

12 Midland
C. R. Martens

13958 (1/7)

INTER-OFFICE LETTER

FROM Cleveland

OFFICE Corporate Purchasing DEPT.

FOR Cleveland Factory

OFFICE Ctngs. Lab. DATE

May 29, 1973
(Dict'd 5/25)

MR. J. D. Baldwin

SUBJECT

Code 62-32-00

REFER TO LETTER OF

DICTATED BY

In reference to John Baldwin's letter of May 14th, we have received the following clarification from United Sierra and Pfizer of their various suggested alternates to Nyltal 300.

United Sierra's Beaver White 325 is their best suggested alternate to the Nyltal for products that would come out of Montana and would be competitive price-wise for plants in the East versus the pricing on Nyltal 300. The Mistron 139 currently used by the West Coast under code 62-32-00 would be the closest match for Nyltal having a 4 - 4½ grind versus the T-076 currently under code 62-33-00 which has a grind of 6. These two materials, price-wise, would be the best alternates for the West Coast.

In reference to the Pfizer materials, we first want to clarify that Microtalc MP30-6 mentioned in your letter of March 14th should actually be MP30-36. Pfizer's coding system is set up as follows. The first letter of the product code, M or C indicates manufacturing location, either Montana or California. The next letter, either P or F, indicates the type of Talc, either platey or fibrous. The next two digits indicates the top size of the material and the last two digits indicates the oil absorption.

Pfizer is suggesting their CP Talcs for the West Coast from the standpoint of pricing. They would be able to offer these materials at a competitive price for that area. Pfizer has pointed out, however, that the California Talcs do contain a higher quantity of tremolite, but they are willing to certify that it would be lower than 5% tremolite.

Would you please advise if you have further questions in reference to suggested alternates to Nyltal 300.

D. C. Payne

DAAYres:eh

cc: JAS CRM DPK LLB JVP VMW

PLAINTIFF'S
EXHIBIT
CAM-377