

GENERAL ELECTRIC
COMPANY

100 WOODLAWN AVE., PITTSFIELD, MASS. . . . TELEPHONE HILLcrest 3-3511

POWER DISTRIBUTION
~~TRANSFORMER~~ DIVISION

DISTRIBUTION TRANSFORMER DEPARTMENT

July 7, 1964

Mr. Paul G. Benignus
Monsanto Company
800 N. Lindbergh Boulevard
St. Louis, Missouri 63166

Dear Paul:

At the recent ASTM meeting in Chicago you expressed a willingness to come to Pittsfield to discuss askarels (Pyranols to us) and askarel transformer applications with us. Mr. Bruce Gravitt, Manager - Marketing for the Distribution Transformer Department, feels that such a meeting could be mutually beneficial and suggests that your visit be scheduled for some time during the week of July 27 - 31. At that time we would be interested in hearing what information you have gathered from utilities, contractors, your South American jaunt, etc. If the suggested week is satisfactory, let me know as soon as possible what specific day.

On another subject, we are interested in obtaining test samples of dodecyl benzene. Your July 1 letter suggests two grades, No. 122 and No. 225. If possible I would like about five gallons of each in order to determine certain electrical and physical properties. Can you supply this? Incidentally, what is the significance of the "hard" and "soft" terminology.

*sent
7/10/64*

ELR:ml

copy: B. B. Gravitt
General Electric Co.,
Pittsfield, Mass.

Very truly yours,

E. L. Raab

E. L. Raab, Manager
Materials Engineering
Distribution Transformer Dept.,
Building 8, Room 303

DSW 201949

*Chan Oaker Mgr. Purchasing
for Power Transf. He changed all of
the Pyranol and is now
inclined to make a change.*

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