

Income Account - Twelve Months ended
December 31, 1935

	Pounds.	Amount.	
<u>Sales</u>			
Sales of White Lead	9987,478.5 N	59,812,361 N	
Sales of White Lead in Oil	4774,615.5 N	35,480,800 N	
Sales of Basic Lead Sulphate	22,957	46,717.6	999769.90
<u>Cost of Sales</u>			
Cost of White Lead		46,439,405	
Cost of White Lead in Oil		30,406,599	
Cost of Basic Lead Sulphate		4,469.84	815810.27
Gross Profit on Sales			1,95759.28
<u>Debit</u>			
Selling Expenses		31,292.17	
Agency Stock Expenses		110,123.6	
General Expenses - East Chicago		4,000.00	
Cash Disbursements Allowed		1,688,49 N	
Capital Stock Tax		100,200.	
Miscellaneous		5,695.7	687,16.55
			1192187.4
<u>Other Income</u>			
Interest			246.5
Profit for twelve months ended December 31, 1935 before charging depreciation and Federal income tax			119253.39
<u>Depreciation</u>			
			20721.35
			88,482.04
<u>Federal Income Tax</u>			
Net Profit for Twelve Months ended December 31, 1935			121481.2
			763333.2
<u>Average Per Pound</u>			
	<u>Sales</u>	<u>Cost of Sales</u>	<u>Gross Profit</u>
White Lead	25,966 t	4,669 t	1,257 t
White Lead in Oil	7,824 t	6,384 t	840.5
Basic Lead Sulphate	5,366 t	4,463 t	553 t

Oct. 31, 1936

	Paid	Ant
<u>Sales</u>		
Sales of White Lead	11483067	6761382 ✓
Sales of White Lead in Oil	4984579.54	3823978 ✓
Balance Forwarded	1231610	1070299
		113024103
<u>Cost of Sales</u>		
Cost of White Lead		58262574
Cost of White Lead in Oil		2800765
Cost of White Lead in Oil		683615
Profit on Sales		96746974
		16277121
<u>Expenses</u>		
Selling Expense		500177
Advertising Expense		143354
General Expense - East Chicago		217500
Carriage Expense		103123 ✓
Cost of Stock		46500
Miscellaneous		109881
		6846648
<u>Other Income</u>		
Interest		2290
Miscellaneous		259
		2740
Profit for the month ended Oct 31, 1936		9430223
Profit for the month ended Oct 31, 1936		
Depreciation		3428966
		600487
Net Income		82000
Net Income for the month ended Oct 31, 1936		817259
<u>Summary of Balance Sheet</u>		
White Lead	5888 ✓	5072
White Lead in Oil	769 ✓	6370
White Lead in Oil	5740	5426
		3144

(41)

Anaconda Lead Product Company
 Estimated Net Profit - Eleven Months Ended November 30, 1935
 Directors Meeting December 17, 1935

	Pounds	Amount
<u>Sales</u>		
Sales of White Lead	830,181.65	\$ 497,503.39
Sales of White Lead in Oil	431,538.55	320,794.39
Sales of Basic Lead Sulphate	168,014.2	358,142.1
		<u>854,111.97</u>
<u>Cost of Sales</u>		
Cost of White Lead &		\$ 382,581.16
Cost of White Lead in Oil		284,798.16
Cost of Basic Lead Sulphate		314,015.0
		<u>698,780.82</u>
Gross Profit from Sales		\$ 155,331.17
<u>Deduct</u>		
Selling Expenses		\$ 31,769.85
Agency Stock Expenses		9,518.10
General Expenses - East Chicago		20,000.00
Trade Discount Allowed		9,051.49
Taxes		788.32
Miscellaneous		2,919.84
		<u>56,047.60</u>
Other Income		99,283.57
Interest		<u>1,673</u>
Profit for Ten Months Ended October 31, 1935		99,300.20
before charging Depreciation and Federal Income Tax		
Profit for Month of November, 1935 -		
before charging Depreciation and Federal Income Tax		784.18
Depreciation (Estimated)		<u>1,071,414.8</u>
Federal Income Tax (Estimated)		<u>197,800</u>
		<u>873,594.8</u>
Estimated Net Profit for Eleven Months Ended Nov 30, 1935		<u>120,000.00</u>
		<u>753,594.8</u>

