SCHEDULE 1
GRADE SPECIFICATIONS
COST AND SELLING PRICES AS OF MARCH 31, 1942
SON FERRO PAINT & VARNISH CO.

TRADE NAME: Ferro Bond
CATEGORY: Interior Flat Wall Paints
COLOR: White
NUMBER: 4803
QUALITY: First

PIGMENT: 58%	LB.	GALLONS	UNIT COST	TOTAL COST
PW 120 Titanox RC HT	256	9.45	5.50 P H LBS	14.03
PW 1 Lithopone	128	3.57	4.26	5.45
PW 3 Asbestine	64	2.69	1.00	.64
VEHICLE: 42%				
MXO 210 Cut Soya Bean Oil	44.04	6.00	53.32 P H GAL	3.20
O 10 857 M Magnesia Oil	8.00	1.00	140.00	1.40
VOL 75 B-75 Naptha	52.80	8.00	12.90	1.03
VOL 5 Mineral Spirit	71.50	11.00	8.07	.89
2058 Mixing Varnish	103.60	14.00	74.45	10.42
VOL 6 Dom Solution	41.65	5.00	2.00	.10
MXD 8 2% Cut Cobalt Drier	3.50	.50	79.18	.40
Shkg., Rec. & Handling				1.36
Calculated Yield	773.09	61.21		38.92
Manufacturing Loss 2%		1.22		
Actual Yield		59.99		

COST ANALYSIS:

Material Cost Per Gallon or Pound (Total Cost Divided by Actual Yield).....	.65
Manufacturing Expense.....	.07
Bulk Cost Per Gallon, or Pound.....	.72
Complete Package Cost Per Gallon, or Pound (Container Plus Filling Expense)....	.16
Factory Cost in Package Per Gallon, or Pound.....	.88

PRICES

Show the Highest Net Unit Price which was charged or which would have been charged in March 1942, to each of the following types of buyers or transferees:

(A) To a Company owned or controlled outlet	
(B) To an Independent Wholesaler	
(C) By Company owned or controlled outlet to Retail Customer	
(D) To an Independent Retailer (Dealer)	$1.60
(E) To Other (Specify)	

N 4696