Monsanto

MONSANTO INDUSTRIAL CHEMICALS CO.
800 N. Lindbergh Boulevard
St. Louis, Missouri 63166
Phone: (314) 694-1000

February 17, 1972

We are writing to advise you that Monsanto has adopted certain policies with respect to the further sale and delivery of all polychlorinated biphenyl (PCB's) products including those sold under tradenames such as Aroclor®, Inerteen®, Pyranol®, and under the generic term askarel.

Studies have indicated PCB's may be accumulating in the environment. In some instances PCB's have been found in food or in the food chain. Because of Monsanto's concern over this problem we have discontinued sales of PCB's in all applications except as dielectric fluids for use in transformers, capacitors, and other electrical equipment and components.

In the past, Monsanto has sold these fluids direct to transformer component manufacturers and also to makers of insulation such as Kraft paper and plastic film who use only small amounts of the dielectric fluid for testing purposes. Monsanto has decided to discontinue such direct sales. For your future requirements of these dielectric fluids, we suggest you contact the Aroclor capacitor makers, or in the case of transformers contact the makers of the askarel types.

We sincerely regret any inconvenience this decision may cause you. If you have any questions relative to this decision please telephone (314) 694-2513, or write directly to Mr. Paul Benignus, Monsanto Company, P. O. Box 14617, St. Louis, Missouri 63178.

Very truly yours,

T. L. Gossage
Marketing Director
Specialty Products Group

/jf

MCL001595

February 17, 1972

To: P. B. Benignus
H. S. Bergen
T. L. Gossage

The attached letter was sent to the following companies:

Mr. Q. V. Smith
E. I. duPont de Nemours
Clinton, Iowa

Hercules, Inc.
P. O. Box 5038
Terre Haute, Indiana
ATTENTION: Mr. C. H. Walton

Mr. Ed Walker
Hercules, Inc.
Research Center
Hercules Rd. & Route 48
Wilmington, Del. 19899

Mr. A. Febbroriello
Peter J. Schweitzer Div.
Kimberly Clark Corp.
Lee, Mass. 01238

Mr. B. W. Schaefer
Kimberly Clark Corp.
Mt. Holly Springs, Pa.

Mr. David R. Schoales
Stevens Paper Company
Westfield, Mass. 01083

Mr. Lanse Richardson
Weyerhaeuser Company
P. O. Box 601
Fitchburg, Mass. 01421

Albany Felt Company
1373 Broadway
Albany, New York 12201

Mr. Ral Hassler
Garlock Packing Company
Palmyra, New York 14522

Westvaco Corp.
Man Station 22
Corington, Va. 24426

Betty Rosier

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