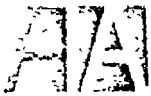


FILE NAME: Johns-Manville (JMA)

DATE: 1975-1978

DOC#: JMA043

DOCUMENT DESCRIPTION: AIA Documents, Crown Zellerbach Ad
& Survey - Membership List, Product Literature and Letters



ASBESTOS INFORMATION ASSOCIATION

1745 Jefferson Davis Highway Crystal Square 4, Suite 509
Arlington Virginia 22202 • (703) 879-1150

February 14, 1978

Mr. Thomas A. Dougherty,
Senior Vice President
Certainteed Corporation
P.O. Box 860
Valley Forge, Pa.
19482

Dear Tom:

I mentioned that I would provide some thoughts and background for discussion of the Association's work during the coming months. The attachment is invited to your attention. My comments are informal, as they came to mind, with no order of priority.

It seems that our paramount concerns should be with our preparation for hearing on OSHA's proposals and obtaining favorable or at least reasonable judgments or verdicts in asbestos cases.

We will closely follow developments with the generic concept for the regulation of carcinogens as they may affect asbestos regulation. As you know, EPA and CPSC are involved as well as OSHA. We may expect further actions by EPA on asbestos control this year as a result of the Supreme Court decision with regard to "work practices" not being a standard for control. We may see some further actions by CPSC though we believe that the Kearney Report will not be unreasonable. The Department of Transportation may be expected to propose regulations for the transport of hazardous materials with specific reference to asbestos. We are aware that the Alcohol, Tobacco and Firearms Bureau of the Treasury Department plans investigation of asbestos in alcoholic beverages resulting from use of asbestos filters.

I believe you share my belief that this year can be of great significance to the future well-being of the asbestos industry. The N.Y. Academy of Science Conference will be extremely important to thinking on the asbestos-health

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REPORT OF
SPECIAL ACTIVITY AREAS

February 10, 1978

<u>NO.</u>	<u>AREA</u>	<u>STATUS:</u>
1	Public hearing on OSHA proposed revision to asbestos standard; construction standard.	Standards Advisory Committee fully involved. Meeting with ACPPA to discuss work practice; for construction industry scheduled Feb. 9. Dr. Weill reviewing medical statement submitted with AIA/NA response to proposal. Ad hoc committee on construction to meet in early March. Trosper of J-M continues work on dust accumulation handtools in construction industry. AIA/NA preliminary outline of proposed construction standard developed. Economic impact and technological studies of OSHA contractors CONSAD and RTI to be reviewed when available. <u>COMMENT:</u> It can not be stated for certain that hearing will be held this year. Rumors persist that it could take place after mid-year but with OSHA's announced priorities and possible effect of OSHA's generic cancer policy on asbestos regulation, hearing in near future seems unlikely. Nevertheless, continuing thought should be given to scenario for AIA/NA participation in hearing including designation of leading spokesman, witnesses, use of graphic materials, etc. The Standards Advisory Committee is considering recommending to the Executive Committee that an AIA/NA proposed standard for the construction industry be completed as soon as possible for submittal to OSHA in the thought that the Association's work practice approach to regulation might be acceptable and serve as a guide to the OSHA proposal. We may wish to consider urging early hearing to put a stop to uncertainties that are affecting the well being of the asbestos industry. <u>ACTION/RECOMMENDATION:</u> Dr. Rhodes, Chairman, Standards Advisory Committee, to make report at Executive Committee Meeting Feb. 22. Committee discussion should be held on presentation of AIA/NA position on construction standard to OSHA. Whether board action is required should be considered.

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JM - 83

Special Activity Areas.....Pg. 3

NO.

AREA

STATUS:

c. Recommendations for AIA/NA involvement in research. At present Association is providing no direct support to research. Executive Committee might wish to consider recommendations of Dr. Weill, means of financial support from industry and from other groups including government research. Should Dr. Weill be asked to comment and submit recommendations? Is this a topic for discussion among physicians as proposed in "a" above?

Yes _____ No _____

d. Should Dr. Weill attend and speak at Director's meeting March 15?

Yes _____ No _____

3

Legal-Medical
Research Program

Dr. Enterline hopes to complete review of asbestosis literature by end of March. He commences sabbatical March 1 and will devote time to this project including writing of a paper for publication. Special Counsel Alcorn has medical state of art memorandum in being for defense counsels. Additional work of Enterline will augment background literature of memorandum. Counsel has advised that a charge of \$2,000 for the state of the art legal memorandum for costs of preparation does not jeopardize Association's status with IRS when made available to non-member defense attorneys. Special Counsel will handle communications and billing, as agreed upon by Executive Committee. Mr Gabrielson will serve as project director for Executive Committee. Alcorn, with approval of Executive Committee, visited with attorney Markusson of J-M Jan. 24-25. Alcorn advised meeting was very beneficial. He stated information of great value was made available to him for "data bank". He said there is a need for additional expert medical witnesses and that he and Markusson (with the assistance of Drs. Kotin and Weill) are working on the matter.

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4

Captive Insurance Program

Armstrong has advised that they are in the process of completing the primary analysis of

