DANA

INTRA-COMPANY COMMUNICATION

SUBJECT Obsolete Asbestos Chicago Stock DATE November 17, 1989

TO Ron Niemeyer

Confirming our conversation of today, Victor-Chicago has discovered surplus asbestos-bearing stock on hand as indicated on the attached Exhibit B. As you can see, they have $79,330 worth of aftermarket stock of which they consider $46,550 worth to be functionally usable.

Bernice and I have further reduced this list to the 29 items shown on Exhibit A. I had a visit yesterday with Bernica and Charlie Ulfig of Victor Division concerning the possibility of using any of this material, considering our commitment to get out of asbestos-bearing material. We agreed on the following five considerations:

1. CDC would accept no more than a one-year supply of any given number. TWO YEAR [illegible]

2. CDC must have a need for any numbers accepted - ie: have less than a two-year supply in order to meet 1/92 deadline on asbestos shipments.

3. Red head and manifold gaskets must be coated with black Teflon.

4. Once the above conditions are met, the resulting inventory would be priced out at its cost value and a negotiated discount applied. (Some of these items are valued higher than the current items.)

5. The resulting agreed-upon list would then be passed for approval by the affected division managers: Chuck McNamara, Gus Franklin and Paula Schaff.

Given these conditions, would you please pursue list A and indicate the quantities which CDC could accept.

Thanks, Ron.

Phillip E. Mark

lm
Attachments
cc: Gretna Morgan
Bernice Puskaric
Terry Shively
Charlie Ulfig

DANA-0339.60

VPD-181-0001033

PLAINTIFF'S EXHIBIT WLDC5143

PLAINTIFF'S EXHIBIT 18