



CONFIDENTIAL DEALERS' NET PRICE LIST

No. 76

EFFECTIVE JANUARY 10, 1951

Subject to change without notice



HEATH & MILLIGAN MFG. CO.

Division of The Glidden Company

1833 S. Normal Avenue

Chicago 16, Illinois

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EXTERIOR PAINTS

	5's per gal.	1's each	1/4's each	1/8's each	1/16's each
BEST PREPARED PAINT					
Outside and Inside and Flat White.....	\$4.35	\$4.45	\$1.28	----	----
Reg. Shades and Black					
Crylight Green.....	5.50	5.60	1.56	----	----
 BEST PREPARED IM- PERIAL HOUSE PAINT.....	 5.90	 6.00	 1.66	 ----	 ----
 QUALITY HOUSE PAINT.....	 3.75	 3.85	 1.13	 ----	 ----
 TENAS-O-COTE Exterior.....	 4.35	 4.45	 1.28	 ----	 ----
 CEMENT COATING					
White and Colors.....	4.60	4.70	----	----	----
Mixing Liquid.....	3.10	3.20	----	----	----
 REALWHITE HOUSE PAINT.....	 4.30	 4.40	 1.26	 ----	 ----

EXTERIOR PAINTS (Continued)

	5's per gal.	1's each	1/4's each	1/8's each	1/16's each
TRIM AND TRELLIS COLORS					
Royal Red No. 3.....	----	\$6.85	\$1.87	\$1.01	----
Light Yellow No. 87..	----	6.55	1.80	.96	----
Shutter Green No. 71..	----	5.35	1.50	.81	----
Other Colors.....	----	5.05	1.43	.78	----
 DRIWAL					
Clear.....	\$2.30	2.40	----	----	----
Heavy Bodied.....	2.60	2.70	----	----	----
White.....	4.30	4.40	----	----	----
 WHITE CREOSOTE PAINT.....	 3.35	 3.45	 ----	 ----	 ----

FLOOR PAINTS (Exterior — Interior)

	5's per gal.	1's each	1/4's each	1/8's each	1/16's each
DEPENDABLE FLOOR ENAMEL					
All Colors.....	----	\$4.15	\$1.20	----	----
 PLI-NAMEL					
Regular Colors.....	----	4.80	1.36	----	----
White.....	----	5.30	1.49	----	----
Black.....	----	4.05	1.18	----	----

ALL PRICES ARE FOR FULL CASE LOTS

Split cases or less than case quantities of any color and size take the following additional charges:

1's — 6c per can	1/4's — 2c per can
1/4's — 3c per can	1/8's — 1c per can
1/8's — 3c per can	

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WALL FINISHES

	5's per gal.	1's each	1/4's each	1/8's each	1/2's each
FLAT WALL FINISH					
White and Colors	\$3.00	\$3.10	\$.94	----	----

DEPENDO-GLO SEMI- GLOSS

White and Colors.....	3.85	3.95	1.15	----	----
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DECORATIVE GLOSS INTERIOR FINISH

White and Colors.....	4.30	4.40	1.26	----	----
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OIL FIRST COATER...	3.30	3.40	1.01	----	----
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GLAZING LIQUID.....	3.90	4.00	1.16	----	----
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SEALETTE.....	2.75	2.85	.88	----	----
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METAL PROTECTIVE PAINTS

	5's per gal.	1's each	1/4's each	1/8's each	1/2's each
NEV-A-RUST					
Gray, Greenbrier.....	\$4.70	\$4.80	----	----	----
Red, Brown, Black....					

CHROMATIZED METAL PRIMER

Red.....	5.25	5.35	----	----	..
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GALVANIZED IRON PRIMER

White.....	3.65	3.75	----	----	..
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LIQUID RED LEAD

(Modified)	5.35	5.45	----	----	----
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SMOKE STACK

BLACK.....	3.10	3.20	----	----	----
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Split cases or less than case quantities of any color and size take the following additional charges:

1's - 6c per can	1/4's - 2c per can
1/4's - 3c per can	1/2's - 1c per can
1/8's - 3c per can	

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ENAMELS AND UNDERCOATERS

	5's per gal.	1's each	1/4's each	1/2's each	3/4's each
RIPOLIN—ARCHITEC- TURAL—B.L.T. Gloss, Semi-Gloss, Flat White					

(Prices on Application)

