Monsanto

FROM (NAME & LOCATION) F. J. Fitzgerald - B2SA

DATE December 5, 1975

cc Mr. J. W. Hanley - D1B
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SUBJECT PCBs - EUROPE

REFERENCE

TO : Mr. H. H. Bible
D1T

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As information for you both on the difficulty that Monsanto would face in persuading others to match our PCB restrictions, I have had ME pull together the attached summary.

The involvement of several other companies and potential involvement of five European governments, would make success now very improbable.

This is especially certain since the PCB issue is not a public concern in Europe now. Certainly the European manufacturers would be reluctant to make any changes that might bring the issue alive.

As you suggest, we'll bear the thought in mind to see if a future change in circumstances would make it more feasible.

F. J. Fitzgerald

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Attach.

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PCB'S EUROPE

1.

Current Producers	Location of Plant	Major Geographical Area Sold to*	Tons/Year Total Capacity	Tons/Year Estimated 1974 Production Levels
Rhone Progil	France	France	3,500	3,150
Ugine Kuhlmann	France	France	3,000	3,150
Bayer	Germany	Germany	5,500	4,800
Monsanto	U.K.	U.K., Eastern Europe, and Scandanavia	7,700	4,300
Caffaro	Italy	Italy	1,500	1,500
Flix	Spain	Spain	1,500	1,300
TOTAL			22,700	18,200

* All manufacturers except Flix also export lesser quantities to a large number of smaller European and ROW countries.

2. Monsanto-Europe follows the "closed electrical system only" restricted sales policy in exactly the same fashion as Monsanto-U.S.

3. Our competitors have different policies. These are summarized as follows:

Rhone Progil, Ugine Kuhlmann, and Bayer restrict sales to:

a. Closed system electrical applications (capacitors and transformers).

b. Non-food related heat transfer systems.

c. Hydraulic systems in underground installations; e.g., coal mines.

Caffaro and Flix have no apparent policy of restricting sales.

P.J.A.M.
12-4-75

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