

BOARD OF DIRECTORS - 1255th Meeting

July 12, 1943

J. A. H.
JUL 19 1943

Present

Absent

Copies to

A. W. Steudel
H. J. Hain
F. E. Davis
N. E. Van Stone
V. Mills
S. B. Coolidge
W. R. Sieplein
F. A. Stanton
J. A. Hornaday
J. J. Rinkoski
C. M. Lemperly
L. Reese
E. T. Housekeeper

E. E. Ware
T. J. McDowell

G. A. Martin
H. D. Whittlesey
L. W. Wolcott
C. A. Campbell
Z. E. Martin
W. M. Stuart
D. A. Kohr
L. F. Collister
D. A. Whittaker
L. C. deMerrall
A. O. Pinard

12345 - PLANT REQUISITIONS

Mr. Stanton reported Plant Requisitions approved to June 30 were \$662,555 - compared with \$1,027,895 for the same period last year. Adding the carryover, the figures for both years would be \$885,490 - and \$1,340,882 - respectively.

12346 - 28-Gauge Pails

Mr. Steudel reports that if Plate can be found, permission can probably be obtained from WPS through an appeal for its manufacture into 28-gauge pails and their use by us. Preliminary reports of the test shipments indicate approximately 16% leakers. Chicago experience shows that the light metal will not stand stacking without springing the closure and causing lid leakers. It may be advisable to use crate for at least the heavier type materials.

12347 - FACTORY OPERATIONS

Sherwin-Williams Paint, Varnish, and Lacquer production totaled 529,000 gallons for the week - with 273,000 gallons reported by Affiliated Companies. Kem-Tone production was relatively low, with a total of approximately 130,000 gallons for all plants. Certain sizes of packages were not available in sufficient quantity, and production on Industrial, Transportation, and Defense business was very heavy.

12348 - SALES

Total gross sales were up 28% for the week, exclusive of South Atlantic District and South Atlantic Transportation Zone. Another feature was a Trade Sales gain of 6.8%. Other departments reported sales up, as follows:

Kem-Tone	135.4%
Graphic Arts	17.3%
Industrial	20.1%
Transportation	46.1%
P. C. & C.	76.2%

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N 4358

Store figures were not available. Ken-Tone sales totaled \$92,249, a decrease of approximately \$51,000 under the previous week, exclusive of stores. Mr. Stendel requested a computation of unfilled Government contracts and also information as to any orders not placed in factories for immediate shipment.

12349 - NEWARK TRUCK SERVICE

Mr. Mills reports that all truck lines in New York and Philadelphia metropolitan areas will now handle only full truckloads on Saturdays.

12350 - CARTONS

It is reported that of 3,000 cartons returned to Chicago, 80% were in good condition and usable. This represents a distinct improvement in the quality of returned cartons.

12351 - RAW MATERIALS

Oil - Reports show 48 different oils in use by factories and Messrs. Van Stone and Mills will review the situation in order to decrease this number. Mr. Davis reports 59 tanks of Linseed Oil on hand, with 14 in transit, and 16 due the Government. We have 4-1/2 tanks of Raw Screenings, and one tank of refined. 3 tanks are due Crushers. Present indications are that we will need 28 tanks of Oil for the Government by August 15. No more other oil was to be made to stores. It is estimated that of 83,000,000 pounds of Linseed Oil taken from Crushers in recent months, 76,000,000 was supplied by Archer-Daniels.

Caps and Bottles - Mr. Davis reviewed our inventories at different plants and included the information that we have approximately 1,100,000 glass quarts on hand for Ken-Tone, which is equal to about 8 weeks supply. No additional sales of 1-mm caps will be made, but this subject is to be reviewed regularly at future meetings.

Lead - We have 244 tons on hand - with 97 in transit - and used 188-3/4 tons last week.

Turpentine - Mr. Davis reports 35 tanks at Cleveland and Chicago - with 9 more expected by September 1.

412 - Mr. Coolidge estimates that we have enough Ore for 412 until September 1. More Sulphide Ore is needed, and we hope to obtain a substantial quantity from American Smelting & Refining. Mr. Coolidge is asked to report on our Ore purchases weekly.

413 - Messrs. Coolidge and Mills are to work toward cleaning up our present supply of this pigment.