Special Activity Areas.....Pg 5

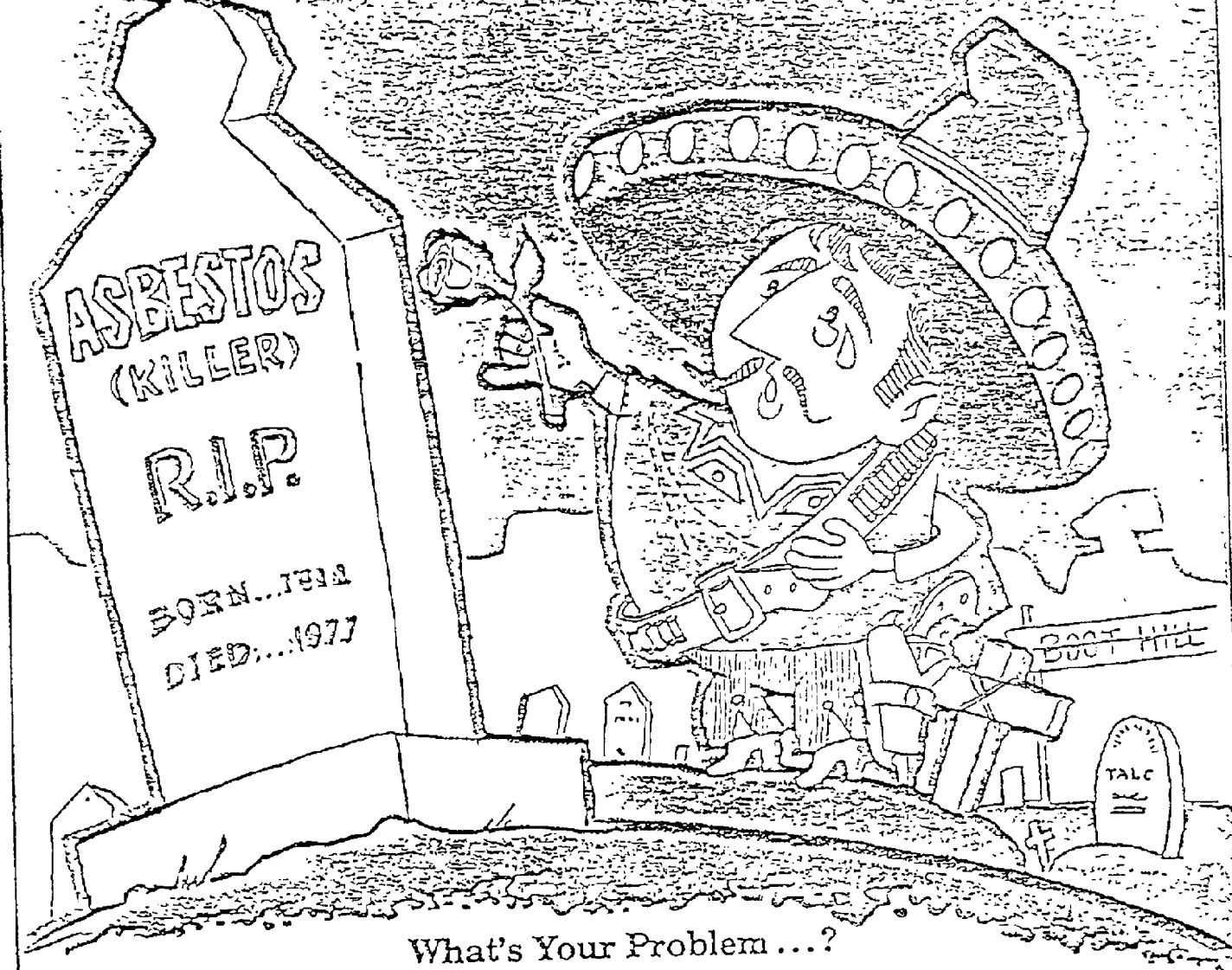
<u>NO.</u>	<u>AREA</u>	<u>STATUS:</u>
		tunity to testify. Report to be given at Executive Committee meeting. Decision should be made as to action to be taken.
9	Industry-Government Conference	Planning should begin now if AIA/NA is to sponsor Industry-Government Conference in connection with annual meeting. Interest among members and with government agencies runs high for continuation of program. Decision should be made and chairman appointed. Request Executive Committee approval to proceed
10	N.Y. Academy of Science Conference, June 24-27	It is clear that this conference will be of major significance. Members should be encouraged to attend and participate. Mr. Marsh has suggested an AIA/NA hospitality suite. Full discussion suggested at Executive Committee meeting.
11	Membership	Letters will go out shortly to a screened list of prospective members. It appears clear that GAF has not favorably considered its decision to resign.
12	Public Relations	The Association discontinued an aggressive public relations program a few years back. It has been noted that major public relations programs through advertising in the media, etc. by U. K. and France have not proved to be particularly rewarding. At same time J-M's new public relations approach is positive notice of intention to solve problems and not dis-associate with asbestos. If the industry remains only defensive it may be assumed that continual erosion will take place with substitute material taking over the market. It is suggested that the posture of the industry needs to be examined and measures considered to off-set continuing negative reaction in the market place and by the public at large to adverse publicity. Employment of a public relations consultant might be considered for "outside" view of what the industry through the Association might beneficially do.

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<u>NO.</u>	<u>AREA</u>	<u>STATUS:</u>
15	Asbestos Health Hazards Compensation Act	At this time nothing new can be reported on the "Fenwick" bill. Congresswoman Fenwick's office advises that they hope to hold hearings before mid-year but no hearings scheduled and no new sponsors of bill. If hearings take place the Association will be asked as to its position. The Executive Committee may wish to reconsider its "no position" posture.
16	Labor Relations	Does further opportunity present for dialogue with organized labor with regard to the various issues involved in regulation? This is complex and may be worth readdressal.

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ASBESTOS INFORMATION ASSOCIATION

1745 Jefferson Davis Highway, Crystal Square 4, Suite 509
Arlington, Virginia 22202 • (703) 979-1150

27 October 1977

Mr. C. R. Dahl
Chief Executive Officer
Crown Zellerbach Corp.
One Bush Street
San Francisco, California 94119

Dear Mr. Dahl:

The September issue of Modern Paint and Coatings contains a flip advertisement in a directed attack on the asbestos industry noting that the suggested substitute product for asbestos-containing materials is processed, warehoused and marketed for Crown Zellerbach. A copy of the advertisement is enclosed.

Crown Zellerbach is a respected leader in the industrial community. We are aware that the company, or its subsidiaries, has been a user of asbestos for many years. We find it difficult to believe that Crown Zellerbach would condone use of its name in an advertisement in which asbestos is referred to as "killer."

Because of its unusual properties, asbestos is in demand for use in hundreds of products. That exposure to excessive asbestos dust may be hazardous to health is an accepted fact. However, dust levels in the manufacturing process where asbestos is used are controlled by government regulation to medically accepted levels. The industry is dedicated to achieving the lowest possible levels of dust exposure. In such asbestos-containing products as paints and coatings, cited in the advertisement, the fibers are locked in or encapsulated. Substitute materials for asbestos have been associated with loss of product quality. Possible health risks from exposure to the dust of substitute materials is the subject of scientific investigation.

