

and stored.
 and place and kept away from
 sun, rain, and moisture products.
& CO.
 Portland
 Made in U. S. A.

APPROVED BY THE NATIONAL GUARDIAN

Fullerglo
 Interior Semi-Gloss Paint
 White
 599
 Quality: First

PIGMENT: 50%	Lbs.	Yield In Gals.	Unit Cost	TOTAL
Cryptone 3A-19	495	14.15	6.10 Cwt.	30.0
Titanox 1A	90	2.77	14.75 "	13.0
Surfax	50	2.26	2.94 "	1.0

VEHICLES: 50%	Lbs.	Yield In Gals.	Unit Cost	TOTAL
V-478 Fullerglo Vehicle	545	71	1.07 Gal.	75.9
3024 Coal Oil	70.5	10.5	.135 "	1.0
Cobalt Oilscake	3.65	.5	2.76 "	1.0
Lead Nuodax	7.6	.8	1.54 "	1.2
V-271 Mixing Vehicle	5.8	.8	.71 "	.7

\$125.8

Calculated Yield	1,267.55	102.78
Manufacturing Loss 2.7%		2.78
Actual Yield		100

COST ANALYSIS:
 (Per Gallon)

Material Cost.....	1.75
Direct Labor Cost.....	.06
Factory Overhead.....	.11
Bulk Cost.....	1.43
Complete Package Cost.....	2.41
Factory Cost in Package.....	1.68

PRICES:

(A) To a Company owned or controlled outlet.....	1.71
(B) To an independent wholesaler.....	1.91*
(C) By Company owned or controlled outlet to retail customer..	3.75
(D) To an independent retailer (Dealer).....	3.74*
(E) To other (specify).....	3.74

* - Small Commercial Buyer.
 ** - Large Commercial Buyer.

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