Monsanto

CALL REPORT—ORGANIC DIVISION

DICTATE IN SEQUENCE:
1. HEADING INFORMATION
2. NAMES OF ADDRESSEES
3. NAMES OF CARBONEES
4. IMMEDIATE ACTION NEEDED
5. REPORT ON CALL

REPORT CAPTIONS:
1. OBJECTIVE
2. PERSONS CONTACTED
3. RESULTS
4. ACTION REQUIRED

CUSTOMER NAME: WESTINGHOUSE — DATE OF CALL: 9-7-72

CITY AND STATE: BLOOMINGTON, INDIANA — DATE RECEIVED: 9-8-72 hm — DATE TYPED: 9-8-72

CUSTOMER MAILING LIST CHANGES – SERVICE CENTER USE ONLY

NAME AND TITLE	PUT ON	TAKE OFF	MP	MAG	DATE OF LIST

REGION: CENTRAL — SERVICE CENTER: AKRON — SALESMAN: E. L. SHIMLEY

TO CUMMING PATON
ST. LOUIS

CC
E. L. SHIMLEY — AKRON
~~PAUL BENIGNUS~~ — ST. LOUIS
C. F. SEGER — AKRON
A. J. REGO — CINCINNATI
J. BRYANT — NEW YORK
PAUL CRASKA — HOME

THIS WAS A JOINT CALL WITH PAUL BENIGNUS.

OBJECTIVE: Aroclor 1016 and Environmental review.

CONTACT: See attached list - plus Wayne Conaway, Materials Handling Supvr.

AROCLOR 1016: The overall presentation went well. Everyone keyed in on the environmental part with questions on toxicity. Paul explained this very well and every one appeared to be satisfied.

We went over in detail the issue of the last leaking car. It leaked from the dome and had to be snugged down prior to putting pressure on the car. The samples are taken after the car is pressurized and Westinghouse personnel do not open the dome at all. Paul gave them instructions not to unload any cars that appear to be leaking until appropriate Monsanto personnel had a chance to look at the car. Westinghouse is concerned about their liability if PCB's leak out on the way to Bloomington.

ATTN. H. MCMORRIS: Please add the following special instructions for Aroclor 1016 shipments to Westinghouse, Bloomington, Indiana.

"Check dome gasket for correct seal. Dome must be secure and snugged down. Area around dome should be dry and show no leaking prior to shipment"

Handled by Paul Memo

Keith Kelly discussed with us the present Aroclor 1016 contract and the situation pertaining to any new contract offers. This will be covered in a separate memo to Cumming Paton.

FUTURE ACTION SECTION:

WHO	WHAT	WHEN
Shimley/Benignus/Paton	Respond to Kelly's contract questions.	No later than Sept. 25, 1972
Shimley/New Salesman	Maintain contact with Conaway re Aroclor shipments	Monthly.

MONS 072765

S-331 (REV. 12/68)

1 – CENTRAL OFFICE COPY

Westinghouse / Monsanto

Meeting 7 ~~May~~ Dec 72

Name	TITLE	Co.
PAUL BENIGNUS	MARKET MGR.	M/C
ELLIOTT L. SHIMLEY	REGIONAL MGR.	M/C
George Mercier	Cap. Unit Engrg.	W
Ray Suzar	Mfg Engr	W
Lyn Schwaff	Materials Engineer	W
John Brittain	Engrg Mgr. (plant mgr.)	W
Harvey Pickett	Cap. Unit Engrg.	W
[illegible]	Merch. Mgr	W
James J. McNally	Cap Engr	W
Lea Crandell	Buyer	W
R D [illegible]	Cap. Unit Engrg Mgr	W
Andrew Sweetman	POTENTIAL DEVICE ENG. MGR.	W

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