bcc: AJ Rego - 1210
EL Shimley - 1010
PW Gann
CP/DER

**Monsanto**

MONSANTO INDUSTRIAL CHEMICALS CO.
800 N. Lindbergh Boulevard
St. Louis, Missouri 63166
Phone: (314) 694-1000

June 19, 1972

Plant Manager
Black Clawson
Hamilton Division
Second & Vine Street
Hamilton, Ohio 45011

Dear Customer:

We wish to inform you that we will not offer Therminol$^{R}$ 77 heat transfer fluid after June 30, 1972. Therminol 77 was manufactured from a by-product which is no longer available to us. Accordingly, we cannot embark on another production run and expect that our inventory will be depleted by June 30, 1972.

For your convenience, we list the purchasing pattern of Therminol 77 by plant location for your company over the past five years.

| | Hamilton, Ohio | Fulton, New York |
|---|---|---|
| 1968 | - | - |
| 1969 | 500 | - |
| 1970 | 500 | - |
| 1971 | 100 | 730 |
| 1972 YTD | - | - |

For your information, Monsanto's heat transfer fluid line now consists of:

| | Suggested Maximum Operating Temperature |
|---|---|
| Therminol 55 | 575°F |
| Therminol 66 | 650 |
| Therminol 88 | 800 |

If we can be of assistance to you, please call our heat transfer specialists at (314) 694-2514.

Yours sincerely,

Cumming Paton
Product Manager, Fluids

0576544

**Please note:**
**This letter was addressed to the plant manager at each of these locations.**

a unit of Monsanto Company

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