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California Historical Society
for reference use only

June 17, 1921
#1914

Messrs. W. P. Fuller & Co.,
San Francisco, Calif.

Gentlemen:-

XX TURQUOISE BLUE:

Referring to your order #321-1 for 1000 lbs.
XX Turquoise Blue in 100 lb. kegs, placed with J.S. & W.R.
Eakins & Co., beg to state we received a sample representing
goods Eakins & Co. intend shipping on this order.

According to our test, this is considerably
deeper than the original sample submitted; in fact, even
deeper than the sample submitted by G. Siegle Corporation,
which you advised you could not use.

We are sending you under separate cover,
sample of the goods Eakins & Co. offer at the present time
and which they state is the nearest they can come to the
original sample.

We await your advices as to whether or not
it will be satisfactory to fill your order with material
as per this sample.

It seems strange that manufacturers are
unable to match their own samples, but we understand the
trouble is due to the fact that the raw material is not
running uniform.

Very truly yours,

W. P. FULLER & CO.