

Yw NAPA Headquarters

July 31, 1979

Mr. Frank J. Lipford
National Automotive Parts Association
Parklane Towers West
Suite 1129
Dearborn, Michigan 48126

Dear Mr. Lipford:

As requested in your July 19, 1979 letter, the following is our change-over policy and procedures:

1. Disc brake and shoe sets - These are the responsibility of the individual rebuilder servicing the distribution center and jobbers;
2. Boxed passenger car and light truck lining sets;
3. Boxed heavy duty brake block for truck and bus applications.

Items 2 and 3, American Brakeblok has a complete line of boxes and labels to permit stock changeovers at the distribution center or jobber location. The requirements of boxes and labels may be obtained by sending the part number and quantity required to Abex Corporation, Friction Products Division, P.O. Box 3250, Winchester, Virginia 22601, attention Manager-Customer Relations, phone 703/662-4180. Upon receipt of the above information, sufficient boxes and labels will be shipped to the location specified. We will make every effort to provide manpower for jobber changeovers whenever necessary.

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