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P.T. HUTCHINS COMPANY, LTD.

CHEMICALS EQUIPMENT ENGINEERING

808 SIXTEENTH STREET • ROOM 905
OAKLAND, CALIFORNIA 94612
TELEPHONE (415) 481-3090
TELEX 337-728

8735 NORTH ATLANTIC
PORTLAND, OREGON 97217
TELEPHONE (503) 263-3850

PLAINTIFF'S
EXHIBIT
KM-97

	CARLOAD TON PRICES FOB SUPPLIER	5-40 TONS	1-5 TONS	500 LBS TO 1950 LBS	50 LBS TO 450 LBS
HYDRATED CLAYS					
Alsilate H02	\$ 79.00 Ton	\$ 8.45 Cwt.	\$ 8.95 Cwt.	\$ 10.20 Cwt.	\$.17 Lb.
DELAMINATED CLAYS					
Alsilate NC	115.00	10.30	10.80	12.00	.19
Alsilate NCO1	119.00	10.66	11.18	12.36	.24
CALCINED CLAY					
Alsilate W	145.00	11.80	12.30	13.50	.20
SPECIAL CLAYS					
Hi-Opaque	153.00	13.70	14.87	16.03	.25
NEPHELINE SYENITES					
A-270	34.80	8.76	8.98	9.36	.18
Minex 4	42.20	9.29	9.54	9.91	.20
Minex 7	48.85	9.75	10.01	10.42	.22
NOVACITE SILICAS					
Novacite 200	50.00	5.81	6.14	6.80	.15
Novacite L-207A	147.00	11.89	12.24	12.60	.23
Novacite S-325	55.60	6.05	6.35	7.00	.15
Novacite 625	66.00	7.19	7.55	8.33	.16
Novacite 1250	86.15	7.97	8.20	8.45	.16
Neo Novacite	355.60	24.73	26.23	31.25	.34
DIATOMACEOUS EARTH					
Celite 281	194.00	9.70	9.70	9.70	.19
REACTIVE PIGMENT DISPERSIONS					
H-MAG (50% Maglite D Dispersion)	5 Gal.	55# Pails	1-4 Pails	1.04 Lb.	
			5 or more Pails	1.00 Lb.	
H- ZINC(69% Kadox 515 Dispersion)	5 Gal.	90# Pails	1-4 Pails	.95 Lb.	
			5 or more Pails	.92 Lb.	

F.O.B. M&N WAREHOUSE, 6245 Christie Avenue, Emeryville, CA. 94608
F.O.B. PIHL WAREHOUSE, 3322 N.W. 35th Street, Portland, OR. 97208
F.O.B. HULLIN WAREHOUSE 270 So. Hanford Street, Seattle, WA 98134

Packed in 50# Multi-Wall Bags
Items may be combined for quantity discounts
Terms: Net 30 Days

Prices Effective Dec. 8, 1975

Prices subject to change.

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