RIPOLIN—QUICK DRYING Gloss, Semi-Gloss, White	-----	\$6.55	\$1.80	\$.97	\$.55
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RIPOLIN UNDERCOAT Quick Drying.....	-----	4.15	1.20	.67	----
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DEPENDABLE ENAMEL UNDERCOAT.....	-----	3.75	1.10	.62	.37
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VARNISHES

	5's per gal.	1's each	1/4's each	1/2's each	3/4's each
Super Spar Bar and Table Top Finishing.....	-----	\$5.15	\$1.45	\$.80	\$.46

Elastic Floor..... Flat..... Big 4.....	-----	4.20	1.21	.68	.40
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No. 65 Velvet Floor Varnish	-----	4.05	1.18	.66	.39
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Lin-Fin.....	-----	3.90	1.14	.64	.38
Hemispar.....	-----	4.05	1.18	.66	.39
Decorator Floor	-----	3.18	.96	.55	.34

BRONZING LIQUID....	-----	2.45	.78	.46	.29
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M.P. JAPAN DRIER..	\$1.85	1.95	.65	.39	.25
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UNION ASPHALTUM No. 629.....	1.45	1.55	.55	.34	.23
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GLID-SEAL.....	-----	3.75	1.10	----	----
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PENETREX.....	3.40	3.50	1.01	----	----
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PURE SHELLAC	(Prices upon application)				
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ALL PRICES ARE FOR FULL CASE LOTS

Split cases or less than case quantities of any color and size take the following additional charges:

1's—6c per can	1/2's—2c per can
1/4's—3c per can	1/4's—1c per can
1/8's—3c per can	

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STAINS — FILLERS — REMOVERS

	5's per gal.	1's each	1/4's each	1/8's each	1/16's each
AD-EL-ITE NON- INFLAMMABLE PAINT AND VAR- NISH REMOVER.....		\$3.15	\$.95	\$.54	
DEPENDABLE PAINT AND VARNISH REMOVER.....	\$1.65	1.75	.60	.37	\$.24
PASTE WOOD FILLERS.....		2.90	.89	.....	.32
GLID-TONE STAINS Stains—All Colors.....		2.70	.85	.50	.30
Reducer.....		1.20	.40	.23	.17

HOUSEHOLD SPECIALTIES

	1's each	1/4's each	1/8's each	1/16's each	1/32's each
SATSUMA ENAMEL All Whites, Blacks, and Colors.....	\$5.10	\$1.44	\$.79	\$.46	\$.28
	5's per gal.	1's each	1/4's each	1/8's each	1/16's each
SUNSHINE FINISH (Varnish Stain) Natural and Colors....	.....	\$3.80	\$1.11	\$.63	\$.38
Ground Color .....	.....	3.60	1.06	.60	.36
GRAINING SPECIALTIES Light Graining Color .....	.....	.....	.....	.....	1/16's each \$.48
	1's each	1/4's each	1/8's each	1/16's each	1/32's each
SATSUMA SCREEN ENAMEL Black.....	\$2.40	\$.76	\$.45	\$.29	.....
STOVE PIPE ENAMEL.....	.....	.79	.47	.30	\$.20
SLICK LINOLEUM COATING.....	4.00	1.16	.65	.....	.....
SLICK REDUCER .....	.....	.....	.53	.....	.....

AUTO FINISHES

	1's each	1/4's each	1/8's each	1/16's each	1/32's each
RAPID DRYING AUTO FINISH Black.....		\$1.44	\$.79	\$.46	.....
RAPID DRYING TOUCH-UP BLACK Half-pint cans only.....					each \$.37

IMPLEMENT — TRACTOR

	1's each	1/4's each
WAGON AND IMPLEMENT PAINT Black.....	\$4.50	\$1.29
J.D. Yellow, I.H.C. Red, J.D. Green.....	5.40	1.51
New Fordson Gray.....	4.60	1.31

ALUMINUM PAINT

		1's each	1/4's each	1/8's each	1/16's each
METALLITE INTERIOR CHROME FINISH.....		\$3.85	\$1.13	\$.63	\$.38
METALLITE EXTERIOR READY MIXED.....		4.15	1.20	.67	.40
	5's per gal.	1's each	1/4's each	1/8's each	1/16's each
HEAT RESISTING MET- ALLITE.....	\$3.75	\$3.85	\$1.13	\$.63	\$.38
ALUMINUM ASPHALT ROOF PAINT				5's each \$2.95	1's each \$3.05

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1's—6c per can
1/4's—3c per can
1/8's—3c per can
1/16's—2c per can
1/32's—1c per can

MISCELLANEOUS AND SPECIALTIES

AD-EL-ITE PASTE WAX					1 lb.	\$.81
					Large Unit	Small Unit
WOOD BLEACH					\$6.35	\$2.50
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CAULKING COMPOUND

White	(Prices upon request)
Gray and White	
Cartridges and Guns..	