Average Per Pound

	Sales	Cost of Sales	Gross Profit from Sales
White Lead	599.82 c	4.60 c	1.385 c
White Lead in Oil	1,434. c	6.60 c	.834 c
Basic Lead Sulphate	5.66 c	4.617 c	.649 c

ANACONDA LEAD PRODUCTS COMPANY
BALANCE SHEET AS OF OCTOBER 31, 1935
FOR DIRECTORS' MEETING - DECEMBER 17, 1935

<u>ASSETS</u>		
<u>PLANT AND EQUIPMENT AT EAST CHICAGO</u>		\$ 640,665.86
<u>SUPPLIES AND EXPENSES PREPAID</u>		
Supplies	\$ 33,789.71	
Prepaid Taxes, Insurance, etc.	10,506.52	44,296.30
<u>WHITE LEAD INVENTORIES (AT COST)</u>		
In Process	\$ 10,192.58	
Lead Anodes	10,641.88	
White Lead	149,564.90	
White Lead in Oil	119,838.77	
Basic Lead Sulphate	5,367.86	295,605.99
<u>ACCOUNTS AND NOTES RECEIVABLE AND CASH:</u>		
Cash in Banks	\$ 1,919.63	
Anaconda Sales Company	2,412.50	
Anaconda Copper Mining Company	244,935.34	
International Smelting and Refining Company	5,484.29	348,752.16
Customers Ledger-Accounts Receivable	90,274.09	348,752.16
		<u>\$1,326,794.80</u>
<u>LIABILITIES</u>		
<u>CAPITAL STOCK:</u>		
Authorized 15,000 shares @ \$100.00 each	\$1,500,000.00	
Less - Unissued - 1,350 shares @ \$100.00 each	135,000.00	\$1,365,000.00
<u>RESERVE FOR DEPRECIATION</u>		325,484.71
<u>RESERVE FOR CONTINGENCIES</u>		3,676.29
<u>TAXES ACCRUED</u>		13,873.67
<u>ACCOUNTS PAYABLE:</u>		
Sundry Accounts Payable		25,202.91
<u>UNDIVIDED PROFITS:</u>		
Balance - December 31, 1934 (Deficit)	\$ 470,467.21	
Profit for Ten Months ended October 31, 1935	72,804.23	543,271.44
	<u>70,771.37</u>	<u>\$1,326,794.80</u>

ALUMINUM LEAD PRODUCTS COMPANY

ESTIMATED NET PROFIT - ELEVEN MONTHS ENDED NOVEMBER 30TH 1935

DIRECTORS' MEETING - DECEMBER 17TH 1935

	Pounds	Amount	Average
<u>SALES OF WHITE LEAD:</u>			
Leas - Freight, express, etc.,	8,301,816.4	\$531,784.99	6.405%
Agency Stock Chicago and Agency			
Stock for Customers		34,281.60	.413%
<u>NET SALES</u>		\$497,503.39	5.992%
<u>COST OF WHITE LEAD SOLD</u>			
Manufacturing		382,531.16	4.608%
<u>GROSS PROFIT FROM SALES</u>		\$114,922.23	1.384%
<u>DEDUCTIONS:</u>			
Selling Expenses	\$11,464.01		
Agency Stock Expenses	6,678.98		
General Expense - East Chicago	1,250.00		
Cash Discounts Allowed	4,445.58		
Taxes	788.32		
Miscellaneous	2,919.84	27,546.73	.332%
		\$ 87,375.50	1.052%
<u>OTHER INCOME:</u>			
Interest	\$ 16.73		
Sale of White Lead in Oil	7,495.36		
Sales of Basic Lead Sulphate	4,412.71		
Sales of Refined Diamond	3,392.84	15,317.64	.255%
Profit for Ten Months ended October			
31st 1935 - before charging			
Depreciation and Federal Income Tax		\$102,693.14	1.237%
Profit for Month of November, 1935 -			
before charging Depreciation and			
Federal Income Tax		7,841.18	
		\$110,534.32	
Depreciation (Estimated)		19,782.00	
		\$ 90,752.32	
Federal Income Tax (Estimated)		12,800.00	
<u>ESTIMATED NET PROFIT FOR ELEVEN MONTHS ENDED NOV. 30, 1935</u>		<u>\$ 77,952.32</u>	