In national concerns for occupational and environmental health, asbestos, a fairly common mineral with broad product application, is frequently accorded singular attention as an example of a health hazard substance. Often news stories and reports by various groups contain exaggerated statements concerning the

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ASBESTOS INFORMATION ASSOCIATION

1745 Jefferson Davis Highway, Crystal Square 4, Suite 509
Arlington, Virginia 22202 • (703) 979-1150

ABEX CORPORATION
Winchester, VA

CONNELL BROTHERS CO., LTD.
San Francisco, CA

AMATEX CORPORATION
Norristown, PA

THE FLINTKOTE COMPANY
East Rutherford, New Jersey

AMERICAN BILTRITE, INC.
Trenton, New Jersey

GAF CORPORATION
Wayne, New Jersey

ASTEN-HILL LIMITED
Valleyfield, Quebec, Canada

GARLOCK, INC.
Palmyra, New York

ATLAS ASBESTOS COMPANY
Montreal, Quebec, Canada

HOLLINGSWORTH & VOSE CO.
East Walpole, MASS

THE BENDIX CORPORATION
Troy, New York

HUXLEY DEVELOPMENT CORP.
New York, New York

CASSIAR ASBESTOS CORPORATION, LTD.
Vancouver, B. C., Canada

JIM WALTER RESEARCH CORP.
St. Petersburg, FLA

CEMENT ASBESTOS PRODUCTS COMPANY
Birmingham, ALA

JOHNS-MANVILLE CORPORATION
Denver, CO

CALAVERAS ASBESTOS, LTD.
Copperopolis, CA

KENTILE FLOORS
Brooklyn, N. Y.

CERTAINTEED CORP.
Valley Forge, PA

MAGCOBAR DIVISION (Dresser Indus.)
Houston, TX

CONGOLEUM INDUSTRIES, INC.
Kearny, New Jersey

MITSUBISHI CANADA, LTD.
Toronto, Canada

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P. T. BRAKE LINING CO., INC.
Lawrence, MASS

RICHARD KLINGER, INC.
Sidney, OH

SCHRIBER INDUSTRIES, INC.
Dayton, OH

TRIPLE P, INC.
Necedah, WI

WESTERN SLATE COMPANY
Elmhurst, ILL

WAYNE GASKET & RUBBER CORP.
Mount Clemens, MICH

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**Johns-Manville
Sales Corporation**

Special Sales Representative/Asbestos Fiber

Ken-Caryl Ranch

Denver, Colorado 80217

(303) 979-1000

Cable Address: Johnmanvil Denver

Telex: Johnmanvil Dvr 454404, Johnmanv Dvr 45705

October 27, 1977

Mr. C. R. Dahl
Chief Executive Officer
Crown Zellerbach
1 Bush Street
San Francisco, Calif. 94119

Dear Mr. Dahl,

COPY

The Asbestos Information Association/North America has addressed a letter to you expressing its concern over the irresponsible advertising by Mini Fibers Inc. of Weber City, Va., in which your Company's name is associated with a sarcastic and violent condemnation of asbestos fibres.

As a major producer and user of asbestos we are naturally disturbed by such unfavorable publicity which is not even accurate. However, we also question how your Company can condone any association with such statements when it is well known that at least one of your foreign affiliates - the Van Gelder Co. of Holland - is a very substantial user of asbestos. Surely they would not like to be called a user of a "killer" raw material, nor would they agree with such a classification.

May we respectfully suggest, therefore, that you use your good offices to cause Mini Fibers Inc. to withdraw this type of advertising from their future practices. Although some unnecessary harm may already have been done, we feel that the best way to correct the situation is to avoid quietly any chance of further damage to an important industry in which we are both involved in one way or another.

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JM - 83

October 27, 1977

Mr. C. R. Dahl
Chief Executive Officer
Crown Zellerbach
1 Bush Street
San Francisco, Calif. 94119

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Crown Zellerbach

- 2 -

October 27, 1977

Looking forward to your positive response, I remain,

Yours very truly,

D. Poutiatine
Vice President
Director Marketing
Asbestos Fiber

Attach.

CC:
Dr. C. J. Verlinde
Van Gelder & Zoon

Bcc:
AIA/NA - Mr. Mereness
J. Brown
L. Siebert in route

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**Johns-Manville
Sales Corporation**

Ken-Caryl Ranch
Denver, Colorado 80217
(303) 979-1000

July 15, 1977

Asbestos Information Association
1835 K Street N. W.
Suite 402
Washington, D. C. 20006

Attnetion: Mr. R. H. Mereness
Executive Director

Dear Mr. Mereness:

In May Dimitry Poutiatine passed along to me your request for the average micron length of various grades of fiber. We decided a good cross section would be 4T30, 5R28, 6D30, 6D04 and PB #5. I made a request for this information from our Research group. Their answer is attached.

Yours very truly,

D. M. Kelleher
Merchandising Manager
Asbestos Fiber

DMK:mh

Attachment

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Johns-Manville

Internal Correspondence

To: D. M. Kelleher - 2-04

Date: June 17, 1977

From: R. P. Fowler - R&D

Copies: J. E. Connor - 2-04
W. C. Streib - R&D
W. J. Plichta - R&D

JUN 22 1977

Subject: ASBESTOS FIBER LENGTH

The question you raise in your letter of May 31, 1977, comes up often, but is a very difficult one to answer satisfactorily, particularly without knowing the use to which the information will be put. The range of length distribution in a grade such as 4T30 is enormous with some of the fibers being 15,000 microns long and others less than one micron. To put a single value to this fiber as an "average" length is virtually meaningless.

As another example, PB#5 has 3/4 of the material passing 200 mesh (74 microns). The distribution of this fraction is unknown, but certainly many fibers are below one micron in length. (Ultimate fibrils, having an aspect ratio of 10, would be about 0.2 microns long.) If we assume that the average length of this fraction is $74/2$ or 37 microns, then its contribution to the total average length is $0.75 \times 37 = 28$ microns. However, PB#5 also has 1 percent +4 mesh material which contributes $4700 \times 0.01 = 47$ microns to the average length. In other words, 1 percent of the fiber influences the average length much more than another 75 percent of the fiber.

I have calculated the average values for the fibers you requested, using typical McNett values and assumptions as to the average length of each McNett fraction, but the inherent inaccuracies and deficiencies of such a method should be kept in mind.

<u>Grade</u>	<u>Avg Length, μ</u>
4T30	2207
5R28	1167
6D30	982
6D04	380
PB#5	215

R. P. Fowler
R. P. Fowler

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**Johns-Manville
Sales Corporation**

Ken-Caryl Ranch
Denver, Colorado 80217
(303) 979-1000

June 24, 1977

Mr. Bob Mereness
AIA/NA
1835 K Street N.W.
Washington, D. C. 20006

Dear Bob:

Gene Connor and I recently visited with the Victor
Division of the Dana Corporation in Chicago and
suggested they consider membership in the AIA.

Would you please send information to:

Mr. Lee Hess
General Manager
Victor Division
Dana Corporation
P.O. Box 1333
Chicago, Illinois 60690

Very truly yours,

James F. Reis
Market Manager
Asbestos Fiber

JFR:mh

bcc:R.A. Cree

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JM - 83



Johns-Manville

Internal Correspondence

To: M. Harris

Date: May 4, 1977

From: D. Poutiatine

Copies: N. W. Hendry

Subject: AIA

I have just finished talking with Tom Dougherty, President of AIA, regarding his meeting with Sheldon Samuels.