SURFACENE	5's per gal.	1's each	1/4's each	1/8's each	1/16's each
		\$2.05	\$.68	\$.41	
PURE COLORS IN OIL					
Zinc Oxide White		7.80	2.11		\$.62
Raw Umber, Burnt Umber		4.75	1.35		.43
Burnt Sienna, Raw Sienna		5.75	1.60		.50
Van Dyke Brown		4.40	1.26		.41
Ivory Drop Black			1.45		.46
Lamp Black		4.10	1.19		.39
Prussian Blue			1.75		.55
Ultramarine Blue					.56
Chrome Green, Light }		7.35	2.00		.60
Chrome Green, Med. }					
Chrome Green, Dark }					
Chrome Yellow, Light }			2.75		.79
Chrome Yellow, Med. }					
Chrome Yellow, Dark			3.35		.94
Yellow Ochre		4.05	1.18		.39
Venetian Red		4.05	1.18		.39
Tuscan Red			2.50		.72
Rose Lake					.69
American Vermillion			2.75		.79
Cobalt Blue			1.75		.55

MISCELLANEOUS AND SPECIALTIES (Continued)

OIL COLOR IN TUBES					
Master Painters' Size					each
1 x 5-inch					\$.19
Household Size					
1/2 x 3-inch					.10
NEVA-ROT	5's per gal.	1's each	1/4's each	1/8's each	1/16's each
Neva-Rot Clear	\$2.55	\$2.65	\$.83		
Neva-Rot Green	2.00	2.10	.69		

ASPHALT PRODUCTS

MASTICRETE	5's per gal.	1's each
Masticrete	\$1.10	\$1.20
Masticrete Primer	1.10	1.20
PURE ASPHALT COATING		
(Cold Process Asphalt)	(Prices upon application)	
PURE ASPHALT CEMENT		
(Cold Process Asphalt)	(Prices upon application)	
DEPENDABLE ASPHALT ROOF COATING (Liquid)	(Prices upon application)	
DEPENDABLE ASPHALT ASBESTOS ROOF COATING (Liquid)	(Prices upon application)	
DEPENDABLE ASPHALT ASBESTOS ROOF CEMENT (Plastic)	(Prices upon application)	



BARN AND ROOF PAINTS

	5's per gal.	1's each	1/4's each	1/8's each	1/16's each
DEPENDABLE ROOF AND BARN PAINT					
8279 Oxide Red.....	\$2.45	\$2.55	\$.80	----	----
8281 Light Slate.....	3.60	3.70	1.09	----	----

TINNERS' PAINTS

Red and Dark Red....	3.05	3.15	----	----	----
Green.....	4.65	4.75	----	----	----

SPRED PRIMER-SEALER (Vapor Barrier)

5's per gal.	1's each	1/4's each	1/8's each	1/16's each
----	\$3.35	\$1.00	----	----

HEMILTONE SOYA-PROTEIN PAINT (Semi-Paste)

	5's per gal.	1's each	1/4's each	1/8's each	1/16's each
White and Tints.....	----	\$2.30	\$.74	----	----

SPRED

SPRED FLAT

	5's per gal.	1's each	1/4's each	1/8's each	1/16's each
White and Tints.....	----	\$2.66	\$.83	----	----

SPRED LUSTER

	5's per gal.	1's each	1/4's each	1/8's each	1/16's each
White and Tints.....	----	\$3.80	\$1.11	----	----

SPRED SATIN

	1's each	1/4's each
White and Tints.....	\$3.35	\$1.00
Decorator Colors.....	3.35	1.00

TYTA-ZINC OUTSIDE WHITE

KNOT SEALER

TYTA-ZINC GLOSS WHITE PASTE PAINT

DEPENDABLE WHITE SEMI-PASTE

ZINC DUST PAINT

AD-EL-ITE CASEIN PAINT (Dry Powder)

AD-EL-ITE HYGIENIC KALSOMINE (Hot or Cold Water)

AD-EL-ITE KALSIZE

AD-EL-ITE EXTERIOR COLD WATER PAINT

AD-EL-ITE TEXTURE PAINT

AD-EL-ITE CEMENT WATER PAINT

AD-EL-ITE PATCHING PLASTER

AD-EL-ITE PLASTIC SURFACER (For Spackling)

(See separate price list.)

