Monsanto

PCB - Customer

(FROM (NAME & LOCATION)) Cumming Paton - St. Louis General Offices

DATE : November 17, 1969

SUBJECT : NCR

REFERENCE :

cc: R. A. Onians
J. E. Springgate - JSPRI
W. F. Waychoff
E. C. Wilde - Akron
J. D. Wright - JWRIG

TO : M. W. Farrar - JFQ Research
E. Wheeler - EWHEE

We have a meeting scheduled with Howard Lauer, General Manager for NCR's carbonless carbon paper, on December 16 at 9:00 A.M. The purpose is to let Dick Onians, our new marketing manager for plasticizers in Europe, meet NCR personnel since NCR is also an important customer in Europe.

I would like to extend the scope of the meeting to include Medical and Research for discussions on Aroclor 1242 and replacements for Aroclor 1242. Dick should also sit in on this because ultimately what we do here will be pertinent to NCR in Europe. First-hand knowledge will minimize future communications problems. As I see it, here is what the meeting would cover:

1. Medical

   Effluent analyses (Portage).

   Progress on biodegradation of Aroclor 1242. JTG- CALL DICK BAXTER

   NCR plant "clean-up".

2. Research

   Monoisopropylbenzene economics and availability.

   Our tests on CVL solubility of various research replacements for Aroclor 1242 (NCR sent us the method and a sample of CVL some months ago).

   Introduction of any other promising Aroclor 1242 replacements.

   Preliminary incineration data on Aroclor 1242 and NCR paper.

We need to get to NCR soon and Dick's visit seems a good time for several reasons.

Our Research Department started their work on NCR back in March, so I would think we should have something to discuss in December.

Please let me know in the next few days whether you are prepared for a meeting December 16 at Dayton.

Cumming Paton

/dbw