With the approval of the Executive Committee of the AIA which I attended, Tom Dougherty was authorized to contact Mr. Samuels in order to explore with him in what way the relationship between AIA members and the union could be changed from an adversarial position to one of cooperation. Tom, Guy Gabrielson and Bob Mereness met with Samuels at a luncheon. The full report of this meeting will be described in the minutes of the next Executive Committee Meeting to be held on May 12.

I specifically asked Tom whether they had criticized to Mr. Samuels J-M's proposed Compensation Bill and if so whether this was done in the name of AIA. Without hesitation and unequivocally Tom assured me that J-M's bill was never discussed. In fact he was not even certain that either J-M or the bill had even been mentioned in the meeting. He thanked me for checking with him and asked me to assure J-M that in no way did AIA take a position on this matter with Mr. Samuels.

He will be very happy to join us for dinner in the evening of Tuesday June 7.

D. Poutiatine

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JRM - 83

AIA C

NICOLET, INC.
Executive Offices
25 Skipnock Pike
(Brand Ave)
Ambler, Penna 19002

GUY G. GABRIELSON, JR.
Chairman of the Board

April 20, 1977

4/23/77
Frank Harris
Guy sent me a copy of this
sure, it makes the same point with
in that he is making with Joe Hall
of GAF.
JG

CONFIDENTIAL

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MAY 2 - 1977

M. HARRIS

Joseph G. Hall
Group Vice President -
Building Materials
GAF Corporation
1361 Alps Road
Wayne, NJ 07470

Dear Joe:

My sincere congratulations on the occasion of your ascent to a new level of eminence at GAF. The corporation has made a wise choice.

You will forgive me, I hope, if I take this occasion to make a plea for more active participation by your company in the AIA. We enjoy our association with Bill Fasaliotis, but we miss the wise counsel and moral support of Joe Hall.

I understand that it recently has been your policy to de-emphasize the extent to which you are involved in the manufacture and sale of asbestos materials, and that your corporate objective probably is to substitute other materials for those containing asbestos as rapidly as the market and technology will allow. Who would dare say that this is not a wholly rational strategem. On the other hand, my experience would indicate that implementation will not be easy; and the transition to a non-asbestos product line, if it ever is completely accomplished, will require a period of time measured in years. And, in the meantime, you and all the other members of AIA have important market segments to defend against precipitate or ill-advised actions by government regulatory agencies or legislatures. If we do no more than successfully buy time, we will have done a lot.

There are, from time to time, opportunities for AIA to take important steps or new initiatives in defense of the asbestos industry. These occasions are not frequent; but they typically require prompt action and an authorization to spend relatively modest sums of money. During the last two or three years a number of our larger members have been represented on the AIA Board of Directors by middle management or junior personnel who lack the

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JM - 83

Joseph G. Hall
April 20, 1977
Page 2

authority to commit their companies to new departures. As a consequence, we have had to act by written ballot or await the next quarterly meeting of the directors to obtain authorization for time-critical undertakings. Our responses have been slow, and we have suffered for lack of the counsel and experience of senior corporate officers. When the asbestos industry is under the severe pressures which we face today, we need a forum (if not the AIA, then some other association, formal or informal) where senior management, with anti-trust counsel present, can meet and develop those common strategies of defense which it is our legal right to design and employ.

We who currently are active in the affairs of AIA feel isolated from important elements of our constituency and live in constant fear that we will, unknowingly, take action which is contrary to the best interests of one or another of our larger members. Moreover, we do not believe that we can be an effective voice for the industry, unless we are reassured periodically that we speak for at least a major share of it. And it is my conviction that, in the present climate of hostility toward large corporations, large companies often can transmit their views more effectively through the statements of an association which includes large and small companies than they can by direct communication.

In short, while the assault on asbestos manufacturers continues, I believe that the AIA can perform a valuable function; but its board of directors should consist of senior officers who can propose solutions to industry problems and then vote to put them promptly into effect. If you can't rejoin our board, Joe, how about giving us another officer who can.

To return to the congratulations, they are meant and most heartily. I wish you the greatest good fortune in your new job.

Kindest regards,

Sincerely,



GGG:ms

cc: JKW

T. A. Dougherty

F. Pundsack ✓

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JW - 83

D. Markusson - 2-03

February 14, 1977

D. Pontiatine - 2-04

E. Parker - 1-03

R. P. Carter - 1-06

J. Autry - Wash.D.C.

On March 8, 1977, Tom Dougherty of Certain-teed (also President of AIA/NA) will hold an exploratory meeting to discuss "solutions to mutual problems" with S. F. Melchur, President of the Cement, Lime and Gypsum Workers. This union is represented in several Certain-teed plants; I have no idea whether it is also involved in JM locations.

The meeting will be held in Mr. Melchur's office on W. Lawrence Ave. in Chicago.

Tom has suggested that some of the AIA/NA members may wish to accompany him to such a meeting, and JM is certainly welcome to send a representative.

Tom will be away from his office until February 22, but please let him know as soon as possible thereafter if someone from JM will join him in Chicago.

D. Pontiatine

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JM - 83

F

October 6, 1976

Mr. Robert H. Mereness
Executive Director
Asbestos Information Assoc./N.A.
1835 K Street, N.W.
Suite 402
Washington, D.C. 20006

Dear Bob:

Enclosed is the translation of extracts of a speech
made by the President of the German Asbestos
Association.

As this is a interesting new approach to the importance
of asbestos to countries' Gross National Product I thought
you may like to distribute it to the members in case if
you have not already received it.

With kind regards,

Sincerely yours,

D. Poutiatine
Director Marketing
Asbestos Fiber

Encl.

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**Johns-Manville
Sales Corporation**

Greenwood Plaza
Denver, Colorado 80217
(303) 770-1000

June 15, 1976

Mr. T. A. Dougherty
President
Asbestos Information Assoc./N.A.
Certain-teed Products Corporation
P. O. Box 860
Valley Forge, PA 19482

Dear Tom:

Please forgive this rather late reply to your very kind letter of May 28 welcoming me to the Board of Directors of the Asbestos Information Association/N.A.

I am also honored to accept your invitation to join your Executive Committee and I shall look forward to working closely with you and your associates and in carrying out the dedicated work that Noel Hendry devoted to the Asbestos Industry.

I have written to Bob Mereness that I contemplate a conflict on September 8-10 when you had set the date for the Third Annual Industry-Government Conference. I am very pleased to say that I have resolved this minor crisis and intend to attend this meeting during which I hope we can get to know each other better.