12352 - PIGMENT PRODUCTION

	<u>Produced</u>	<u>Shipped</u>	<u>Stock</u>
Leaded Zinc	234 tons	259 tons	713 tons
Lithopone	338	282	117
White Lead	150	92	881

12353 - FIBER CAN PRODUCTION

	<u>Quarts</u>	<u>Gallons</u>	<u>Kem-Tone Gallons</u>
Cans shipped	197,712	421,000	44,000
Unfilled orders	1,638,000	1,351,000	53,000

12354 - JEAN, NEVADA

Mr. Coolidge reports two meetings held with Metals Reserve and WFB, respectively, concerning the Nevada Plant and Waelz Process. The major problem is the Ore supply since 4,000 tons per month will be needed. Mr. Coolidge is submitting a report to Washington in about one week, and there may be some delay thereafter before a final decision as to future operations is reached. In the meantime, it is understood that the Government will continue to pay expenses of the operation.

12355 - SMALLER WAR PLANTS CORPORATION

Mr. Reese reports that Maritime Commission business will, in the future, be given to plants that need it or are in distress. He is reporting to that organization our flexibility and our ability to handle more business.

12356 - STORE INVENTORIES

Mr. Reese reported that store inventories are being checked carefully to make sure that we do not violate maximum inventory restrictions.

12357 - LITHOPONE PLANT - CHICAGO

Mr. Hain states that we have in this plant a motor driven pulper in good condition and two large jacket tanks. It is desired to use this space for the Can Plant operations, and Mr. Hain will present a requisition covering removal of this equipment, estimated cost being in excess of \$4,000.

12358 - BLACK ASH PLANT - CHICAGO

Mr. Mills is to present a new requisition that will cover the cost of putting this building into shape for warehouse purposes with only one floor to be considered at the present time.

12359 - OLD DUTCH LEAD PLANT - CHICAGO

It was felt that this plant can be made into a warehouse if cranes, boxes, and other equipment are removed. This will be done if it can be handled by August 31, and Mr. Hain will handle the operation.

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12360 - KEM-TONE PRODUCTS

Kem-Tone - Mr. Rinkoski reports movement of 392,000 gallons out of the warehouses in the second half of June. Total stock, as of June 15, was 507,000 gallons - and this was increased to 652,000 by June 30. Orders for 59,000 were received last week. Mr. Housekeeper estimated total West Coast stock as about 52,000 gallons.

Roller-Coaters - Sales totaled 84,000 in the last half of June as compared to 78,000 during the first 15 days. Total Institutional stock as of June 30 totaled 255,000. 31,000 were received from the manufacturer last week - with orders for 19,000 obtained. Orders holding include two truckloads for Chicago. Mr. Davis reported present cost as approximately 42 cents each.

Trims - 43,000 dozen moved out during the second half of June - with 67,000 dozen in stock as of June 30. Stock decreased to 21,000 dozen last week - with only 4,000 dozen received from the manufacturer. Orders holding total 12,000 dozen.

12361 - WAREHOUSE STOCKS - SLOW-MOVING ITEMS

There are approximately 22,000 gallons of material in warehouses against which no orders are placed. Of this, 7,120 gallons are in Detroit. Mr. Lemperly is taking definite steps to secure orders against these stocks. Much of it consists of discontinued Automotive colors and Industrial items. It is understood that packages smaller than gallons are not to be returned to factories, and a special price will be authorized if it is possible to dispose of the entire lot through the Export market.

12362 - KEM-TONE LABEL

North Dakota - Complaint has been received from the State of North Dakota to the effect that formula analysis should be shown on the Kem-Tone Label. Dr. Van Stone will handle this matter.

South America - Question was discussed as to what type of labels should be used by the Argentine company for Kem-Tone. It was agreed that no decision should be reached until after the meeting between Messrs. Gemberling and Gollister on Thursday of this week.

12363 - WHOLESALE COMMODITY PRICES

Mr. Sieplein reports that this index has dropped from 103.9 to 103 in the last four weeks.

12364 - DRY LIME SULPHUR - OAKLAND

Mr. Housekeeper explained in further detail the Oakland situation relative to the manufacture of Dry Lime Sulphur at that point, and guaranteed the sale of 2,000,000 pounds next year at a $\frac{1}{2}$ -cent increase in price if the Board approves necessary repairs and permits continued operation of the plant. Operation of the plant will be continued.

