

bcc: G. R. Buchanan
NEW YORK - G. R. Graham
NEW YORK - P. L. Slayton/
C. R. Groninger

August 2, 1966

Mr. S. W. Kernaghan
General Electric Company
Transformer Department Laboratory
Pittsfield, Massachusetts

Subject: Alkyl Benzenes

Dear Stu:

Thanks for calling this morning about your continued interest in the "soft" (biodegradable) alkylate #225. We have arranged to send you a 55 gallon drum of this material, at no charge.

For your information, the price is \$11.50 per cwt., delivered.

The material weighs 7.2 lbs./gal. and the molecular weight is 242. The material is best described as a linear alkyl benzene having 4% C₁₀: 42% C₁₁: 38% C₁₂: 15% C₁₃: 1% C₁₄; as the alkyl groups.

We expect the shipment will be made to your attention promptly, along with a copy of the analysis of this material. You may recall that the material is earth refined, essentially water white, and relatively pure.

We continue to hear about the very good stability and electrical characteristics of this material.

It is understood that if your interest materializes in the commercial use that requirements will be for large quantities in tank car packages. We hope that this will develop as Monsanto would like to supply this material to the electrical industry.

Best regards,

DSW 201943

Paul G. Benignus

PGB/jk

Note to BCC: General Electric's interest in this material continues. We first sampled them about a year ago. They are now ready to evaluate on a larger scale. As G.E. wants this interest kept quiet, please do not probe them at this time. We will let you know if this use develops commercially. It would be a very large volume item.

PGB

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