Again very many thanks for your good wishes.

Sincerely yours,

D. Poutiatine
Director A.F.D. Sales

cc:
Bob Mereness - Executive Director
Executive Committee

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JUN - 83

*Jim Reis
P.L. organize and
mail to Bob Mereness S*

ASBESTOS INFORMATION ASSOCIATION/NORTH AMERICA

To: AIA/NA MEMBERS

From: Guy G. Gabrielson, Jr., Chairman, Government Regulation Task Force

Subject: Technological Feasibility Study, OSHA Regulation of of Asbestos Exposures in Construction

To save time and money and to give our independent consulting firm a prompt start in its difficult assignment, you urgently are requested to provide the AIA/NA office on or before September 15th, with a complete list of all asbestos-containing materials which you sell for use in construction; each such material to be identified by trade name, product code or other designation used by or known to the contractor who installs or applies it. You also are requested to provide, if possible, the physical quantity and value of each such material sold for use in construction in the United States. Your reply to this request will be kept confidential, will be delivered directly to our outside consultant, will not be disclosed to other members, and will not be placed in the AIA/NA files. The consultant will report the data only in aggregate, industry-wide or national market form.

Guy G. Gabrielson, Jr.
Chairman
Government Regulation Task Force

GGG:v

[Handwritten signatures and initials]
Dimitry
His
[unclear]
[unclear]

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JM - 83

ROY F. WESTON, INC.
WESTON WAY
WEST CHESTER, PA 19380
PHONE (215) 692-3030
TELEX 83-5348



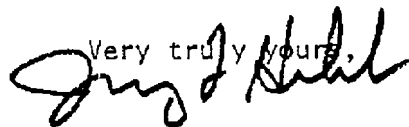
21 April 1976

Mr. Guy George Gabrielson, Jr.
Nicolet Inc.
Ambler, Pennsylvania 19002

Dear

This is to advise you that all original copies of the Questionnaires have been returned to the company that provided the Questionnaire to Weston. Weston did not copy the questionnaires. The work sheets for economic impact (Table 3-2, Page 3-9 our Report) developed by Weston from the Questionnaires have been destroyed.

It was a pleasure working with AIA/NA on this study and we look forward to working with you on future projects. If you have any questions please contact me.

Very truly yours,


Jerry L. Hebb, P.E.
Manager, Occupational Health
Management Department

JLH/cm

cc: J. Marsh
R. H. Mereness
W. Thurber
N. Hendry
A. Fay
F. Workman
G. Barge
T. Dougherty

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JUN - 83



A/C Pipe
Producers Association

Suite 1113,
1875 Connecticut Avenue, N.W.,
Washington, D.C. 20009
(202) 232-2100

N. Hendry ←

Ray

April 19, 1976

Mr. Robert H. Mereness
Executive Director
Asbestos Information Association
Suite 914
1660 L Street, N.W.
Washington, DC 20036

Dear Bob:

The Executive Committee of the Association of Asbestos-Cement Pipe Producers is pleased to enclose a \$7,500 contribution toward defraying the costs of preparing the industry response to the Proposed OSHA Asbestos Standard. We wish to commend AIA and its staff for the efficient, timely and professional coordination of the response which, considering the time duress, was nothing less than extraordinary.

We request that you provide Joe Jackson with six (6) copies of AIA's complete submittal to OSHA for distribution to members of our Executive Committee.

AACPP pledges its continuing support in this most important industry effort.

Very truly yours,

A/C PIPE PRODUCERS ASSOCIATION

W. R. Blankenship, President

W. R. Blankenship
President

/mcm
Enclosure

cc: ✓ AACPP Executive Committee
A. H. Kahn

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**Johns-Manville
Sales Corporation**

Asbestos Fiber

Greenwood Plaza
Denver, Colorado 80217
(303) 770-1000

December 2, 1975

Mr. R. H. Mereness
Executive Director
Asbestos Information Assoc./N.A.
1660 L Street, N.W.
Washington, D.C. 20036

Dear Bob:

We have attached a partial list of asbestos fiber users in the U.S., who are non-members of the A.I.A./N.A.; the addresses and the name of the President or other principal contact are shown.

The balance of our listing of fiber users will follow shortly.

Yours very truly,


N.W. Hendry
Director

Attach.

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**Johns-Manville
Sales Corporation**

Greenwood Plaza
Denver, Colorado 80217
(303) 770-1000

October 21, 1975

Miss Kathleen Lavidge
Marketing Research Department
Crown Zellerbach
One Bush Street
San Francisco, California 94119

Dear Miss Lavidge:

Your letter of October 6th to Mr. Robert Mereness has been referred to my attention and I am pleased to reply to your questions, as follows:

1. Current products in our terminology include:

- a) Asbestos cement pipe
- b) Asbestos cement sheets (flat & corrugated)
- c) Asbestos cement siding & shingles
- d) Extruded asbestos cement products

Total asbestos used in these products:

1973 - 174,000 tons
1974 - 185,000 tons

2. End use products for asbestos cement include pipe, sheets, shingles, siding and window casement base.

3. Asbestos used in pumpable cement:

1973 - 1200 tons
1974 - 600 tons

4. Major producers of pumpable cement:

In 1973 - California Portland Cement
Riverside Cement
Monolith Portland Cement

In 1974 - California Portland Cement
Riverside Cement

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Page 2
Miss Kathleen Lavidge

October 21, 1975

5. The major producers of asbestos:

a) U.S.

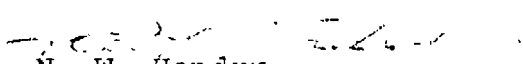
- 1) Atlas Asbestos) California
- 2) Union Carbide)
- 3) Vermont Asbestos Group (formerly G.A.F.), Vermont
- 4) Jaquays Asbestos Corp., Arizona

b) Canada

- 1) Canadian Johns-Manville Co. Ltd.
- 2) Asbestos Corp. Ltd.
- 3) Cassiar Asbestos Co.
- 4) Carey Canadian Ltd.
- 5) Lake Asbestos Co.
- 6) Bell Asbestos Mines

We are most interested to know why you have requested the above information.

Yours very truly,


N. W. Hendry
General Sales Manager

cc: Mr. R. H. Mereness
Executive Director
A.I.A.

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CrownZellerbach



October 6, 1975

Mr. Robert Mereness
1660 L Street N.W.
Washington, D.C. 20036

Dear Mr. Mereness:

As we discussed over the phone, I am presently trying to collect information about the use of asbestos in cement products. In particular, I am interested in answering the following questions.