12342 - FACTORY OPERATIONS - Week ending July 6, 1943Heavy Liquids - B-W Plants

Total orders received	73,198	total production	43,723
Total factory stocks	192,526		
CHICAGO - orders received	18,966	production	24,974
NEWARK	19,316		5,294
CLEVELAND	31,494		27,787
OAKLAND	3,422		4,668
		stock	68,310
			61,713
			40,484
			22,019

Total Plant Output

CHICAGO	183,616 Gallons	Operated at 92% Capacity	48-Hour Week
NEWARK	55,021	90%	40
CLEVELAND	70,707	70%	40
OAKLAND	57,372	150%	48
LOS ANGELES	35,000	150%	48
DALLAS	30,000	150%	40
CHICAGO LACQUER	97,546	100%	48
CHICAGO DRY COLOR	186,424 Pounds	75%	144
CHICAGO FLUSHED COLOR	81,304 Pounds	130%	168
DETROIT	67,537 Gallons	80%	48
DAYTON	62,421	80%	48
GIBBSBORO - Lucas	24,126	43%	70
S-W	7,503	43%	70
S-W (Whitman)	24,127	43%	70
MARTIN-SENOUR CHICAGO	28,851	70%	32

CHICAGO CHEMICAL PRODUCTS (figures not available)

OAKLAND INSECTICIDE Operated 6 days - two 10-hour shifts.

BOUND BROOK INSECTICIDE Operated 6 days - three 8-hour shifts.

Lead Arsenate	116 tons
Arsenic Acid	150
Calcium Arsenate	85
Dry Lime Sulphur	2
Basic Copper Arsenate	37
Paris Green	3
Basic Copper Sulphate	8
Bordo	4

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Chicago White Lead 50% capacity

Chicago Tin Can 50% capacity

Coffeyville Lithopone

Coffeyville Leaded Zinc

100% capacity

35% capacity

Cleveland Linseed Oil

100% capacity

12343 - PLANT REQUISITIONS APPROVED

July 12, 1942

Chicago Factory

#3331	1 oak desk, 1 chair, 3 chairs	\$ 80.00
#3342	Office equipment, 3 desks, 3 swivel chairs, 3 straight-back chairs,	198.00
#3360	Crossing on 3 railroad tracks,	141.59
#3366	Sprinkler heads on deck, Building 18-1,	294.53
#3272	Typewriter Stand,	4.50
#3380	Wooden Ramp,	187.40
#3388	One Stop Watch,	29.50
#3390	2 Wood Stools,	11.00
#3395	Damaged motor removed, installed one trans. from Lithopone,	263.60
#3396	Heat Exchanger and Condenser for Phthalic Anhydride,	589.30

Cleveland Administrative Department

#1774	One Fluorescent Desk Lamp,	15.00
#1775	One Filing Cabinet,	60.00

Newark Factory

#162	Drum Cleaning Equipment,	10,814.00
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TOTAL PLANT REQUISITIONS APPROVED

\$12,688.42

12344 - LARGE EXPENSE REQUISITIONS APPROVEDChicago Factory

#3334	Overrun on 3186, Fire Hydrant Repair,	\$ 150.00
#3351	One Pump,	75.00
#3382	Wire Guard on Stator,	20.00
#3383	Grade Drum Storage Yard,	228.00
#3384	General Repairs to Elevators,	230.00
#3386	Complete Organic Laboratory,	250.00
#3408	Black Iron Pans (6),	165.00

Cleveland Kinased Oil Mill

#985	Roof Repairs on Building 150,	850.00
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Coffeyville

#874	Replace Water Line,	153.00
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Newark Factory

#154	Pumping Station Improvement,	375.00
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Oakland Factory

#233	Repair 3 Boilers,	1,300.00
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TOTAL LARGE EXPENSE REQUISITIONS APPROVED

\$5,796.00

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	<u>July 12, 1943</u>	<u>July 13, 1942</u>
Total Plan Requisitions approved to date,	\$703,511.10	\$1,037,729.61
Total Large Expense Requisitions approved to date,	\$274,277.14	\$380,397.67

Acme - Detroit

#591	Changing Tube System,	\$125.00
#509	Clean and install pail and rim straightener,	118.49
#532	Repinning 2 chain drives and repair another one,	111.42
#533	Rewiring power feed wiring for Building 22,	66.93
#557	Replace broken brackets,	88.26
#564	Power wiring change to roofs,	135.69
#437	Washroom equipment for Drum Cleaning Department,	147.11
#510	Move putty wheel and drive,	173.72
#206	Maintenance service on Burroughs Electrical Equipment,	1,094.60

Martin-Senour - Chicago

#452	Repaint elevations of building,	1,311.00
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