PLAINTIFF'S EXHIBIT

USG-1665

BCC: #157 - Mr. R. E. Arroyo THIS COPY

September 30, 1974

Mr. R. C. Ericson
Construction Products Division
62 Whittemore Avenue
Cambridge, Massachusetts 02140

Dear Bob:

I have been somewhat slow in responding to your letter of September 12. I do appreciate your fine words of commendation, and I will forward this to the plants. Also, I believe the changes you are making in procedure will be helpful in bringing more control into the performance of Monokote production and garner better field acceptance.

As I told you in our telephone conversation, our legal department has taken exception to the paragraph on page 2 of CPD Quality Control Manual A-100 Rev C dated July 25, 1974, under the heading supplier.

It is our recommendation that this paragraph be changed to read as follows:

> "Our gypsum suppliers will modify the set time of the ZOU plaster furnished to CPD so that CPD can maintain the set of the MONOKOTE production within specified limits. It is the responsibility of CPD to correlate the test results furnished by the supplier on each shipment with test results obtained on MONOKOTE production and to advise the supplier of any necessary changes. The standard test method C7A (a thermal rise method) utilizing Zonolite furnished standard samples of vermiculite aggregate will be used by our suppliers as the method of determining set time of ZOU."

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I believe this wording places the proper emphasis on our control efforts and does not make USG responsible for final product performance over which we do not have control. I hope this is acceptable to your organization. Please feel free to modify if you believe it to be necessary.

Very truly yours,

UNITED STATES GYPSUM COMPANY

W. I. Blosser
Development Manager
Tooling and Casting Division

WIB:jmr

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