1. How much asbestos was used in cement products in 1973 and 1974?
2. What are the major end-use products for asbestos cement?
3. How much asbestos was used in pumpable cement in 1973 and 1974?
(I define pumpable cement as any cement product which is applied through a gun. Asbestos is used as an aid to help the cement flow smoothly.)
4. Who are the major producers of pumpable cement?
5. Who are the major producers of asbestos?

I appreciate your helpfulness in answering these questions.

I look forward to receiving your response. If you have any questions, please call. My number is (415) 823-7053.

Sincerely,

Kathleen Lavidge
Marketing Research Department

KL/chm

cc: C.W. Healey
H.C. Sherman

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File Name **AIA Employee Health Guide and Compensation Cases**

Scanned ? **yes**

Source **JMA: 04-01147**

Start Year **1972**

Stop Year **1972**

Contents **membership list, minutes**

Notes **see page 6**

ASBESTOS INFORMATION ASSOCIATION/
NORTH AMERICA

Minutes of Board of Directors Meeting

December 14, 1972

The Williams Club, New York City

A meeting of the Board of Directors was held pursuant to notice on December 14, 1972 at 10 A.M. at The Williams Club, New York, New York. The following directors were present:

George Barge
A. E. Alpine (Proxy)
Martin Sendeki (Proxy)
A. R. Hooker
Paul I. Weiner, Esq.
F. J. Solon, Jr.
A. H. Fay
J. K. Whittaker
E. C. Bratt
J. H. Marsh
Kurt Schwarz
W. M. Johnson (Proxy)
Kees Sauerland

Atlas Asbestos Company Ltd.
Certain-teed Products Company
Congoleum Industries, Inc.
The Flintkote Company
GAF Corporation
Johns-Manville Corporation
National Gypsum Company
Nicolet Industries, Inc.
H. K. Porter Company, Inc.
Raybestos-Manhattan
Supradur Corporation
Union Carbide Corporation
Jim Walter Corporation

Also present were E. M. Fenner and R. P. Carter, Esq., Johns-Manville; Frank Zimmerman, National Gypsum; C. N. Coddling, Jim Walter Corporation; M. M. Swetonic, Executive Secretary, AIA/NA; Katherine Buchman, AIA/NA; David Mallino, Government Research Company; Mike Isser, Cunningham & Walsh; and Bradley Walls, Burns, Van Kirk, Jube & Kafer.

Mr. Marsh, the President, presided, and Mr. Walls, the Secretary, kept the minutes. The minutes of the Board of Directors meeting held on September 14, 1972 were on motion duly made and seconded, unanimously approved as reproduced and distributed.

The Treasurer reported that the monthly bank statement had not been as yet received. A check with the books and with the bank indicates that we are within budget and that there are

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on hand \$32,825 in the checking account and a \$50,000 sixty-day note which comes due in mid-January, 1973. The Treasurer's report was approved as presented.

Environmental Control

Mr. Fenner summarized the preliminary report from LFE Environmental Analysis Laboratories Division entitled Statistical Evaluation for the Procedure of Counting Asbestos Fibers on Membrane Filters, a copy of which had been made available to each director. He interpreted the conclusions set forth in that study as indicating that the accuracy of the method is plus or minus 40% with a 95% confidence level.

Mr. Fenner reported that the final report is expected in approximately two weeks. It was the consensus of the Board that a study of microscope variation should be sponsored if the Environmental Control Sub-Committee believes it is important to do so.

It was also the consensus of the Board that gravimetric studies appear to be useless and there was no need to pursue work in that area.

Compliance Manual

Mr. Fenner reported that the Compliance Manual is about two-thirds completed and that the finished draft will be made available to all Directors as soon as possible.

Coal Mine Asbestos Standard

Copies of the proposed rulemaking by the Bureau of Mines which would establish a two fiber asbestos dust standard in surface coal mine operations were distributed to the Directors, together with Mr. Swetonic's letter of December 6, which analyzes the proposed standard. Mr. Swetonic noted that it is essential members should make a record with the Bureau of opposition to this proposal. The standard proposed by the Bureau of Mines of two fibers is more strict than the OSHA standard. Mr. Swetonic stated that comments on behalf of AIA/NA will be prepared and submitted to the Bureau of Mines on or before December 22nd. Copies of these comments will be sent to all members.

Mr. Swetonic noted that a new asbestos mine standard of five fibers per cc should be forthcoming in the near future. It is essential that material should be developed for presentation at possible hearings on this standard.

Mr. Swetonic also noted that there is a movement in Washington to transfer mining health standard development and enforcement from the Bureau of Mines to OSHA.

EPA Asbestos Standard

Mr. Swetonic reported that a demolition standard, which had been eliminated from the draft proposals for the EPA asbestos emission regulations, has now been reinstated. It is expected that the final draft of the EPA asbestos standards will be issued by the middle of February 1973.

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Washington Round-Up

David Mallino of Government Research Company reported that 1973 will be an important year for labor contract negotiations. Compromise will be necessary if the unions are to adhere to voluntary wage controls. Otherwise, if the unions either strike or ignore the guidelines, the entire structure of Phase III will be destroyed.

It was Mr. Mallino's opinion that labor Secretary designate Brennan will have a difficult job convincing labor to hold the wage control line. One way of placating unions would be to take more active steps regarding occupational safety and health. It is apparent that the new Assistant Secretary of Labor for OSHA will have to be a man acceptable to the unions. There is considerable speculation as to Mr. Guenther's successor.

Mr. Mallino noted that an under secretary of labor must be named first. Thereafter, the Assistant Secretary will be named. It was his opinion that an active unionist (an anti-Nixon man) would not be eligible as under secretary. It is likely that a non-controversial type union leader or a professional bureaucrat would be appointed to that post. With respect to contract negotiations in 1973, it is expected the unions will use increased productivity figures to justify wage claims.

Lyon Conference

Dr. George W. Wright was unable to attend because of illness. However, he submitted a copy of a report of the Advisory Committee on Asbestos Cancers, which summarizes the information

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presented at the International Meeting in Lyon in October. The underlining in the report was done by Dr. Wright.

Chest Auscultation Study

This proposal, submitted by Dr. Murphy at the request of Dr. Wright, was distributed to the members. It was requested that each member consult with his medical advisor and be prepared to make a recommendation at the next meeting.