Prices on
Application

ALL PRICES ARE FOR FULL CASE LOTS

Split cases or less than case quantities of any color and size take the following additional charges:

1's - 6c per can	1/16's - 2c per can
1/4's - 3c per can	1/8's - 1c per can
1/8's - 3c per can	

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TERMS AND CONDITIONS

This price list supersedes all previous lists, terms and other arrangements granted prior to this date, all of which are hereby cancelled.

We reserve the right to refuse any order for any reason and further to grant these new prices and discounts to only those accounts we select as authorized agents for regularly labeled products.

Any tax, customs, import or export duties, or any other governmental charge on the production, sale or shipment (or any combination of these several) of the products listed in this price list or upon the materials from which they are produced, and whether imposed by Federal, State, Municipal, or other governmental authorities, and hereafter becoming effective, shall be added to the prices printed herein.

TERMS

Our terms on paints, varnishes, enamels, stains, lacquers, white lead, turpentine, linseed oil and sundries not manufactured by us, are 60 days net, 1 per cent discount for cash in 10 days from date of invoice.

All prices are on orders for full case lots. On orders for split cases or less than case quantities of any color and size the following charges are to be added:

1/2	1c per can
1/4	2c "
1/8	3c "
1/16	3c "
1/32	6c "

All shipments of paint products are forwarded f.o.b. our factories or distributing points. Orders of 24 gallons or more will be shipped freight allowed cheapest route if freight bills are submitted with remittance or not later than due date of invoice.

PACKAGING

Products are packed —

	Number to Carton
Gallons.....	4
Quarts.....	6
Pints.....	6
1/2 Pints.....	12
1/4 Pints.....	12

NOTES ON ORDERING

Always give post office address and shipping directions, naming the delivering railroad.

To insure prompt attention all orders should be addressed to the firm and not to a representative.

SHORTAGE AND CLAIMS

Shortages or errors in packing or invoicing must be reported immediately upon receipt of goods to enable proper checking and adjustment.

All claims for losses and damage enroute must be filed by the customer with the carrier. Be sure to have a proper official of the transportation company inspect all instances where there is concealed damage and report to them promptly all shortages and goods received in damaged condition, obtaining their notation on the freight bill to avoid inconveniences and the making of affidavits at a later date.

The manufacture, sale and delivery of all products mentioned in our price lists are contingent upon strikes, fires, floods, the elements, explosion, war, riot, embargoes, insurrection, acts of God, or the public enemy, acts of governmental authorities, labor troubles, delays of vendors or in transportation, inability to obtain raw materials or containers or transportation facilities, or any other causes beyond our control and we may cancel orders for said products undelivered because of any such causes.

All prices, terms and conditions are subject to change without notice.

HEATH & MILLIGAN MFG. CO.

Division of The Glidden Company

1833 S. NORMAL AVE. CHICAGO 16, ILLINOIS

FACTORIES

Cleveland 2, Ohio, 11001 Madison Ave.
Chicago 16, Ill., 1833 S. Normal St.
Chicago 39, Ill., 1856 No. LeClaire Ave.
New Orleans 8, La., 424 Josephine St.

Minneapolis 13, Minn., 1901 E. Hennepin Ave.
Reading, Pa., Third and Bern Sts.
St. Louis 2, Mo., Main and Gratiot Sts.
San Francisco 7, Calif., 1300 7th St.

Toronto 9, Ont., Canada, 351 Wallace Ave.

BRANCHES AND DISTRIBUTING POINTS

Atlanta, Ga.
Baltimore, Md.
Billings, Mont.
Birmingham, Ala.
Buffalo, N. Y.
Cambridge, Mass.
Charlotte, N. C.
Chattanooga, Tenn.
Chicago, Ill.
Cleveland, Ohio
Columbus, Ohio
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Detroit, Mich.

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El Paso, Texas
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Memphis, Tenn.

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Toledo, Ohio
Washington, D. C.
West Palm Beach, Fla.
Winnipeg, Manitoba, Can.