**Monsanto**

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FROM (NAME & LOCATION) B2SL T. L. Gossage

DATE November 16, 1971

cc B2SA H. S. Bergen
B2SA J. Mason
B2SK W. B. Papageorge

SUBJECT AROCLOR APPROVED CUSTOMER LIST

REFERENCE

TO : A2NA C. P. Cunningham

With Here's something I asked for - you might want to follow-up. I sneeze a lot of holes in it

You requested copies of our approved customer list for aroclor products. These are broken down into three areas: Therminol FR fluids, dielectric fluids, and miscellaneous industrial fluids. Copies of each are attached.

The Therminol FR list contains virtually all purchasers over the last three to four years and is separated by "approved" and "not-approved" status. As we proceed through the transition of converting customers from FR to non-FR fluids, we will continue to move purchasers from the approved to not-approved status. This list became effective November 9. Prior to that time and since the East Coast Terminal episode, we have been approving orders on a case-by-case basis, each order requiring the approval of the product group plus either Bill Papageorge or me.

The dielectric fluids approved customer list became effective October 29. Likewise, prior to that date all orders were being approved on a case-by-case basis. For transformers, only manufacturers and G.E. and Westinghouse Service Centers are approved. Transformer refills continue to be approved on a case-by-case basis with no blanket approvals. Prior to filling a refill order, we receive confirmation of fluid use and method of disposal of old fluid. The capacitor fluid list includes all approved capacitor manufacturers.

The miscellaneous industrial fluid list includes Santovac 1 and Santovac 2 products. These are aroclors going into closed vacuum pump systems. The customer approval date is noted on the list. The other miscellaneous industrial fluid application is Turbinol 153, also considered a closed system. In this case, there are only two approved customers - Texas Eastern Transmission Corporation and Columbia Gulf Transmission Company.

If you have any questions concerning our procedures for controlling customers and customer approval, please let me know.

T. L. Gossage

COMPANY CONFIDENTIAL

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Enc.

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11/5/82

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