Epidemiological Study of Chrysotile Asbestos Plant

Dr. Wright has, for a long time, been looking for a plant using nothing but Chrysotile Asbestos. Mr. Whittaker suggested that Nicolet's Norristown plant be used for this study. It has been in operation for nearly 100 years and medical records from 1934 on are complete. The number of employees involved, however, (150 to 200) may not be sufficient to provide the basis for a satisfactory study. The smallest cohort used by Dr. Selikoff was 650. Dr. McDonald's study of Chrysotile mines included 10,000. The subject will be discussed further with Dr. Wright.

Radio & TV Guidelines

Mr. Swetonic commented briefly on the radio and TV guidelines which had been distributed previously. It was agreed these guidelines should be followed in order to avoid the unfortunate experience suffered by Johns-Manville when taped interviews were edited greatly to the disadvantage of the company.

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Report Series on OSHA

A copy of the November 27 issue was distributed. This is one of the few favorable articles published recently and was accomplished with the cooperation of Mr. Swetonic. Additional copies are available.

Asbestos Magazine

AIA/NA will take a full page ad in an upcoming issue. This should be helpful in our campaign to attract new members. The magazine has also agreed to run quarterly reports written by Mr. Swetonic on developments in the asbestos-health area.

Cunningham & Walsh Activities

Mr. Mike Isser of Cunningham & Walsh described his activities to date. A full package of new position papers will be delivered to Mr. Swetonic before the end of the year.

Employee Safety & Health Guide

Mr. F. Zimmerman of National Gypsum objected to publication of the Employee Safety and Health Guide on the grounds that it would attract compensation cases. It was agreed that the outline would go back to Mr. Swetonic for revision.

AIA/NA Brief for IUD-OSHA Law Suit

It was agreed to submit the third draft of the AIA/NA brief prepared by AIA legal counsel to Mr. L. Field of Kansas City for review. Attorney Field is recognized as the leading authority in asbestos compensation cases.

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Industry Affairs

In September Mr. Swetonic asked all members to submit to him information concerning customer problems in order that we might identify the areas of greatest concern. There was very little response to this request. For this reason the President polled each member at the Directors' meeting to try to determine what the problems are. Replies were mixed. However, the area of greatest concern seemed to be the possibility of engineering asbestos out of many applications where suitable substitutes could be found. Part of the Cunningham & Walsh program will be addressed to this very question by emphasizing the essential uses of asbestos.

Mr. Solon reported on a joint AIA/NA-QAMA meeting. He reported that the QAMA people were quite astonished at the depth and scope of AIA's activities and he is hopeful that there will be further meetings to encourage cooperation between the two associations.

Mr. Whittaker agreed to be chairman of a revitalized Membership Committee. The opinion was also expressed that the mining companies ought to make more significant contributions.

Compiled from the notes of
Bradley M. Walls, John H. Marsh
and Matthew M. Swetonic

Submitted by Matthew M. Swetonic,
Executive Secretary

ATTENDEES
ASBESTOS INFORMATION ASSOCIATION/NORTH AMERICA
BOARD OF DIRECTORS MEETING
DECEMBER 14, 1972

RAYBESTOS-MANHATTAN

J. H. Marsh

H. K. PORTER

E. C. Bratt

ATLAS ASBESTOS COMPANY

George Barge

SUPRADUR MANUFACTURING CORP.

Kurt Schwartz

CERTAIN-TEED PRODUCTS CORP.

A. E. Alpine

UNION CARBIDE CORPORATION

W. N. Johnson

CONCOLEUM INDUSTRIES, INC.

Martin Senddecki

JIM WALTER CORPORATION

Wes Sauerland
C. N. Coddling

THE FLINTKOTE COMPANY

A. R. Hooker

ASBESTOS INFORMATION ASSOCIATION

M. M. Swetonic
Katherine Buchman

GAF CORPORATION

Paul Weiner

LEGAL COUNSEL

Bradley Walls
Gary Lachman

JOHNS-MANVILLE CORPORATION

F. J. Solon, Jr.
E. M. Fenner
R. P. Carter

ST. LUKE'S HOSPITAL

George W. Wright, M.D.

NATIONAL GYPSUM COMPANY

A. H. Fay
Frank Zimmerman

GOVERNMENT RESEARCH COMPANY

David Mallino

NICOLET INDUSTRIES, INC.

J. K. Whittaker

PUBLIC RELATIONS COUNSEL

Mike Isser

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ASBESTOS INFORMATION ASSOCIATION/NORTH AMERICA
MEMBER COMPANIES

American Asbestos Textile Corporation	- J. L. Rainey
Atlas Asbestos Company	- George Barge
Cassiar Asbestos Corporation, Ltd.	- J. D. Christian
Cement Asbestos Products Company	- S. D. Weaver
Certain-teed Products Corporation	- W. E. Gatewood
Congoleum Industries, Incorporated	- J. R. Stetson
The Flintkote Company	- A. R. Hooker
GAF Corporation	- Paul Weiner
Johns-Manville Corporation	- F. J. Solon, Jr.
Kentile Floors Incorporated	- C. A. Neumann
National Gypsum Company	- A. H. Fay
Nicolet Industries, Incorporated	- J. D. Whittaker
North American Asbestos Corporation	- C. G. Morgan
H. K. Porter Company, Incorporated	- E. C. Bratt
Raybestos-Manhattan	- J. H. Marsh
Supradur Manufacturing Corporation	- Kurt Schwarz
Union Carbide Corporation	- J. W. Rawlings
Uvalde Rock Asphalt Company	- H. Randolph Brown
Jim Walter Corporation	- Wes Sauerland

SUMMARY OF ASBESTOS INFORMATION ASSOCIATION/NORTH AMERICA

ACTIVITIES FROM JUNE 17 to DECEMBER 7, 1972

- June 22: Special meeting of the Board of Directors held at the Harvard Club in New York to review OSHA standards and future AIA/NA activities.
- June 29: M. M. Swetonic; H. M. Jackson, Johns-Manville; Frank Zimmerman, National Gypsum; John Marsh, Raybestos-Manhattan; Paul Weiner, GAF Corporation; and Bradley Walls, legal counsel to AIA/NA, flew to Washington to meet with OSHA representatives to discuss a number of points with regard to the interpretation and enforcement of the asbestos standards. Reports on this meeting sent to all AIA members on July 5 and 12.
- July 10: Letter sent to John O'Neill of OSHA requesting that the U.S. asbestos industry be granted permission by OSHA to use up existing supplies of bags, cartons, boxes, etc. that require a warning label, due to the fact that the labels currently in use carry the same information as required by the regulations.
- July 17: AIA/NA instituted periodic report series on government, labor, medical, press and other activities affecting the asbestos industry.
- July 16: M. M. Swetonic attended meeting in Denver, Colorado with members of the Johns-Manville Corporation to discuss presentation to Bendix Corporation on future of asbestos industry.
- July 20: M. M. Swetonic met with one of the nation's largest producers of asbestos containing filter material, to discuss problems that industry is having with the Food and Drug Administration regarding asbestos fibrils found in injectable drugs.
- July 24: Sent out AIA/NA Report series number two.

