FRAZER PAINT COMPANY
2475 Hubbard Avenue
Detroit, Michigan

SCHEDULE I

TRADE NAME: Tuftex Porch & Deck
CATEGORY: Porch & Deck Paints
COLOR: Gray
QUALITY: First

	Lbs.	Yield in Gallons	Unit Cost	Total Cost	
Pigment: 49%					
Leaded Zinc	200	Weight	.07	14.00	
Cryptone	300	per	.0585	17.55	
Asbestine	100	gallon	.01	1.00	
Litharge	4	finished	.085	.34	32.89
		product.	Storage & handling cost		
		Laboratory	through loss - 1%		.33
		record			
Vehicle: 51%		12.2 lbs.			
Linseed Oil	190		.13	24.70	
Varnish	325		.18	58.50	
Concentrated Drier	10		.32	3.20	
Mineral Spirits	97		.015	1.46	87.86
			Storage & handling cost		
			through loss - 3%		2.64
Calculated Yield	1226	100.5			123.72
Manufacturing Loss - 2½%		2.5			
Actual Yield		98.			

Cost Analysis:

Material cost per gallon	1.26
Direct labor cost per gallon	.27
Factory overhead per gallon	.05
Bulk cost per gallon	1.58
Complete package cost per gallon, including filling charge	.19
Factory cost in package per gallon	1.77

PRICES

(a) To a company owned or controlled outlet	None
(b) To an independent wholesaler	None
(c) By company owned or controlled outlet to retail customer	3.50
(d) To an independent retailer (Dealer)	2.71
(e) To other (Industrial)	2.98
(Contractor)	2.85