be transferred to NIMA. The cash of each association shall be credited as each sees fit to its present membership and applied to the initial dues cost of such members in the NIMA.

Future Meeting Plans

It was decided that the initial Board of Directors Meeting of the Association would be on February 10, 1959, in New York City at a hotel location to be announced.

After some discussion, it appeared to be the consensus that there should be three general meetings of the Association each year.

The Fall Meeting was announced to be tentatively scheduled for The Homestead, Hot Springs, Va., September 8

and 9, 1959, providing accommodations can be secured.

The Executive Committee agreed to meet during January to formulate operating plans for the Association and to present its proposals at the February 10, 1959 Board of Directors Meeting.

Suggested Activities

In the course of a general discussion of the activities in which the Association might engage for the benefit of the Industry the following committees were suggested:

Traffic Committee
Statistical Committee
Public Relations and Publicity Committee
Government Relations Committee
Technical Committee.

Traffic Committee

It was decided that it was important that continued attention should be given to the traffic activities presently being carried on and that the Traffic Committee of the IMIMI would, therefore, continue to function with its present membership on behalf of the Association.

* * * * *

Mr. L. R. Hoff spoke on the value of trade associations to industry.

A motion was then made, seconded and unanimously passed:

Commending the Organizing Committee on its successful efforts in working out a sound basis for the creation of the National Insulation Manufacturers Association.

Adjournment

There being no further business

The meeting was adjourned.

Respectfully submitted

J. M. Barnhart

PROPOSAL FOR ORGANIZATION OF
AMERICAN INSULATION MANUFACTURERS ASSOCIATION

The industrial insulation manufacturing industry has suffered for lack of a single all-embracing trade association for a long time. The Magnesia-Silica Insulation Manufacturers Association and the Industrial Mineral Insulation Manufacturers Institute Inc. have both operated in this general field but neither has enrolled in its membership all the manufacturers of insulation for industrial uses. In fact, some prominent manufacturers in this field do not belong to either existing association.

There now appears to be a rather general conviction throughout the industrial insulation manufacturing industry that a new all-embracing association should be organized of which, it is hoped, all manufacturers in the industry will become members whether or not they are presently members of either existing association.

In order to create such a new association, both the Magnesia-Silica and the Industrial Mineral Insulation associations early in October adopted a statement of principles calling for the organization of such an association and designating the undersigned as the Organizing Committee.

The Organizing Committee has prepared a proposed Constitution and By-Laws of American Insulation Manufac-

Owens Association, copies of which are attached, and has called a meeting of all interested manufacturers of Industrial Insulation to meet in New York City on

PURPOSES OF THE ASSOCIATION

To create a single organization which will:

1. Serve as the voice of the Industrial Insulation industry in its relations with the Government, the public, and the users of Industrial Insulation.

2. Provide a medium for industry-wide cooperative activities relating to Public Relations and Promotion, Research and Product Improvement, Standards and Specifications, Government Relations, Traffic Rate Matters, and Manufacturing and Safety Problems, etc.

3. Provide a meeting place and forum for the leaders of all manufacturers in the industry in order to enable them, in all lawful manners, to advance the interests of the industry and benefit the users of the products of the industry.

AGENDA FOR DISCUSSION

ORGANIZATION MEETING
OF
AMERICAN INSULATION MANUFACTURERS ASSOCIATION

1. Adoption of Constitution and By-Laws.
2. Acceptance of Charter Members.
3. Election of Board of Directors of _____ Members.

4. Election of President, Vice President and Treasurer.

5. Selection of Executive Secretary.

6. Selection of legal counsel.

7. Adoption of initial budget (proposed budget attached).

8. Discussion of Specific Association activities and committees.

INVITATION

We invite you to attend the Organization Meeting on December ____ and suggest that you be represented by an executive of your Company authorized to act for your Company in this matter.

Malcolm I. Huddock, of Cadwalader, Wickersham & Taft, New York City, has acted as Legal Counsel to the Organizing Committee and will attend the Organization Meeting as Legal Counsel.

Please return the attached form indicating that your Company will be present at the December ____ meeting and stating by whom you will be represented.

ORGANIZING COMMITTEE
AMERICAN INSULATION MANUFACTURERS ASSOCIATION
Alvin R. Ehret, Jr., Ehret Magnesia Manufacturing Co.
J. B. Jobe, Johns-Manville Sales Corp.
Edwin Luchs, Mundet Cork Corporation
Malcolm I. Huddock, Cadwalader, Wickersham & Taft
Miles M. Wilson, Baldwin-Hill Company

KEASBEY & MATTISON COMPANY

Manufacturers of Asbestos, Magnesia and Asphalt Products

AMBLER, PENNSYLVANIA

December 30, 1958

Mr. R. C. Parlett
Johns-Manville
Industrial Insulation Div. DHQ
22 East 40th Street
New York 16, New York

Dear Mr. Parlett:

This is in reply to your letter of December 18th and refers to Proposed Revision Federal Specification HH-I-558 Magnesia Block, Pipe and Tubing. Your letter was submitted to our laboratory for comments which are as follows:

In general, we accept the changes proposed in your letter, however, we must take issue with several of the proposals.

Par. 3.3.1.1 Table I - We prefer the density of 14 pounds per cubic foot be retained.

Par. 3.3.2.3.2 - We prefer this paragraph to read: "Required thickness may be furnished in multiple layers where nominal thickness required is in excess of 2 inches. The required thickness of multiple layers shall be the measured thickness of the multiple layers when tested. The inner layer for sizes larger than 10 inches and outer layer for sizes larger than 7 inches may be furnished in segments".

Note: The effect of clearance between layers is lost where each layer is individually measured for thickness.

Table II (b) under note. - The sentence concerning thickness measurements should be changed to read as is requested above.

With the exception of the above recommendations, we can approve the changes to the existing specification.

Very truly yours,

KEASBEY & MATTISON COMPANY

C. R. Frederick, Manager
Sales Engineering for
Insulations & Packings