- July 27: Letter sent to OSHA head George C. Guenther regarding industry use of existing warning labels (see July 10). Mr. Warren of OSHA replied by telephone on November 27.
- July 28: AIA/NA members informed that the Industrial Union Department (IUD) of the AFL-CIO had filed a petition in the United States Court of Appeals in Washington, D.C., challenging the validity of the OSHA Standards on asbestos.
- July 31: Sent out AIA/NA Report series number three.
- August 4: Distributed study by Kannerstein-Churg with regard to asbestos exposure and smoking.
- August 7: George Swallow of Johns-Manville met with Walter D. Holland of Trapelo/West to review industry comments on Trapelo's proposal for a statistical evaluation of the Membrane Filter Method.
- August 7: Sent out AIA/NA Report series number four.
- August 8: A meeting was held in Washington by OSHA to discuss the problems it is experiencing in its enforcement program because of the lack of reliability of the membrane filter method. OSHA decided that a 15 member advisory committee be put together to review the problem. On August 22, a letter was sent by the AIA to Gerard F. Scannell, Office of Standards, OSHA, recommending the names of four industry industrial hygiene experts to sit in on the proposed 15 member advisory committee. The names submitted were:
E. M. Fenner, Edward Bulava, Johns-Manville;
I. H. Weaver, Raybestos-Manhattan; William Fassuliotis, GAF Corporation.
- August 10: A special AIA meeting held with regard to IUD lawsuit against OSHA on asbestos standards. Attendees were:
A. H. Fay, National Gypsum; J. H. Marsh, Raybestos-Manhattan; G. G. Gabrielson, Jr., Jack Whittaker, Nicolet; Richard Carter, Johns-Manville; Paul Weiner, GAF; B. Neville, B. M. Walls, legal counsel for AIA. Decision was made to recommend to Board of Directors that AIA participate in case as amicus curiae.

- August 22: AIA/NA made arrangements to have printed "Asbestos Dust Hazard" warning signs according to the specifications contained in the OSHA asbestos regulations.
- August 30: Distributed revised proposal by Trapelo/West for study of Membrane Filter Method to members of AIA/NA Environmental Control Sub-Committee for approval.
- September 14: AIA/NA annual meeting held in New York at the Harvard Club. New slate of officers elected. 1973 Budget approved. Executive Committee formed. Environmental Control and publicity consultants retained.
- Sent out AIA/NA Report series number five.
- September 19: A letter was sent to all AIA members requesting a listing of product lines and customer industries that are causing problems because of OSHA. Purpose of list was to aid Cunningham & Walsh in its positive publicity program on asbestos.
- September 21: A meeting was held in AIA offices in New York with asbestos filter manufacturers to discuss industry response to proposed restrictions on asbestos filters by the Food & Drug Administration.
- September 22: Sent out AIA/NA Report series number six.
- September 26: The Environmental Defense Fund filed a motion with the Court of Appeals in Washington to intervene as an active participant in the IUD suit on the OSHA asbestos standards.
- September 27: Special AUA Lawyers' Sub-Committee meeting held in AIA offices to determine possible areas of cooperation between counsel in cases where several members are joined as defendants.

- September 29: Meeting held in London between AIA and Asbestos Information Committee to discuss mutual problems and arrange for greater future cooperation. Attending on behalf of the AIA/NA were: J. H. Marsh, Raybestos-Manhattan; F. J. Solon, Jr., Ivan Sabourin, Johns-Manville; M. M. Swetonic, AIA/NA. Representing the AIC were: Michael F. Howe, Turner & Newell; Alex Cross, Cape Asbestos Company; Wilfred Howard, Asbestos Information Committee (England); Hugh Dawson-Walker, Hill & Knowlton
- October 1-6: The International Agency for Research on Cancer (IARC), a division of the World Health Organization, held a "Meeting of a Working Group to Review the Biological Effects of Asbestos" at IARC headquarters in Lyon, France. Representing the U.S. industry at the meeting were J. H. Marsh, Dr. J. L. Goodman of Raybestos-Manhattan; F. J. Solon, Jr., Dr. F. L. Pundsack and Dr. S. Speil of Johns-Manville; and M. M. Swetonic of AIA/NA. A report on the meeting was distributed on October 17.
- October 12: Sent out AIA/NA Report series number seven.
- October 25: A letter was sent to AIA Executive Committee recommending proposed guidelines for future AIA participation in radio and TV shows on asbestos-health. Approval to guidelines given by Committee at November 16 meeting.
- October 31: Second meeting held with asbestos filter manufacturers to discuss their problem with FDA.
- November 2: Letter sent to editor of "Arts and Activities" regarding published story about use of asbestos as modeling compounds in schools.
- November 7: The Bureau of Mines, Coal Mine Division, published a proposal in the Federal Register to establish a two fiber asbestos standard in coal mines. Report distributed on November 13.

- November 8: M. M. Swetonic traveled to Washington with a group of asbestos filter manufacturers to meet with members of the FDA's recently established task force on asbestos. Report on meeting distributed on November 27.
- November 10: M. M. Swetonic met with Bob Sterns, editor of "Report Series on OSHA," to discuss story for his publication on the asbestos industry. Story appeared in the November 27 issue.
- November 16: A meeting of the Executive Committee was held at AIA headquarters in New York. The Government Research Company was retained as AIA Washington consultant.
- November 17: Sent out AIA/NA Report series number eight.
- November 21: A meeting was held with representatives of QAMA to discuss future cooperation on asbestos-health matters. Attending on behalf of AIA were F. J. Solon, Jr., Johns-Manville; M. M. Swetonic, AIA/NA and on behalf of QAMA J. A. Gossip and I. C. Campbell.
- November 28: Third meeting held with asbestos filter manufacturers to review industry approach to FDA.
- December 1: Sent out AIA/NA Report series number nine.
- December 5: Meeting arranged by AIA with Bureau of Mines officials to discuss proposed new asbestos standard for asbestos mining and milling industries. Report on meeting distributed on December 6.
- December 7: Letter sent to Dr. Wright, St. Luke's Hospital, Cleveland, Ohio, asking him to submit data to the Department of Interior on proposed two fiber standard for coal mines.